

# Qualitative research to inform digital inclusion programs

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# Blending academic research and practitioner insights





Isn't qualitative research . . .  
less "scientific"  
harder to conduct at scale  
just talking to people?

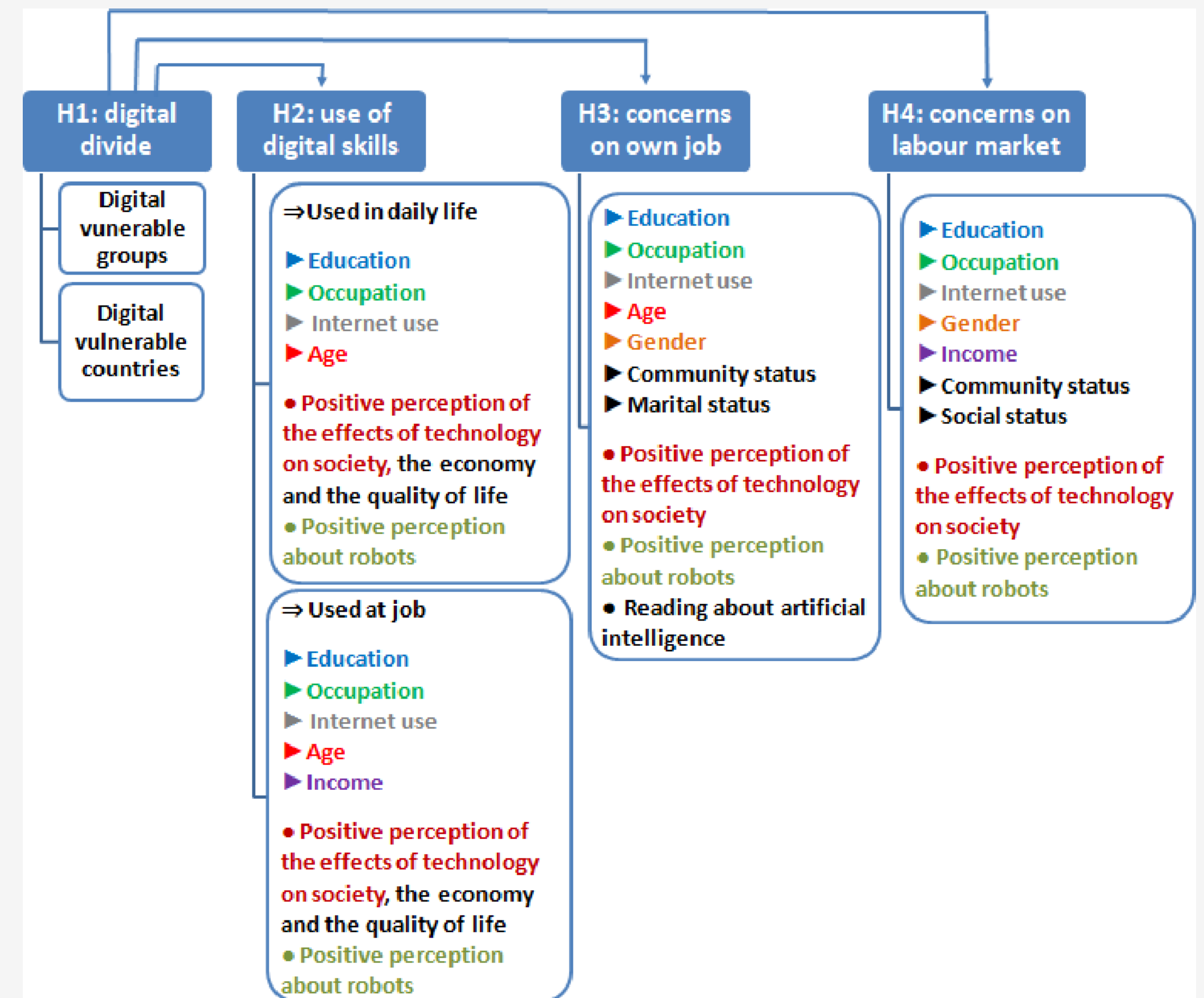
# Less “scientific?”

Validity takes on a different meaning in qualitative research

Does the research represent or reconstruct participants’ realities faithfully?

Are the researcher’s interpretations of the data credible?

Alternatives: coherence, fruitfulness, trustworthiness, quality . . .



Vasilescu, M. D., Serban, A. C., Dimian, G. C., Aceleanu, M. I., & Picatoste, X. (2020). Digital divide, skills and perceptions on digitalisation in the European Union—Towards a smart labour market. *PloS one*, 15(4), e0232032.

# Harder to conduct at scale?

## **Not necessarily . . .**

Consider a range of techniques:  
individual interviews, focus group  
interviews, observations, analyzing  
secondary and trace data

## **On the quantitative side . . .**

High-quality data collection has  
become increasingly difficult  
Declining survey response rates  
require greater effort to obtain  
representative sample



# Just talking to people?

## It could entail:

Individual or group interviews

Observations, gathering secondary or trace data

Does not mean there's no need to design or plan the research effort



Alternatively, what  
can we gain from  
qualitative research?

# Insight into community needs and challenges



Why shouldn't we assume that digital inclusion programming will lead to benefit for all?



# Essential context for quantitative data

**Q2. HOME MEDIA:** The following questions ask about the media that you have access to at the place you currently live. Please check  for your answer.

	Yes	No	Don't Know
A. Do you have a home Internet connection?	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
B. Do you have a tablet computer, like an iPad, you can use at home?	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
C. Is there a desktop computer you can use in your current residence?	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
C. Do you have a laptop computer?	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
D. Do you have a cell phone?	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
E. <input checked="" type="checkbox"/> if YES, do you have a smart phone (like iPhone, Blackberry, Android phones)?	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

# Essential context for quantitative data

D. Thinking about the reasons why you do NOT use the Internet, please indicate how much you agree or disagree with the following statements. (CHECK ONE for each row)

	Strongly Agree	Agree	Neutral	Disagree	Strongly Disagree
An Internet connection is too expensive.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
I am concerned about my safety and privacy.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
I do not have enough time.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
I am not interested.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
I don't need to go online because I have someone who will do it for me.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
I have no one to teach me how to go online.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
I do not speak English well enough to use the Internet.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
My computer or device is too old, or broken, to use the Internet.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
I don't need a computer or the Internet for my work.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Using the Internet is too difficult.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Gangadharan, S. P. (2017). The downside of digital inclusion: Expectations and experiences of privacy and surveillance among marginal Internet users. *New Media & Society, 19*(4), 597-615.



How do I put this  
into practice?

# Start with who you want to learn about . . .

1. Where does this community gather and/or meet?
2. What organizations or institutions are trusted in this community?
3. Design conversation prompts to test "hunches" **and** allow for new insights to emerge
4. Ask open-ended questions
5. Demonstrate respect for participants' time and contributions



# Moving from data to findings

**What am I looking for?  
Themes, patterns, trends,  
and interesting outliers**

Simultaneously consider: Who is speaking? How do I weigh different accounts?

Reflexivity: Whose voice(s) am I more inclined to identify with or trust? Which ideas align more closely with my expectations and beliefs?

# Moving from findings to action

## **Program design**

What does this community want to know how to do? How do they prefer to learn?

## **Program delivery**

Schedule, reasonable expectations for attendance and practice

## **Program assessment**

What methods are appropriate to assess learning and program effectiveness, given the community context and program content?



# A note on learning assessment

**What are the alternatives to traditional pre-test / post-test learning assessments?**

What learning outcomes are meaningful to your participants? How could they demonstrate these outcomes under the most realistic conditions possible?

# Maximizing the use of your qualitative data

**Multiple uses for addressing digital inequality and pursuing inclusion**

- Digital equity planning: assets, resources, needs, partners and their existing efforts
- Informing future research design: detecting change over time, developing effective survey instruments

# Questions?

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I'd also love to talk with you about my research on digital equity plans and administrative capacity for implementing the BEAD program

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