

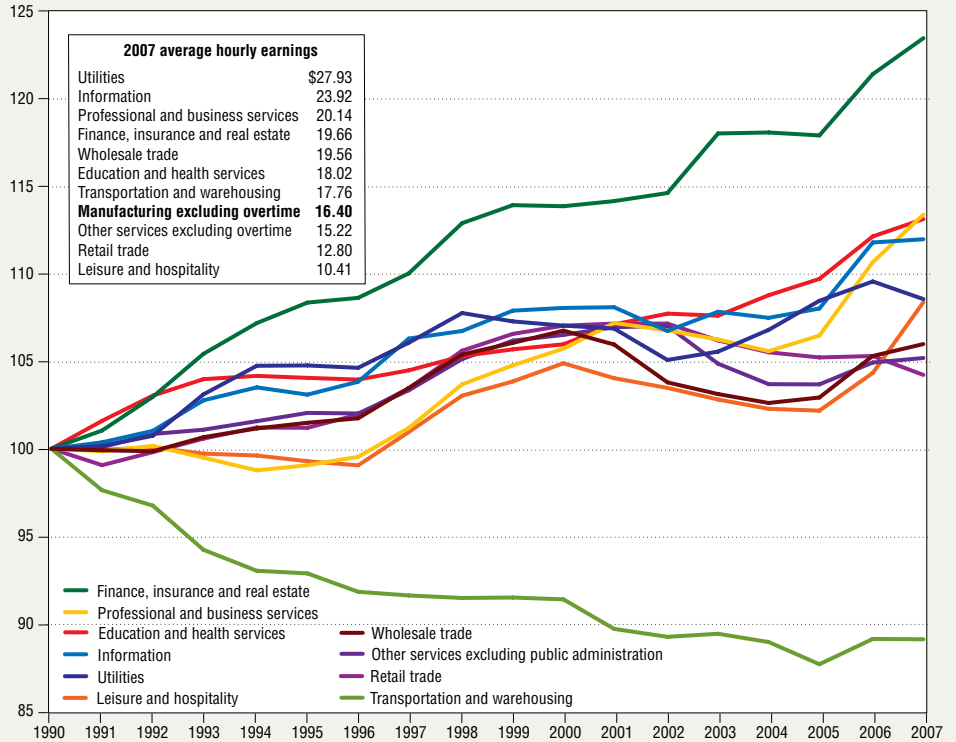
Exhibit 9

Services Shine in Pay . . .

Good services jobs are what make developed economies wealthier. In the U.S., services occupations that require sophisticated knowledge pay better than manufacturing jobs, while those that don't rely on specialized knowledge have lower wages (*inset*).

Relative to manufacturing, pay for most high-end services occupations has been rising. The ratio has declined in only one sector—low-skilled transportation and warehousing.

Ratio of services to manufacturing pay (index, 1990 = 100)



. . . and Productivity

Productivity is key to higher pay in services. The United States is one of three countries well ahead of the rest of the world in output of services per employee. France and Italy have large tourism industries that boost their measured services productivity. The U.S. has a larger business and professional services category.

