

Payday and Auto Title Lending In Texas:

Market Overview and Trends

It Costs Texans

- \$500 loan costs \$1,200 to repay Average APRs in the 250% to 500% range
- Economic drain on local communities \$351 million in lost economic value and a loss of over 7,000 jobs in 2014
- Makes it harder to get to work
 In 2015, 717 vehicles were repossessed per week
 1 in 7 borrowers lost their car.





Texas Market Trends 2012-2015

New Loans and Refinances Down, Fees Growing

- New loans down 9%
- Refinances down 14%
- Fees up 34%
- Total Fees 2012-2015: **\$5.9 bil**







City Ordinances

• 35 cities adopted unified ordinance—covering over 9.3million Texans.

• 33% decrease in licensed store locations from high of over 3,300 to 2,225.



Contact Information and Helpful Resources



www.texasappleseed.org

Ann Baddour: <u>abaddour@texasappleseed.net</u>

Texas Fair Lending Alliance: www.texasfairlending.org

