

Board of Governors of the Federal Reserve System



# Annual Report of Holding Companies—FR Y-6

**Report at the close of business as of the end of fiscal year**

This Report is required by law: Section 5(c)(1)(A) of the Bank Holding Company Act (12 U.S.C. § 1844(c)(1)(A)); sections 8(a) and 13(a) of the International Banking Act (12 U.S.C. §§ 3106(a) and 3108(a)); sections 11(a)(1), 25, and 25A of the Federal Reserve Act (12 U.S.C. §§ 248(a)(1), 602, and 611a); and sections 113, 165, 312, 618, and 809 of the Dodd-Frank Act (12 U.S.C. §§ 5361, 5365, 5412, 1850a(c)(1), and 5468(b)(1)). Return to the appropriate Federal Reserve Bank the original and the number of copies specified.

This report form is to be filed by all top-tier bank holding companies, top-tier savings and loan holding companies, and U.S. intermediate holding companies organized under U.S. law, and by any foreign banking organization that does not meet the requirements of and is not treated as a qualifying foreign banking organization under Section 211.23 of Regulation K (12 C.F.R. § 211.23). (See page one of the general instructions for more detail of who must file.) The Federal Reserve may not conduct or sponsor, and an organization (or a person) is not required to respond to, an information collection unless it displays a currently valid OMB control number.

NOTE: The *Annual Report of Holding Companies* must be signed by one director of the top-tier holding company. This individual should also be a senior official of the top-tier holding company. In the event that the top-tier holding company does not have an individual who is a senior official and is also a director, the chairman of the board must sign the report. If the holding company is an ESOP/ESOT formed as a corporation or is an LLC, see the General Instructions for the authorized individual who must sign the report.

I, John L. Holt, Jr.

Name of the Holding Company Director and Official

President & CEO/Director

Title of the Holding Company Director and Official

attest that the *Annual Report of Holding Companies* (including the supporting attachments) for this report date has been prepared in conformance with the instructions issued by the Federal Reserve System and are true and correct to the best of my knowledge and belief.

*With respect to information regarding individuals contained in this report, the Reporter certifies that it has the authority to provide this information to the Federal Reserve. The Reporter also certifies that it has the authority, on behalf of each individual, to consent or object to public release of information regarding that individual. The Federal Reserve may assume, in the absence of a request for confidential treatment submitted in accordance with the Board's "Rules Regarding Availability of Information," 12 C.F.R. Part 261, that the Reporter and individual consent to public release of all details in the report concerning that individual.*

Signature of Holding Company Director and Official

3-26-19

Date of Signature

For holding companies not registered with the SEC—  
 Indicate status of Annual Report to Shareholders:

- is included with the FR Y-6 report
- will be sent under separate cover
- is not prepared

**For Federal Reserve Bank Use Only**

RSSD ID \_\_\_\_\_

C.I. \_\_\_\_\_

Date of Report (top-tier holding company's fiscal year-end):

December 31, 2018

Month / Day / Year

549300H29S94554X7A03

Reporter's Legal Entity Identifier (LEI) (20-Character LEI Code)

Reporter's Name, Street, and Mailing Address

NexBank Capital, Inc

Legal Title of Holding Company

2515 McKinney Avenue, Suite 1100

(Mailing Address of the Holding Company) Street / P.O. Box

Dallas

TX

75201

City

State

Zip Code

Physical Location (if different from mailing address)

Person to whom questions about this report should be directed:

Craig Singer

CAO

Name

Title

(972) 934-4741

Area Code / Phone Number / Extension

(972) 934-4785

Area Code / FAX Number

craig.singer@nexbank.com

E-mail Address

N/A

Address (URL) for the Holding Company's web page

Is confidential treatment requested for any portion of this report submission? .....

0=No	<input type="checkbox"/>
1=Yes	<input checked="" type="checkbox"/> 1

In accordance with the General Instructions for this report (check only one),

- 1. a letter justifying this request is being provided along with the report.....
- 2. a letter justifying this request has been provided separately ...

NOTE: Information for which confidential treatment is being requested must be provided separately and labeled as "confidential."

## For Use By Tiered Holding Companies

Top-tiered holding companies must list the names, mailing address, and physical locations of each of their subsidiary holding companies below.

### The SLHC Trust

Legal Title of Subsidiary Holding Company

300 Crescent Court, Suite 700

(Mailing Address of the Subsidiary Holding Company) Street / P.O. Box

Dallas TX 75201  
City State Zip Code

Physical Location (if different from mailing address)

### The Mark & Pamela Okada Family Trust

Legal Title of Subsidiary Holding Company

300 Crescent Court, Suite 700

(Mailing Address of the Subsidiary Holding Company) Street / P.O. Box

Dallas TX 75201  
City State Zip Code

Physical Location (if different from mailing address)

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*NEXBANK CAPITAL, INC.  
AND SUBSIDIARIES*

**Consolidated Financial Statements**

**December 31, 2018 and 2017**

**(With Independent Auditors' Report Thereon)**

## INDEPENDENT AUDITOR'S REPORT

Audit Committee  
NexBank Capital, Inc. and Subsidiaries  
Dallas, Texas

### **Report on the Financial Statements**

We have audited the accompanying consolidated financial statements of NexBank Capital, Inc. and Subsidiaries, which comprise the consolidated balance sheets as of December 31, 2018 and 2017, and the related consolidated statements of income, comprehensive income, changes in stockholders' equity, and cash flows for the years then ended, and the related notes to the financial statements.

### ***Management's Responsibility for the Financial Statements***

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

### ***Auditor's Responsibility***

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### ***Opinion***

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of NexBank Capital, Inc. and Subsidiaries as of December 31, 2018 and 2017, and the results of their operations and their cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

***Report on Other Legal and Regulatory Requirements***

We also have audited in accordance with auditing standards generally accepted in the United States of America, NexBank Capital, Inc.'s internal control over financial reporting as of December 31, 2018, based on criteria established in the *Internal Control – Integrated Framework* (2013) issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO) relevant to reporting objectives for the express purpose of meeting the regulatory requirements of Section 112 of the Federal Deposit Insurance Corporation Improvement Act (FDICIA) and our report dated March 25, 2019 expressed an unmodified opinion.

*Crowe LLP*  
Crowe LLP

Dallas, Texas  
March 25, 2019

**NEXBANK CAPITAL, INC. AND SUBSIDIARIES**

Consolidated Balance Sheets

December 31, 2018 and 2017

(In Thousands)

	<u>2018</u>	<u>2017</u>
<u>ASSETS</u>		
Cash and cash equivalents	\$ 1,023,372	\$ 888,998
Interest bearing time deposits in other banks	465	424
Securities available for sale	1,926,925	2,004,417
Loans held for sale, at fair value	335,605	484,028
Loans, net	4,679,664	4,660,499
Mortgage servicing rights	57,849	53,843
Premises and equipment, net	8,617	7,266
Unconsolidated investments	6,283	6,189
Other real estate owned	1,213	8,066
Goodwill	750	750
Company owned life insurance	104,037	92,176
Other assets	<u>180,973</u>	<u>175,334</u>
	<u>\$ 8,325,753</u>	<u>\$ 8,381,990</u>
 <u>LIABILITIES AND STOCKHOLDERS' EQUITY</u>		
Deposits:		
Noninterest bearing	\$ 2,667,992	\$ 2,818,972
Interest bearing	<u>2,442,237</u>	<u>3,112,090</u>
Total deposits	5,110,229	5,931,062
Advances from Federal Home Loan Bank	2,428,000	1,775,000
Junior subordinated debentures	15,464	15,464
Other borrowings (\$198,500 face amount; less debt issuance costs of \$3,290 and \$3,744, respectively)	195,210	194,756
Accrued expenses and other liabilities	<u>96,137</u>	<u>64,141</u>
Total liabilities	7,845,040	7,980,423
Stockholders' equity:		
Capital stock		
Preferred stock	100	-
Common stock	<u>1</u>	<u>1</u>
Total capital stock	101	1
Paid-in capital	210,049	108,003
Retained earnings	292,056	282,420
Accumulated other comprehensive income (loss)	<u>(21,493)</u>	<u>11,143</u>
Total stockholders' equity	<u>480,713</u>	<u>401,567</u>
	<u>\$ 8,325,753</u>	<u>\$ 8,381,990</u>

See accompanying notes to consolidated financial statements.

**NEXBANK CAPITAL, INC. AND SUBSIDIARIES**

Consolidated Statements of Income

For the Years Ended December 31, 2018 and 2017

(In Thousands)

	<u>2018</u>	<u>2017</u>
Interest income:		
Interest and fees on loans	\$ 137,507	\$ 115,433
Interest and dividends on investment securities	65,796	38,392
Other	<u>6,435</u>	<u>12,092</u>
Total interest income	<u>209,738</u>	<u>165,917</u>
Interest expense:		
Interest on deposit accounts	51,499	51,667
Interest on borrowings and other	<u>29,809</u>	<u>11,936</u>
Total interest expense	<u>81,308</u>	<u>63,603</u>
Net interest income	128,430	102,314
Provision for loan losses	<u>470</u>	<u>13,360</u>
Net interest income after provision for loan losses	<u>127,960</u>	<u>88,954</u>
Noninterest income:		
Net gain on sales of mortgage loans held for sale	2,779	15,743
Net loan servicing fees	5,031	226
Consulting revenue	3,565	2,989
Title premiums	1,891	2,047
Net gains on sales of securities	848	8,009
Realized/unrealized net gain on interest rate swaps	71,593	31,519
Gains/(losses) on company owned life insurance	(1,910)	1,327
Other	<u>10,104</u>	<u>9,783</u>
Total noninterest income	<u>93,901</u>	<u>71,643</u>
Noninterest expense:		
Salaries and employee benefits	43,320	46,814
Occupancy expense	3,300	3,357
Data processing	2,753	2,472
Regulatory assessments	7,091	4,761
Legal and professional fees	6,604	8,705
Other	<u>13,021</u>	<u>16,813</u>
Total noninterest expense	<u>76,089</u>	<u>82,922</u>
Net income before income taxes	145,772	77,675
Federal income taxes	<u>36,136</u>	<u>-</u>
Net income	<u>\$ 109,636</u>	<u>\$ 77,675</u>

See accompanying notes to consolidated financial statements.

**NEXBANK CAPITAL, INC. AND SUBSIDIARIES**

Consolidated Statements of Comprehensive Income

For the Years Ended December 31, 2018 and 2017

(In Thousands)

	<u>2018</u>	<u>2017</u>
Net income	\$ 109,636	\$ 77,675
Other comprehensive (loss) income:		
Interest rate swaps:		
Unrealized gains on cash flow hedges	45,249	13,527
Reclassification adjustment for net (gains)/losses included in net income	(35,199)	-
Income tax effect	(4,950)	
Securities available for sale:		
Unrealized gains/(losses) during the period on available for sale securities	(49,247)	23,522
Reclassification adjustment for net gains/(losses) included in net income	848	(8,009)
Income tax effect	<u>10,663</u>	<u>-</u>
Other comprehensive income/(loss) income	<u>(32,636)</u>	<u>29,040</u>
Total comprehensive income	<u>\$ 77,000</u>	<u>\$ 106,715</u>

See accompanying notes to consolidated financial statements.



**NEXBANK CAPITAL, INC. AND SUBSIDIARIES**

Consolidated Statements of Changes in Stockholders' Equity

For the Years Ended December 31, 2018 and 2017

(In Thousands except Share Amounts)

	Preferred Stock, \$1 par value; 500,000 shares authorized at December 31, 2018		Common Stock, \$.001 par value; 2,500,000 shares authorized at December 31, 2018 and 2017, respectively		Paid-In Capital Preferred	Paid-In Capital Common	Retained Earnings	Shareholder Loans Secured by Company Stock	Accumulated Other Comprehensive (Loss) Income	Total
	Shares	Amount	Shares	Amount						
Balances, January 1, 2017	-	\$ -	1,204,158	\$ 1	\$ -	\$ 86,401	\$ 204,745	\$ (5,445)	\$ (17,897)	\$ 267,805
Net income	-	-	-	-	-	-	77,675	-	-	77,675
Other comprehensive income	-	-	-	-	-	-	-	-	29,040	29,040
Share-based compensation	-	-	16,038	-	-	1,605	-	-	-	1,605
Issuance of common stock	-	-	119,030	-	-	19,997	-	-	-	19,997
Shareholder loans issued	-	-	-	-	-	-	-	(2,560)	-	(2,560)
Retirement of treasury stock	-	-	-	-	-	-	-	8,005	-	8,005
Distributions to stockholders	-	-	-	-	-	-	-	-	-	-
Balances, December 31, 2017	-	\$ -	1,339,226	\$ 1	\$ -	\$ 108,003	\$ 282,420	\$ -	\$ 11,143	\$ 401,567
Net income	-	-	-	-	-	-	109,636	-	-	109,636
Other comprehensive loss	-	-	-	-	-	-	-	-	(32,636)	(32,636)
Share-based compensation	-	-	13,171	-	-	2,146	-	-	-	2,146
Issuance of common stock	-	-	-	-	-	-	-	-	-	-
Dividend on common stock - recontribution to equity as preferred stock	99,987	100	-	-	99,900	-	(100,000)	-	-	-
Distributions to stockholders	-	-	-	-	-	-	-	-	-	-
Balances, December 31, 2018	<u>99,987</u>	<u>\$ 100</u>	<u>1,352,397</u>	<u>\$ 1</u>	<u>\$ 99,900</u>	<u>\$ 110,149</u>	<u>\$ 292,056</u>	<u>\$ -</u>	<u>\$ (21,493)</u>	<u>\$ 480,713</u>

See accompanying notes to consolidated financial statements.

**NEXBANK CAPITAL, INC. AND SUBSIDIARIES**

Consolidated Statements of Cash Flows

For the Years Ended December 31, 2018 and 2017

(In Thousands)

	<u>2018</u>	<u>2017</u>
Cash flows from operating activities		
Net income	\$ 109,636	\$ 77,675
Adjustments to reconcile net income to net cash (used) provided by operating activities:		
Depreciation and amortization, net of accretion	8,495	9,200
Net (gains) losses on sale of securities available for sale	(848)	(8,009)
Net (gains) losses on sale of mortgage loans held for sale	(2,779)	(17,422)
Proceeds of sales of loans held for sale	649,944	869,117
Loans held for sale originated	(503,054)	(1,141,766)
Realized/unrealized net (gain) loss on interest rate swaps	(71,593)	(31,519)
Provision for loan losses	470	13,360
Fair Value adjustment-mortgage servicing rights	3,635	8,275
Net (gains) losses on other real estate	(1,761)	-
Write-downs of other real estate and repossessed assets	9	360
Net (gains) losses on company owned life insurance	1,910	(1,327)
Net (gains) losses on disposition of fixed assets	913	-
Equity in earnings of unconsolidated investments	(1,665)	(749)
Share-based compensation expense	2,146	1,605
Change in net deferred loan (fees) costs	13,135	(9,530)
Deferred tax expense	7,512	-
Net change in other assets	80,111	(32,424)
Net change in accrued expense and other liabilities	<u>36,835</u>	<u>11,154</u>
Net cash provided by (used in) operating activities	333,051	(252,000)
Cash flows from investing activities		
Purchases of securities available for sale	(1,335,849)	(1,521,434)
Proceeds from sales of AFS securities	570,023	485,971
Proceeds from sale of loans transferred to held for sale	356,550	-
Proceeds from maturities, pay downs and calls of AFS	770,777	252,590
Increase in interest bearing time deposits in other banks	(41)	(12)
Net increase in loans	(364,011)	(2,046,792)
Purchase of company owned life insurance	(13,771)	(31,936)
Net additions to premises and equipment	3,234	(4,584)
Net proceeds from sales of real estate	8,935	239
Net acquisition of FHLB and other stock	(28,262)	(30,055)
Unconsolidated investments	-	(5,331)
Return of capital from unconsolidated investments	<u>1,571</u>	<u>3,005</u>
Net cash used in investing activities	(30,844)	(2,898,339)
Cash flows from financing activities		
Net increase (decrease) in DDA, NOW and savings accounts	(1,019,290)	2,833,372
Net increase (decrease) in certificates of deposit	198,456	(127,053)
Net increase in FHLB advances	653,000	770,000
Proceeds from other borrowings	-	133,275
Repayments of other borrowings	-	(30,500)
Debt issuance costs	-	(1,136)
Proceeds from issuance of common stock	-	19,997
Issuance of shareholder loans	-	(2,560)
Sale of shareholder loans	-	8,005
Dividends paid	<u>(13)</u>	<u>-</u>
Net cash provided by (used in) financing activities	<u>(167,846)</u>	<u>3,603,400</u>
Net increase in cash and cash equivalents	134,361	453,061
Cash and cash equivalents at beginning of year	<u>889,011</u>	<u>435,950</u>
Cash and cash equivalents at end of year	<u>\$ 1,023,372</u>	<u>\$ 889,011</u>

See accompanying notes to consolidated financial statements.

## **NEXBANK CAPITAL, INC. AND SUBSIDIARIES**

### Notes to Consolidated Financial Statements

December 31, 2018 and 2017

#### **1. Summary of Significant Accounting Policies**

The accounting and reporting policies of NexBank Capital, Inc. and Subsidiaries (together referred to as the Company) conform to generally accepted accounting principles and to practices generally followed within the banking and broker dealer industries. The following is a description of the more significant of these policies.

##### **Basis of Presentation**

The accompanying consolidated financial statements include the accounts of NexBank Capital, Inc. (NCI) and its wholly-owned subsidiaries, NexBank Securities, Inc. (NSI), NexBank Title, Inc., and NexBank SSB (Bank) and the Bank's wholly-owned subsidiary, NexBank Land Advisors, Inc. (NLA).

On November 30, 2015, the Bank acquired 100% of the issued and outstanding common stock of College Savings Bank (CSB), a state savings bank based in New Jersey. Simultaneous with the acquisition, CSB was merged with and into the Bank, with the Bank being the survivor. CSB's primary business was the origination and marketing nationwide of various certificates of deposit to families saving for college through qualified tuition programs under section 529 of the Internal Revenue Code.

All significant inter-company transactions and balances have been eliminated in consolidation.

The Bank's primary sources of revenue are interest and fees on loans, interest and dividends on securities and contracts, fees it receives for agency services and origination and resale of single family residential mortgage loans. The Bank is subject to competition from other financial institutions. The Bank is also subject to the regulations of certain federal and state agencies and undergoes periodic examinations by those regulatory authorities.

NSI is a registered broker-dealer with the Securities and Exchange Commission ("SEC") and is a member of the Financial Industry Regulatory Authority ("FINRA"). NSI operates under certain exemptive provisions of SEC Rule 15c3-3(k)(2)(i). NSI is subject to the regulations of certain federal and state agencies and undergoes periodic examinations by those regulatory authorities. NSI's primary sources of revenue include fees it receives for investment banking services, operations advisory services and real estate management services.

##### **Use of Estimates**

The accompanying consolidated financial statements have been prepared in conformity with accounting principles generally accepted in the United States. In preparing the financial statements, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities as of the date of the balance sheet and revenues and expenses for the period. Actual results could differ significantly from those estimates.

##### **Cash and Cash Equivalents**

Cash and cash equivalents consist of cash on hand and funds due from banks. For purposes of the statement of cash flows, the Company considers all highly liquid debt instruments with original maturities of three months or less to be cash equivalents. The Company's cash balance includes \$22,480,000 of restricted cash related to margin deposits on derivative transactions.

The Company has cash deposits at unaffiliated commercial banks totaling \$68,681,000 and \$855,671,000 at December 31, 2018 and 2017, respectively, which were not insured by the Federal Deposit Insurance Corporation.

##### **Cash Flows**

Cash flows from customer loan and deposit transactions, interest bearing deposits in other financial institutions, FHLB advances, and other borrowings are reported on a net basis.

##### **Interest-Bearing Time Deposits in Other Financial Institutions**

Interest-bearing time deposits in other financial institutions generally have maturities of greater than one year and are carried at cost.

## **NEXBANK CAPITAL, INC. AND SUBSIDIARIES**

### Notes to Consolidated Financial Statements

December 31, 2018 and 2017

#### **Securities**

Certain debt securities that management has the positive intent and ability to hold to maturity are classified as held to maturity and recorded at amortized cost, net of any other-than-temporary impairment for the credit portion (recognized through earnings) and the noncredit related portion (recognized through accumulated other comprehensive income). Trading securities are recorded at fair value with changes in fair value included in earnings. Securities not classified as held to maturity or trading, including equity securities with readily determinable fair values, are classified as available for sale and recorded at fair value, with unrealized gains and losses excluded from earnings and reported in other comprehensive income.

Purchase premiums and discounts are recognized in interest income using the level-yield method without anticipating prepayments, except for mortgage-backed securities where prepayments are anticipated. Declines in the fair value of held to maturity and available for sale securities below their cost that are deemed to be other than temporary are reflected in earnings as realized losses. In determining whether other-than-temporary impairment exists, management considers many factors, including (1) the length of time and the extent to which the fair value has been less than cost, (2) the financial condition and near-term prospects of the issuer, (3) the intent to sell, or if it is more likely than not that it will be required to sell, before recovery of the amortized cost basis, and (4) pricing model valuations by third parties. For debt securities that do not meet the aforementioned criteria, the amount of impairment is split into two components as follows: 1) other-than-temporary impairment (OTTI) related to credit loss, which must be recognized in the income statement and 2) OTTI related to other factors, which is recognized in other comprehensive income. The credit loss is defined as the difference between the present value of the cash flows expected to be collected and the amortized cost basis. For equity securities, the entire amount of impairment is recognized through earnings.

Gains and losses on the sale of securities are recorded on the trade date and are determined using the specific identification method.

From time to time, the Company participates in Fannie Mae's MBS Program whereby it securitizes homogenous one-to-four family loans into mortgage-backed securities and retains 100% ownership interest. During 2018 and 2017, the Company securitized approximately \$24,163,000 and \$85,917,000 of such loans, respectively. At December 31, 2018 and 2017, the fair values of the remaining mortgage-backed securities that were securitized during the year amounted to approximately \$15,608,000 and \$79,921,000, respectively.

#### **Loans Held for Sale**

The Company originates mortgage loans both for sale and for investment purposes. The designation of mortgage loans is made by management at the time of origination. The Company has elected the fair value option for financial reporting for loans held for sale. Fair value is based on the contract prices at which the mortgage loans will be sold or, if the loans are not committed for sale, the current market price. Net unrealized gains or losses are recognized through earnings.

#### **Transfers and Servicing of Financial Assets**

Transfers of financial assets are accounted for as sales when control over the assets has been surrendered. Control over transferred assets is deemed to be surrendered when (1) the assets have been isolated from the Company, (2) the transferee obtains the right to pledge or exchange the transferred assets, and (3) the Company does not maintain effective control over the transferred assets through an agreement to repurchase them before their maturity.

The Company acquires mortgage servicing rights (MSRs) through the sale of loans it originates or through the purchase of bulk servicing portfolios. Generally, purchased MSRs are capitalized at the cost to acquire the rights and are carried at fair value. Originated MSRs are capitalized based on the relative fair value of the servicing right to the fair value of the loan and the servicing right and are carried at fair value.

Fair values of servicing rights are determined at the date of transfer. For originations, a portion of the cost of originating a mortgage loan is allocated to the mortgage servicing right based on its relative fair value. To determine the fair value of MSRs the Company uses market prices for comparable mortgage servicing contracts, when available, or alternatively, uses a valuation model that calculates the present value of estimated future net servicing income. In using this valuation method, the Company incorporates assumptions that market participants would use in estimating future net servicing income, which includes estimates of the cost to service, the discount rate, custodial earnings rate, an inflation rate, ancillary income, prepayment speeds and default rates, late fees and losses. See note 8 for more information on the valuation of MSRs.

## **NEXBANK CAPITAL, INC. AND SUBSIDIARIES**

### Notes to Consolidated Financial Statements

December 31, 2018 and 2017

Management has elected the fair value measurement method (see Note 8) to report its MSRs. Under the fair value measurement method, the Company measures servicing rights at fair value at each reporting date and reports changes in fair value of MSRs in earnings in the period in which the changes occur, and are included in net loan servicing income in the accompanying consolidated statements of income. The fair values of MSRs are subject to significant fluctuations as a result of changes in estimated and actual prepayment speeds, default rates and losses.

Loan servicing fee income is recorded for fees earned for servicing mortgage loans under servicing agreements with, principally, the Federal National Mortgage Association (FNMA). The fees are based on a contractual percentage of the outstanding principal balance or a fixed amount per loan and are recorded as income when earned. These fees have been included in net loan servicing fees in the accompanying consolidated statements of income in the approximate amounts of \$8,620,000 and \$8,456,000 for the years ended December 31, 2018 and 2017, respectively.

#### **Loans**

The Company grants commercial, real estate, and consumer loans to customers. The ability of the Company's debtors to honor their contracts is dependent upon the real estate and general economic conditions in the area where the underlying collateral is located.

Loans that management has the intent and ability to hold for the foreseeable future or until maturity or pay-off generally are reported at their outstanding unpaid principal balances adjusted for chargeoffs, the allowance for loan losses, and any deferred fees or costs on originated loans. Interest income is accrued on the unpaid principal balance.

The Company records syndicated loan purchases in the secondary market at the earlier of the settlement date or the delayed settlement compensation commencement date (the date of economic ownership). Interest income is recognized on an accrual basis. When a syndicated loan has been recognized but remains unfunded, a liability is recorded in accrued expenses and other liabilities. At December 31, 2018 and 2017, the Company had purchased approximately \$30,481,000 and \$5,112,000, respectively, of syndicated loans in the secondary market that remain unfunded.

Loans are considered past due if the required principal and interest payments have not been received as of the date such payments were due. Loans are placed on nonaccrual status when, in management's opinion, the borrower may be unable to meet payment obligations as they become due, as well as when required by regulatory provisions. In determining whether or not a borrower may be unable to meet payment obligations for each class of loans, the Company considers the borrower's debt service capacity through the analysis of current financial information, if available, and/or current information with regards to the Company's collateral position. Regulatory provisions typically require the placement of a loan on nonaccrual status if (i) principal or interest has been in default for a period of 90 days or more unless the loan is both well secured and in the process of collection or (ii) full payment of principal and interest is not expected. Loans may be placed on nonaccrual status regardless of whether or not such loans are considered past due. When interest accrual is discontinued, all unpaid accrued interest is reversed against interest income. Interest on nonaccrual loans is accounted for on the cash basis or cost recovery method until qualifying for return to accrual status. A loan may be returned to accrual status when all the principal and interest amounts contractually due are brought current and future principal and interest amounts contractually due are reasonably assured, which is typically evidenced by a sustained period (at least six months) of repayment performance by the borrower.

#### **Loan Origination/Risk Management**

The Company has certain lending policies and procedures in place that are designed to maximize loan income with an acceptable level of risk. Management reviews and approves these policies and procedures on a regular basis. A reporting system supplements the review process by providing management with frequent reports related to loan production, loan quality, concentrations of credit, loan delinquencies, and non-performing and potential problem loans. Diversification in the loan portfolio is a means of managing risk associated with fluctuations in economic conditions.

One-to-four family residential loans account for a significant portion of the Company's loan portfolio. The Company originates these loans through both wholesale and correspondent channels as well as through the establishment of warehouse facilities for large mortgage bankers. Additionally, the Company purchases pools of one-to-four family loans from unrelated financial institutions. Originations of one-to-four family loans are subject to strict underwriting standards that incorporate various factors, including, but not limited to, analysis of loan to value, the borrower's ability to repay, the borrower's credit rating, and the location of the property. For purchases of one-to-four family loans, management obtains a data tape of the loans to be included, screens the loans, obtains and verifies all underwriting documents, and summarizes the pool highlights. The Company has a concentration of one-to-four family loans in the states of Texas, California, Washington, Georgia, Colorado and Florida.

## **NEXBANK CAPITAL, INC. AND SUBSIDIARIES**

### Notes to Consolidated Financial Statements

December 31, 2018 and 2017

Commercial loans at December 31, 2018 and 2017 include approximately \$806,149,000 and \$491,335,000, respectively in corporate loan facilities often referred to as shared or syndicated national credits (SNCs). These credit facilities generally have multiple pari-passu tranches including a revolving line of credit and one or more term loans. The Company generally limits its investments in SNCs to larger, broadly syndicated facilities that are covered under the FDIC SNC program. When contemplating investing in one of these facilities, management will source the opportunity from a host of investment grade rated agent banks originating the credit. A bank book is provided by these institutions which details all data about the company, industry, sponsor, management, and facility. This data is analyzed by the Company's credit and underwriting department in conjunction with other industry market information from various sources (Bloomberg, investment reports, etc.). Financial analysis is required to assess the borrower's ability to service the underlying debt. Additionally, a collateral analysis is performed to support a secondary source of repayment. This review includes an analysis of both historical as well as projected financial statements. Per FDIC guidance, the Company has identified four primary criteria and two secondary criteria with regard to ratings on SNCs. The primary criteria are: (1) reasonableness of borrower's business plan; (2) ability of borrower to deliver over a five to seven year period (50% of total debt and 100% of senior secured debt); (3) ability of borrower to have and maintain a fixed charge coverage ratio of at least 1.0X; and (4) ability of borrower to have and maintain a leverage ratio of not more than 4.0X for senior secured debt and 6.0X for total debt. Under the secondary criteria, management generally strives to: (1) avoid industries with very high levels of cyclicality; and (2) avoid borrowers with significant liquidity erosion over the last twelve months.

Other commercial loans include loans to mortgage companies collateralized by mortgage servicing rights and loans to bank holding companies collateralized by stock of the underlying subsidiary bank. Such loans are underwritten after evaluating and understanding the borrower's ability to operate profitably and prudently expand its business. Underwriting standards are designed to promote relationship banking rather than transactional banking. Once it is determined that the borrower's management possesses sound ethics and solid business acumen, the Company's management examines current and projected cash flows to determine the ability of the borrower to repay their obligations as agreed. Commercial and industrial loans are primarily made based on the identified cash flows of the borrower and secondarily on the underlying collateral provided by the borrower. The cash flows of borrowers, however, may not be as expected and the collateral securing these loans may fluctuate in value. Most commercial and industrial loans are secured by the assets being financed or other business assets such as accounts receivable or inventory and may incorporate a personal guaranty. In the case of loans secured by accounts receivable, the availability of funds for the repayment of these loans may be substantially dependent on the ability of the borrower to collect amounts due from its customers.

Commercial real estate loans include NNN lease loans and are subject to underwriting standards and processes similar to other commercial loans, in addition to those of real estate loans. These loans are viewed primarily as cash flow loans and secondarily as loans secured by real estate. Commercial real estate lending typically involves higher loan principal amounts and the repayment of these loans is largely dependent on the successful operation of the property securing the loan or the business conducted on the property securing the loan. Commercial real estate loans may be more adversely affected by conditions in the real estate markets or in the general economy. The properties securing the Company's commercial real estate portfolio are diverse in terms of type and geographic location. This diversity helps reduce the Company's exposure to adverse economic events that affect any single market or industry. Management monitors and evaluates commercial real estate loans based on collateral, geography, and risk grade criteria. In addition, management tracks the level of owner-occupied commercial real estate loans as a percentage of capital.

#### **Impaired Loans**

Loans are considered impaired when, based on current information and events, it is probable the Company will be unable to collect all amounts due in accordance with the original contractual terms of the loan agreement, including scheduled principal and interest payments. Impairment is evaluated in total for smaller balance loans of a similar nature and on an individual loan basis for other loans. If a loan is impaired, a specific valuation allowance is allocated, if necessary, so that the loan is reported net, at the present value of estimated future cash flows using the loan's existing rate or at the fair value of collateral up to the unpaid principal balance of the loan, if repayment is expected solely from the collateral. Large groups of smaller balance homogeneous loans are collectively evaluated for impairment based on historical loss experience, current economic conditions, and performance trends.

Interest payments on impaired loans are typically applied to principal unless collectability of the principal amount is reasonably assured, in which case interest is recognized on a cash basis. Impaired loans, or portions thereof, are charged off when deemed uncollectible.

## **NEXBANK CAPITAL, INC. AND SUBSIDIARIES**

### Notes to Consolidated Financial Statements

December 31, 2018 and 2017

#### **Troubled Debt Restructured (TDR) Loans**

A TDR loan is a loan which the Company, for reasons related to a borrower's financial difficulties, grants a concession to the borrower that the Company would not otherwise consider. The loan terms, which have been modified or restructured due to a borrower's financial difficulty, include, but are not limited to, a reduction in the stated interest rate; an extension of the maturity at an interest rate below current market; a reduction in the face amount of the debt; a reduction in the accrued interest; or re-aging, extensions, deferrals, renewals, and rewrites. A TDR loan would generally be considered impaired in the year of modification and will be assessed periodically for further impairment.

#### **Fees and Costs Associated with Originating Loans**

Loan origination fees, net of certain direct loan origination costs, are deferred and recognized in interest income using the level-yield or straight-line methods without anticipating prepayments. The level yield method is used for amortizing loans (those loans which contractually call for regularly scheduled principal and interest payments), and the straight line method is used for loans that are essentially interest only, such as SNCs. Management believes the straight-line method approximates the level-yield method.

#### **Allowance for Loan Losses**

The allowance for loan losses is established through a provision for loan losses charged to expense, which represents management's best estimate of probable losses that have been incurred within the existing portfolio of loans. The allowance, in the judgment of management, is necessary to provide for probable incurred loan losses in the loan portfolio. The allowance for loan losses includes allowance allocations calculated in accordance with ASC Topic 310, "Receivables" and allowance allocations calculated in accordance with ASC Topic 450, "Contingencies". The level of the allowance reflects management's continuing evaluation of industry concentrations, specific credit risks, loan loss experience, current loan portfolio quality, present economic, political and regulatory conditions and unidentified losses inherent in the current loan portfolio, as well as trends in the foregoing. Portions of the allowance may be allocated for specific credits; however, the entire allowance is available for any credit that, in management's judgment, should be charged off. While management utilizes its best judgment and information available, the ultimate adequacy of the allowance is dependent upon a variety of factors beyond the Company's control, including the performance of the Company's loan portfolio, the economy, changes in interest rates and the view of the regulatory authorities toward loan classifications.

The allowance consists of specific and general allocations. The specific allocation relates to loans that are impaired. For such loans, an allowance is established when the discounted cash flows (or collateral value or observable market price) of the impaired loan is lower than the carrying value of that loan. The general allocation is calculated using loss rates delineated by risk rating and product type. Factors considered when assessing loss rates include the value of the underlying collateral, the industry of the obligor, the obligor's liquidity, and other financial and qualitative factors. These statistical models are updated regularly for changes in economic and business conditions. Included in the analysis of these loan portfolios are reserves, which are maintained to cover uncertainties that affect the Company's estimate of probable losses including economic uncertainty and large single defaults.

#### **Purchased Credit Impaired Loans**

Loans acquired through the completion of a transfer that have evidence of deterioration of credit quality since origination and for which it is probable, at acquisition, that the Company will be unable to collect all contractually required payments receivable are initially recorded at fair value (as determined by the present value of expected future cash flows) with no valuation allowance. The difference between the undiscounted cash flows expected at acquisition and the investment in the loan, or the "accretable yield," is recognized as interest income on a level-yield method over the life of the loan. Contractually required payments for interest and principal that exceed the undiscounted cash flows expected at acquisition, or the "nonaccretable difference," are not recognized as a yield adjustment or as a loss accrual or a valuation allowance. Increases in expected cash flows subsequent to the initial investment are recognized prospectively through adjustment of the yield on the loan over its remaining life. Decreases in expected cash flows are recognized as impairment. Valuation allowances on these impaired loans reflect only losses incurred after the acquisition (meaning the present value of all cash flows expected at acquisition that ultimately are not to be received).

#### **Foreclosed Assets**

Assets acquired through, or in lieu of, loan foreclosure are held for sale and are initially recorded at fair value less cost to sell at the date of foreclosure, establishing a new cost basis. Subsequent to foreclosure, valuations are periodically performed by management and the assets are carried at the lower of carrying amount or fair value less cost to sell. Revenue and expenses from operations and changes in the valuation allowance are included in net expenses from foreclosed assets.

## ***NEXBANK CAPITAL, INC. AND SUBSIDIARIES***

### Notes to Consolidated Financial Statements

December 31, 2018 and 2017

#### **Premises and Equipment**

Land is carried at cost. Premises and furniture and equipment are carried at cost, less accumulated depreciation and amortization computed using the straight-line method.

#### **Unconsolidated Investments**

The Company's unconsolidated investments include NSI's investment in real estate interests and are generally accounted for under the equity method of accounting as the Company has a significant influence over the operations of the entity but does not have a controlling financial interest. These interests are evaluated to determine if the Company has controlling financial interest based on the variable interest entity (VIE) model. The company currently is not the primary beneficiary of any VIEs. Results of operations of these interests are presented on a one-line basis in the accompanying Statement of Operations.

#### **Federal Home Loan Bank (FHLB) Stock**

The Bank is a member of the FHLB system. Members are required to own a certain amount of stock based on the level of borrowings and other factors, and may invest in additional amounts. FHLB stock is carried at cost, classified as an other asset, and periodically evaluated for impairment based on ultimate recovery of par value. Both cash and stock dividends are reported as income.

#### **Company Owned Life Insurance**

The Company has purchased separate account life insurance policies on certain key executives and employees. Company owned life insurance is recorded at the amount that can be realized under the insurance contracts at the balance sheet date, which is the cash surrender value adjusted for other charges or other amounts that are probable at settlement.

#### **Goodwill**

Goodwill represents the unidentifiable portion of the excess of purchase price paid over net fair value of assets and identifiable intangible assets. Goodwill is tested annually for impairment. At December 31, 2018 and 2017, management has determined that there has been no impairment of recorded goodwill.

#### **Deposits**

Included in deposits at December 31, 2018 and 2017 are CSB's exclusive former deposit products known as the CollegeSure® Certificate of Deposit (the CollegeSure CD) and the InvestorSure® Certificate of Deposit (the InvestorSure CD). CSB had marketed these deposit products in connection with their management of the Arizona Family College Savings Plan and the Indiana Family College Savings Plan.

The CollegeSure CD pays interest on July 31 each year. CollegeSure CDs issued prior to March 28, 2011 accrue interest at a rate (the index rate) linked to the annual change in the dollar value of the Independent College 500® Index (IC 500), a college inflation index published by the College Board on an annual basis, subject to a stated minimum interest rate. Since the actual interest rate of CollegeSure CDs can only be determined retrospectively on each July 31 when the IC 500 is published, the crediting of interest to the respective CollegeSure CD and depositor's account is done on that date. Accordingly, management must accrue for financial statement purposes estimated CollegeSure CD interest expense during all interim periods. Effective March 28, 2011, terms and conditions of newly issued CollegeSure CDs were revised. CollegeSure CDs issued after that date pay interest each year at a variable interest rate equal to the prior July 31 college inflation rate, as measured by the IC 500 index change, less an issue margin determined at the deposit origination date. The variable interest rate is subject to a maximum rate also determined on the deposit origination date.

InvestorSure CDs are a five year variable rate CD indexed to the Standard & Poors® 500 Composite Stock Index (S&P 500®).

Interest rate exposure on the InvestorSure CDs is hedged by buying a call option on the S&P 500®. The hedging derivative instrument and bifurcated embedded derivative are measured at fair value, with net changes in fair value recognized in earnings.



## **NEXBANK CAPITAL, INC. AND SUBSIDIARIES**

### Notes to Consolidated Financial Statements

December 31, 2018 and 2017

#### **Derivative Instruments**

The Company records derivatives on its balance sheet at fair value. Derivative instruments are recognized as either assets or liabilities on the balance sheet and are measured at fair value and the corresponding change in fair value is reported in Accumulated Other Comprehensive Income if accounted for as a hedge and in earnings if hedge accounting was not applied. Derivative instruments that are used as part of the Company's market risk strategy consist of interest rate swaps, interest rate lock commitments, options to buy-sell mortgage backed securities and forward sale commitments. These instruments are utilized to manage market rate risk on the Company's variable rate deposits as well as its mortgage pipeline. The Company uses the forward sale commitments and options to hedge the risk of changes in the fair value of the pipeline due to changes in market interest rates.

Due to the InvestorSure CD coupons being linked to the performance of an equity index, contingent payment components of these deposit obligations meet the definition of an embedded derivative in the Derivatives and Hedging Topic of Financial Accounting Standards Board Accounting Standards Codification (FASB ASC or Codification). Additionally, derivative instruments are utilized to economically hedge exposures to interest rate risks associated with these CDs, although hedge accounting is not employed. In accordance with the Derivatives and Hedging Topic of the Codification, embedded derivatives have been bifurcated from the host contracts and have been measured at fair value. The InvestorSure CD embedded derivatives are reported in the 2018 and 2017 consolidated balance sheets along with deposits, and the economic hedging derivative is reported in other assets.

#### **Off-Balance Sheet Credit Related Financial Instruments**

In the ordinary course of business, the Company has entered into commitments to extend credit, including commercial letters of credit and standby letters of credit. Such financial instruments are recorded when they are funded and are generally secured by cash or cash equivalents.

#### **Revenue Recognition – Non-Bank Subsidiaries**

Consulting, account supervision, investment advisory, and administrative services performed by NSI are accrued and recognized as they are earned. Management fee and other income are recognized as they are earned and billed. Real estate interest is calculated and recorded on a monthly basis as per contractual agreement.

#### **Liability for Mortgage Loan Repurchase Losses**

The Company has established a liability for mortgage loan repurchase losses which is included in accrued expenses and other liabilities in the accompanying consolidated financial statements. Because the level of mortgage loan repurchase losses depends upon economic factors, investor demand strategies, and other external conditions that may change over the life of the underlying loans, the level of the liability for mortgage loan repurchase losses is difficult to estimate and requires considerable management judgment. Management maintains regular contact with the Government Sponsored Enterprises (GSEs), the Federal Housing Finance Agency (FHFA), and other significant investors to monitor their repurchase demand practices and issues as part of their process to update the repurchase liability estimate as new information becomes available.

#### **Advertising**

Advertising consists of the Company's advertising in its local market area. Advertising is expensed as incurred. Advertising expense was approximately \$538,000 and \$535,000 for the years ended December 31, 2018 and 2017, respectively.

#### **Comprehensive Income (Loss)**

Comprehensive income (loss) includes all changes in stockholders' equity during a period, except those resulting from transactions with stockholders. In addition to net income, other components of the Company's comprehensive income include the effect of changes in net unrealized gain/loss on securities available for sale and the change in fair value of hedged interest rate swaps.

#### **Stock-Based Compensation**

Compensation cost to be recognized is established for restricted stock awards issued to employees, based on the fair value of these awards at the date of grant. The market price of the Company's common stock at the date of grant is used for restricted stock awards. Compensation cost is recognized over the required service period, generally defined as the vesting period. For awards with graded vesting, compensation cost is recognized on a straight-line basis over the requisite service period for the entire award.

## ***NEXBANK CAPITAL, INC. AND SUBSIDIARIES***

### Notes to Consolidated Financial Statements

December 31, 2018 and 2017

#### **Income Taxes**

Effective January 1, 2018, the Company's management decided and through voluntary termination by shareholders holding at least 50% of the outstanding stock, changed the tax filing status from an "S" Corporation to a "C" Corporation. As a result, the Company became subject to Federal income tax. Income tax expense in 2018 includes the effect of establishing the deferred tax assets and liabilities for the difference between the carrying amounts and the tax basis of assets and liabilities as of January 1, 2018, along with the total of the current year income tax due or refundable and the change in deferred tax assets and liabilities. Deferred tax assets and liabilities are the expected future tax amounts for the temporary differences between carrying amounts and tax basis of assets and liabilities, computed using enacted tax rates. A valuation allowance, if needed reduces deferred tax assets to the amount expected to be realized.

A tax position is recognized as a benefit only if it is "more likely than not" that the tax position would be sustained in a tax examination, with a tax examination being presumed to occur. The amount recognized is the largest amount of tax benefit that is greater than 50% likely of being realized on examination. For tax positions not meeting the "more likely than not" test, no tax benefit is recorded.

#### **Fair Values of Financial Instruments**

ASC Topic 820, "Fair Value Measurements and Disclosures," defines fair value, establishes a framework for measuring fair value in generally accepted accounting principles, and requires certain disclosures about fair value measurements. In general, fair values of financial instruments are based upon quoted market prices, where available. If such quoted market prices are not available, fair value is based upon internally developed models that primarily use, as inputs, observable market-based parameters. Valuation adjustments may be made to ensure that financial instruments are recorded at fair value. These adjustments may include amounts to reflect counterparty credit quality and the Company's creditworthiness, among other things, as well as unobservable parameters. Any such valuation adjustments are applied consistently over time.

#### **Subsequent Events**

The Company has evaluated events and transactions for potential recognition or disclosure through March 26, 2018, the date the financial statements were available to be issued.

#### **Reclassification**

Certain amounts previously reported have been reclassified to conform to the current format.

**NEXBANK CAPITAL, INC. AND SUBSIDIARIES**

Notes to Consolidated Financial Statements

December 31, 2018 and 2017

**Adoption of New Accounting Pronouncements**

On January 1, 2018, the Company adopted ASU 2014-09 *Revenue from Contracts with Customers* and all subsequent amendments to the ASU (collectively, “ASC 606”), which (i) creates a single framework for recognizing revenue from contract with customers that fall within its scope and (ii) revises when it is appropriate to recognize a gain (loss) from the transfer of nonfinancial assets, such as OREO. Substantially all of the Company’s revenues come from net interest income earned on loans made by the Bank versus interest paid on deposits held by the Bank, revenue from interest rate swaps, gain on sale of mortgages, net gains on sale of securities and revenue associated with the Company’s mortgage servicing business, all of which are excluded from the standard.

NSI services that fall within the scope of ASC 606 include consulting, account supervision, investment and advisory fees and property management fees. The Company elected to use the modified retrospective method of adoption of ASC 606. There was no adjustment necessary to the financial statements from the adoption of ASC 606.

ASU 2016-15, <i>Statement of Cash Flows (Topic 320): Classification of Certain Cash Receipts and Cash Payments</i>	
Description	<p>In August 2016, the FASB issued this ASU to address the diversity in how certain cash receipts and cash payments are presented and classified in the statement of cash flows, including the following:</p> <ul style="list-style-type: none"> <li>● Debt prepayment or debt extinguishment costs</li> <li>● Settlement of zero-coupon bonds or debt with coupon interest rates that are insignificant in relation to the effective interest rate</li> <li>● Contingent consideration payments made soon after a business combination</li> <li>● Proceeds from the settlement of insurance claims</li> <li>● Proceeds from the settlement of BOLI and COLI policies</li> <li>● Distributions received from equity method investees</li> <li>● Beneficial interests in securitization transactions</li> <li>● Application of the Predominance Principle</li> </ul>
Date of Adoption	<p>For public business entities, the amendments are effective for fiscal years beginning after December 15, 2017, and interim periods in those fiscal years, which first applies to March 31, 2018, interim financial statements for calendar year-end public business entities.</p> <p>The ASU should be adopted on a retrospective basis to each period presented. If a retrospective transition is impracticable for some of the issues, the amendments for those issues would be applied prospectively as of the earliest date practicable.</p>
Effect on the Financial Statements	<p>The Company adopted this standard effective January 1, 2018 with no material impact to the consolidated financial statements.</p>

**NEXBANK CAPITAL, INC. AND SUBSIDIARIES**

Notes to Consolidated Financial Statements

December 31, 2018 and 2017

*Recently Issued Accounting Pronouncements*

ASU 2016-02, <i>Leases (Topic 842)</i>	
Description	In February 2016, the FASB amended existing guidance that requires lessees recognize the following for all leases (with the exception of short-term leases) at the commencement date: (1) A lease liability, which is a lessee's obligation to make lease payments arising from a lease, measured on a discounted basis; and (2) A right-of-use asset, which is an asset that represents the lessee's right to use, or control the use of, a specified asset for the lease term. Under the new guidance, lessor accounting is largely unchanged. Certain targeted improvements were made to align, where necessary, lessor accounting with the lessee accounting model and Topic 606, Revenue from Contracts with Customers.
Date of Adoption	These amendments are effective for public business entities for fiscal years beginning after December 15, 2018, including interim periods within those fiscal years. Early application is permitted for all public business entities and all nonpublic business entities upon issuance.  Lessees (for capital and operating leases) and lessors (for sales-type, direct financing, and operating leases) must apply a modified retrospective transition approach for leases existing at, or entered into after, the beginning of the earliest comparative period presented in the financial statements. The modified retrospective approach would not require any transition for leases that expired before the earliest comparative period presented. Lessees and lessors may not apply a full retrospective transition
Effect on the Financial Statements	The Company has conducted an evaluation of its lease population, including a review of the associated contractual cash flows, and has determined that the expected impact from implementation of this pronouncement is immaterial to the consolidated financial statements.

ASU 2016-13, <i>Financial Instruments - Credit Losses (Topic 326)</i>	
Description	In June 2016, FASB issued guidance to replace the incurred loss model with an expected loss model, which is referred to as the current expected credit loss (CECL) model. The CECL model is applicable to the measurement of credit losses on financial assets measured at amortized cost, including loan receivables, held-to-maturity debt securities, and reinsurance receivables. It also applies to off-balance sheet credit exposures not accounted for as insurance (loan commitments, standby letters of credit, financial guarantees, and other similar instruments) and net investments in leases recognized by a lessor.
Date of Adoption	For public business entities that do not meet the definition of an SEC filer, the standard will be effective for fiscal years beginning after December 15, 2020, including interim periods within those fiscal years. For calendar year-end PBEs that are not SEC filers, it is effective for March 31, 2021 interim financial statements.
Effect on the Financial Statements	<p><b>Transition</b></p> <ul style="list-style-type: none"> <li>● For debt securities with other-than-temporary impairment (OTTI), the guidance will be applied prospectively</li> <li>● Existing purchased credit impaired (PCI) assets will be grandfathered and classified as purchased credit deteriorated (PCD) assets at the date of adoption. The asset will be grossed up for the allowance for expected credit losses for all PCD assets at the date of adoption and will continue to recognize the noncredit discount in interest income based on the yield of such assets as of the adoption date. Subsequent changes in expected credit losses will be recorded through the allowance.</li> <li>● For all other assets within the scope of CECL, a cumulative effect adjustment will be recognized in retained earnings as of the beginning of the first reporting period in which the guidance is effective.</li> </ul> <p>The company has formed a CECL committee that is assessing data system needs in order to evaluate the impact of adopting the new guidance and beginning implementation. We expect to recognize a one-time cumulative effect adjustment to the allowance for loan losses as of the beginning of the first reporting period in which the new standard is effective. At this time, the impact is being evaluated.</p>

**NEXBANK CAPITAL, INC. AND SUBSIDIARIES**

Notes to Consolidated Financial Statements

December 31, 2018 and 2017

**2. Statement of Cash Flows**

The Company has chosen to report on a net basis its cash receipts and cash payments for time deposits accepted and repayments of those deposits, loans made to borrowers and principal collections on those loans and interest bearing deposits in other financial institutions.

The Company uses the indirect method to present cash flows from operating activities. Supplemental cash flow information for the years ended December 31, 2018 and 2017 is presented as follows (in thousands):

	<u>2018</u>	<u>2017</u>
Cash transactions:		
Interest expense paid	\$ 80,389	\$ 64,241
Income taxes paid	\$ 47,600	\$ -
Noncash transactions:		
Purchase of loans held for investment to be settled in subsequent year, net of prior year settlements	\$ 25,369	\$ (888)
Purchase of investment securities available for sale settled in subsequent year, net of prior year settlements	\$ (30,208)	\$ 15,131
Net unrealized (depreciation) appreciation on securities available for sale	\$ (49,247)	\$ 23,522
Reclassification adjustment for net (gains) losses included in income for available for sale securities	\$ 848	\$ (8,009)
Net unrealized (depreciation) appreciation on interest rate swaps	\$ 45,249	\$ 13,527
Reclassification adjustment for net (gains) losses included in income for interest rate swaps	\$ (35,199)	\$ -
Mortgage servicing rights originated	\$ 7,641	\$ 9,890
Acquisition of other real estate owned	\$ 330	\$ 1,012
Stock grants vested, net of forfeitures	\$ 2,146	\$ 1,605
Loans transferred from held for investment to held for sale	\$ 359,027	\$ -
Loans transferred from held for sale to held for investment	\$ 19,354	\$ -

**NEXBANK CAPITAL, INC. AND SUBSIDIARIES**

Notes to Consolidated Financial Statements

December 31, 2018 and 2017

**3. Debt Securities**

Debt securities have been classified in the consolidated balance sheet according to management's intent. The carrying amount of securities and their approximate fair values at December 31, 2018 and 2017 are as follows (in thousands):

	<u>Amortized Cost</u>	<u>Gross Unrealized Gains</u>	<u>Gross Unrealized Losses</u>	<u>Fair Value</u>
<b><u>Securities Available for Sale</u></b>				
December 31, 2018:				
Mortgage-backed securities and collateralized mortgage obligations	\$ 1,287,916	\$ 2,428	\$ 23,179	\$ 1,267,165
Private label mortgage-backed securities and collateralized mortgage obligations	7,866	-	539	7,327
Municipal securities	177,417	380	4,393	173,404
Corporate securities	26,307	196	586	25,917
Collateralized loan obligations	<u>478,202</u>	<u>-</u>	<u>25,090</u>	<u>453,112</u>
	<u>\$ 1,977,708</u>	<u>\$ 3,004</u>	<u>\$ 53,787</u>	<u>\$ 1,926,925</u>
December 31, 2017:				
Mortgage-backed securities and collateralized mortgage obligations	\$ 1,054,309	\$ 663	\$ 11,178	\$ 1,043,794
Private label mortgage-backed securities and collateralized mortgage obligations	13,224	-	1,217	12,007
Municipal securities	176,935	935	2,203	175,667
Collateralized loan obligations	<u>763,879</u>	<u>9,132</u>	<u>62</u>	<u>772,949</u>
	<u>\$ 2,008,347</u>	<u>\$ 10,730</u>	<u>\$ 14,660</u>	<u>\$ 2,004,417</u>

The Company had no securities classified as held to maturity or as trading securities at December 31, 2018 or 2017.

Proceeds from sales of securities available for sale during 2018 and 2017 amounted to approximately \$570,023,000 and \$477,392,000, respectively. Gross gains recognized on these sales during 2018 and 2017 amounted to approximately \$1,600,000 and \$8,456,000, respectively. Gross losses recognized on these sales during 2018 and 2017 amounted to approximately \$752,000 and \$447,000, respectively.

At December 31, 2018 and 2017, investment securities with fair values of approximately \$1,264,108,000 and \$878,185,000, respectively, were pledged as collateral for Federal Home Loan Bank advance purposes.

**NEXBANK CAPITAL, INC. AND SUBSIDIARIES**

Notes to Consolidated Financial Statements

December 31, 2018 and 2017

The amortized cost and estimated market value of debt securities at December 31, 2018 are shown below (in thousands). Expected maturities will differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without prepayment penalties (in thousands).

	Securities Available for Sale	
	Amortized Cost	Fair Value
Due in one year or less	\$ 5,085	\$ 5,068
Due from one year to five years	49,725	49,101
Due from five years to ten years	109,642	107,110
Due after ten years	39,272	38,042
Mortgage-backed securities, private label mortgage backed, collateralized mortgage obligations, and collateralized loan obligations	<u>1,773,984</u>	<u>1,727,604</u>
	<u>\$ 1,977,708</u>	<u>\$ 1,926,925</u>

Unrealized losses and fair value, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position, as of December 31, 2018 and 2017 are summarized as follows (in thousands):

	Less than 12 Months		12 Months or More		Total	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
<b>Securities Available for Sale</b>						
December 31, 2018:						
Mortgage-backed securities and collateralized mortgage obligations	\$ 30,579	\$ 78	\$ 663,448	\$ 23,101	\$ 694,027	\$ 23,179
Private label mortgage-backed securities and collateralized mortgage obligations	-	-	7,327	539	7,327	539
Municipal securities	11,334	92	132,798	4,301	144,132	4,393
Corporate securities	19,260	586	-	-	19,260	586
Collateralized loan obligations	<u>453,112</u>	<u>25,090</u>	<u>-</u>	<u>-</u>	<u>453,112</u>	<u>25,090</u>
	<u>\$ 514,285</u>	<u>\$ 25,846</u>	<u>\$ 803,573</u>	<u>\$ 27,941</u>	<u>\$ 1,317,858</u>	<u>\$ 53,787</u>
December 31, 2017:						
Mortgage-backed securities and collateralized mortgage obligations	\$ 307,512	\$ 2,282	\$ 460,006	\$ 8,896	\$ 767,518	\$ 11,178
Private label mortgage-backed securities and collateralized mortgage obligations	-	-	12,007	1,217	12,007	1,217
Municipal securities	52,581	987	64,260	1,216	116,841	2,203
Collateralized loan obligations	<u>32,679</u>	<u>62</u>	<u>-</u>	<u>-</u>	<u>32,679</u>	<u>62</u>
	<u>\$ 392,772</u>	<u>\$ 3,331</u>	<u>\$ 536,273</u>	<u>\$ 11,329</u>	<u>\$ 929,045</u>	<u>\$ 14,660</u>

# NEXBANK CAPITAL, INC. AND SUBSIDIARIES

## Notes to Consolidated Financial Statements

December 31, 2018 and 2017

### *Impairment*

Management evaluates securities for other-than-temporary impairment at least on a quarterly basis and may perform analysis more frequently when economic or market concerns warrant such evaluation. Consideration is given to (1) the length of time and the extent to which the fair value has been less than a security's amortized cost, (2) the financial condition and near-term prospects of the issuer, and (3) the intent to sell, or if it is more likely than not that it will be required to sell, before recovery of the amortized cost basis. At December 31, 2018 and 2017, certain mortgage backed securities and collateralized loan obligations have unrealized losses with fair values which are significantly lower than the Company's amortized cost basis. These unrealized losses are generally due to current market conditions. Management believes that the carrying amounts of all other securities are recoverable at December 31, 2018.

In analyzing an issuer's financial condition, management considers whether the securities are issued by the federal government or its agencies, whether downgrades by bond rating agencies have occurred and reviews industry analysts' reports. Additionally, management utilizes estimated default rates, prepayment speed assumptions, and severity assumptions to perform a net present value analysis to determine whether the present value of expected cash flows or held to maturity value is less than amortized cost basis of the security. For the purpose of this determination, management discounts projected cash flows at a rate equal to the coupon of the underlying security. Management believes that this discount rate is appropriate since the securities were purchased at or near par. For the purpose of determining fair value, management uses discount rates which correlate to required rates of return by current investors of such securities.

### **4. Loans Held for Sale**

The Company has elected the fair value option for loans held for sale. These loans are intended for sale and the Company believes that fair value is the best indicator of the resolution of these loans. Interest income is recorded based on the contractual terms of the loan and in accordance with the Company's policy on loans held for investment. None of these loans are 90 days or more past due or on nonaccrual as of December 31, 2018 and 2017.

As of December 31, 2018 and 2017, the aggregate fair value, contractual balance and gain or loss was as follows (in thousands):

	<u>2018</u>	<u>2017</u>
Aggregate fair value	\$ 335,605	\$ 484,028
Contractual balance	<u>330,323</u>	<u>477,900</u>
Unrealized (loss) gain	<u>\$ 5,282</u>	<u>\$ 6,128</u>



**NEXBANK CAPITAL, INC. AND SUBSIDIARIES**

Notes to Consolidated Financial Statements

December 31, 2018 and 2017

**5. Loans and Allowance for Loan Losses**

Loans at December 31, 2018 and 2017 consisted of the following (in thousands):

	<u>2018</u>	<u>2017</u>
Real estate:		
Construction, land development, land	\$ 145,056	\$ 100,124
1-4 family residential properties	2,064,852	2,466,809
Multi-family residential	463,258	509,521
Nonfarm nonresidential owner occupied	28,419	25,311
Nonfarm nonresidential other	<u>549,923</u>	<u>449,858</u>
Total real estate	3,251,508	3,551,623
Commercial	899,552	465,794
Consumer	10,064	21,262
Nondepository financial institutions	549,851	652,517
Lease financing receivables	<u>383</u>	<u>565</u>
	4,711,358	4,691,761
Allowance for loan losses	<u>(31,694)</u>	<u>(31,262)</u>
	<u>\$ 4,679,664</u>	<u>\$ 4,660,499</u>

**NEXBANK CAPITAL, INC. AND SUBSIDIARIES**

Notes to Consolidated Financial Statements

December 31, 2018 and 2017

***Allowance for Loan Losses***

An analysis of the allowance for loan losses for the years ended December 31, 2018 and 2017 is as follows (in thousands):

	Beginning Balance	Provision	Chargeoffs	Recoveries	Ending Balance
December 31, 2018:					
Real estate:					
Construction, land development, land	\$ 1,601	\$ 890	\$ (5)	\$ -	\$ 2,486
1-4 family residential properties	15,950	(3,725)	(36)	-	12,189
Multi-family residential	3,390	(82)	-	-	3,308
Nonfarm nonresidential owner occupied	232	42	-	-	274
Nonfarm nonresidential other	<u>4,117</u>	<u>1,157</u>	<u>-</u>	<u>-</u>	<u>5,274</u>
Total real estate	25,290	(1,718)	(41)	-	23,531
Commercial	2,415	2,672	-	3	5,090
Consumer	195	(98)	-	-	97
Nondepository financial institutions	3,362	(386)	-	-	2,976
Lease financing receivables	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>
	<u>\$ 31,262</u>	<u>\$ 470</u>	<u>\$ (41)</u>	<u>\$ 3</u>	<u>\$ 31,694</u>
December 31, 2017:					
Real estate:					
Construction, land development, land	\$ 1,121	\$ 480	\$ -	\$ -	\$ 1,601
1-4 family residential properties	6,918	9,032	-	-	15,950
Multi-family residential	627	2,763	-	-	3,390
Nonfarm nonresidential owner occupied	259	(30)	-	3	232
Nonfarm nonresidential other	<u>2,730</u>	<u>1,387</u>	<u>-</u>	<u>-</u>	<u>4,117</u>
Total real estate	11,655	13,632	-	3	25,290
Commercial	3,683	(1,271)	-	3	2,415
Consumer	725	(530)	-	-	195
Nondepository financial institutions	1,833	1,529	-	-	3,362
Lease financing receivables	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>
	<u>\$ 17,896</u>	<u>\$ 13,360</u>	<u>\$ -</u>	<u>\$ 6</u>	<u>\$ 31,262</u>

**NEXBANK CAPITAL, INC. AND SUBSIDIARIES**

Notes to Consolidated Financial Statements

December 31, 2018 and 2017

The Company's individual ALLL allocations are established for probable losses on specific loans. The Company's general ALLL allocations are established based upon historical loss experience for similar loans with similar characteristics and on economic conditions and other qualitative risk factors both internal and external to the Company. Further information pertaining to the allowance for loan losses (ALLL) at December 31, 2018 and 2017 is as follows (in thousands):

	Loan Evaluation			ALLL Allocations		
	Individually	General	Total loans	Individually	General	Total ALLL
December 31, 2018:						
Real estate:						
Construction, land development, land	\$ 55	\$ 145,001	\$ 145,056	\$ -	\$ 2,486	\$ 2,486
1-4 family residential properties	3,388	2,061,464	2,064,852	-	12,189	12,189
Multi-family residential	-	463,258	463,258	-	3,308	3,308
Nonfarm nonresidential owner occupied	-	28,419	28,419	-	274	274
Nonfarm nonresidential other	-	549,923	549,923	-	5,274	5,274
Total real estate	3,443	3,248,065	3,251,508	-	23,531	23,531
Commercial	-	899,552	899,552	-	5,090	5,090
Consumer	40	10,024	10,064	40	57	97
Nondepository financial institutions	-	549,851	549,851	-	2,976	2,976
Lease financing receivables	-	383	383	-	-	-
	<u>\$ 3,483</u>	<u>\$4,707,875</u>	<u>\$4,711,358</u>	<u>\$ 40</u>	<u>\$ 31,654</u>	<u>\$ 31,694</u>
December 31, 2017:						
Real estate:						
Construction, land development, land	\$ -	\$ 100,124	\$ 100,124	\$ -	\$ 1,601	\$ 1,601
1-4 family residential properties	1,694	2,465,115	2,466,809	-	15,950	15,950
Multi-family residential	-	509,521	509,521	-	3,390	3,390
Nonfarm nonresidential owner occupied	-	25,311	25,311	-	232	232
Nonfarm nonresidential other	-	449,858	449,858	-	4,117	4,117
Total real estate	1,694	3,549,929	3,551,623	-	25,290	25,290
Commercial	-	465,794	465,794	-	2,415	2,415
Consumer	113	21,149	21,262	113	82	195
Nondepository financial institutions	-	652,517	652,517	-	3,362	3,362
Lease financing receivables	-	565	565	-	-	-
	<u>\$ 1,807</u>	<u>\$4,689,954</u>	<u>\$4,691,761</u>	<u>\$ 113</u>	<u>\$ 31,149</u>	<u>\$ 31,262</u>

**NEXBANK CAPITAL, INC. AND SUBSIDIARIES**

Notes to Consolidated Financial Statements

December 31, 2018 and 2017

**Impaired Loans**

Impaired loans include loans modified in troubled debt restructurings where concessions have been granted to borrowers experiencing financial difficulties. Average impaired loans during 2018 and 2017 were approximately \$2,484,000 and \$2,369,000, respectively. No significant interest income was recognized on impaired loans during 2018 and 2017. Approximately \$68,000 and \$115,000 of additional interest would have been recognized if the loans had been on accrual status during 2018 and 2017, respectively. The following is a summary of information pertaining to impaired loans at December 31, 2018 and 2017 (in thousands):

	Unpaid Principal Balance	Recorded Investment		Total	Related Allowance
		With No Allowance	With Allowance		
December 31, 2018:					
Real estate:					
Construction, land development, land	\$ 55	\$ 55	\$ -	\$ 55	\$ -
1-4 family residential properties	3,388	3,388	-	3,388	-
Multi-family residential	-	-	-	-	-
Nonfarm nonresidential owner occupied	-	-	-	-	-
Nonfarm nonresidential other	-	-	-	-	-
<b>Total real estate</b>	<b>3,443</b>	<b>3,443</b>	<b>-</b>	<b>3,443</b>	<b>-</b>
Commercial	-	-	-	-	-
Consumer	40	-	40	40	40
Nondepository financial institutions	-	-	-	-	-
Lease financing receivables	-	-	-	-	-
	<u>\$ 3,483</u>	<u>\$ 3,443</u>	<u>\$ 40</u>	<u>\$ 3,483</u>	<u>\$ 40</u>
December 31, 2017:					
Real estate:					
Construction, land development, land	\$ -	\$ -	\$ -	\$ -	\$ -
1-4 family residential properties	1,694	1,694	-	1,694	-
Multi-family residential	-	-	-	-	-
Nonfarm nonresidential owner occupied	-	-	-	-	-
Nonfarm nonresidential other	-	-	-	-	-
<b>Total real estate</b>	<b>1,694</b>	<b>1,694</b>	<b>-</b>	<b>1,694</b>	<b>-</b>
Commercial	-	-	-	-	-
Consumer	113	-	113	113	113
Nondepository financial institutions	-	-	-	-	-
Lease financing receivables	-	-	-	-	-
	<u>\$ 1,807</u>	<u>\$ 1,694</u>	<u>\$ 113</u>	<u>\$ 1,807</u>	<u>\$ 113</u>

The recorded investment in loans excludes accrued interest receivable due to immateriality. For purposes of this disclosure, the unpaid principal balance is not reduced for partial charge-offs.

The Company is not committed to lend additional funds to debtors whose loans have been modified.

**NEXBANK CAPITAL, INC. AND SUBSIDIARIES**

Notes to Consolidated Financial Statements

December 31, 2018 and 2017

**Past Due Loans**

The following table presents the aging of the recorded investment in past due loans at December 31, 2018 and 2017 by class of loans (in thousands):

	30-89 Days <u>Past Due</u>	<u>Past Due 90 Days or More</u>		Loans Not <u>Past Due</u>	<u>Total</u>
		<u>Still Accruing</u>	<u>Non-accrual</u>		
December 31, 2018:					
Real estate:					
Construction, land development, land	\$ 88	\$ 58	\$ 92	\$ 144,818	\$ 145,056
1-4 family residential properties	2,105	2,150	3,366	2,057,231	2,064,852
Multi-family residential	-	-	-	463,258	463,258
Nonfarm nonresidential owner occupied	-	-	-	28,419	28,419
Nonfarm nonresidential other	-	-	-	549,923	549,923
Total real estate	2,193	2,208	3,458	3,243,649	3,251,508
Commercial	-	-	-	899,552	899,552
Consumer	-	-	40	10,024	10,064
Nondepository financial institutions	-	-	-	549,851	549,851
Lease financing receivables	-	-	-	383	383
	<u>\$ 2,193</u>	<u>\$ 2,208</u>	<u>\$ 3,498</u>	<u>\$ 4,703,459</u>	<u>\$ 4,711,358</u>
December 31, 2017:					
Real estate:					
Construction, land development, land	\$ 153	\$ -	\$ -	\$ 99,971	\$ 100,124
1-4 family residential properties	8,784	-	1,669	2,456,356	2,466,809
Multi-family residential	-	-	-	509,521	509,521
Nonfarm nonresidential owner occupied	-	-	-	25,311	25,311
Nonfarm nonresidential other	-	-	-	449,858	449,858
Total real estate	8,937	-	1,669	3,541,017	3,551,623
Commercial	-	-	-	465,794	465,794
Consumer	-	-	113	21,149	21,262
Nondepository financial institutions	-	-	-	652,517	652,517
Lease financing receivables	-	-	-	565	565
	<u>\$ 8,937</u>	<u>\$ -</u>	<u>\$ 1,782</u>	<u>\$ 4,681,042</u>	<u>\$ 4,691,761</u>

## ***NEXBANK CAPITAL, INC. AND SUBSIDIARIES***

Notes to Consolidated Financial Statements

December 31, 2018 and 2017

### ***Troubled Debt Restructurings***

The restructuring of a loan is considered a troubled debt restructuring (TDR) if both the borrower is experiencing financial difficulties and the creditor has granted a concession. Concessions may include interest rate reductions or below market interest rates, principal forgiveness, restructuring amortization schedules and other actions intended to minimize potential losses. During 2018 and 2017, the Company did not modify any loans as TDRs.

### ***Credit Quality Information***

The Company categorizes loans into risk categories based on relevant information about the ability of borrowers to service their debt, including: current financial information, historical payment experience, credit documentation, public information, and current economic trends, among other factors. The Company analyzes loans individually by classifying the loans as to credit risk. All loans are analyzed on a monthly basis, using relevant data such as delinquency status for residential loans, financial information for certain commercial loans or other information available to the bank. The Company uses the following definitions for risk ratings:

#### **Pass**

Loans classified as pass are loans with low to average risk.

#### **Special Mention**

Loans classified as special mention have a potential weakness that deserves management's close attention. If left uncorrected, these potential weaknesses may result in deterioration of the repayment prospects for the loan or of the Company's credit position at some future date.

#### **Substandard**

Loans classified as substandard are inadequately protected by the current net worth and paying capacity of the obligor or of the collateral pledged, if any. Loans so classified have a well-defined weakness or weaknesses that jeopardize the liquidation of the debt. They are characterized by the distinct possibility that the institution will sustain some loss if the deficiencies are not corrected.

#### **Doubtful**

Loans classified as doubtful have all the weaknesses inherent in those classified as substandard, with the added characteristic that the weaknesses make collection or liquidation in full, on the basis of currently existing facts, conditions, and values, highly questionable and improbable.

**NEXBANK CAPITAL, INC. AND SUBSIDIARIES**

Notes to Consolidated Financial Statements

December 31, 2018 and 2017

As of December 31, 2018 and 2017, and based on the most recent analysis performed, the risk category of loans by class of loans is as follows (in thousands):

	<u>Pass</u>	<u>Special Mention</u>	<u>Substandard</u>	<u>Doubtful</u>	<u>Total</u>
December 31, 2018:					
Real estate:					
Construction, land development, land	\$ 145,001	\$ -	\$ 55	\$ -	\$ 145,056
1-4 family residential properties	2,061,464	-	3,388	-	2,064,852
Multi-family residential	463,258	-	-	-	463,258
Nonfarm nonresidential owner occupied	28,419	-	-	-	28,419
Nonfarm nonresidential other	<u>549,248</u>	<u>675</u>	<u>-</u>	<u>-</u>	<u>549,923</u>
Total real estate	3,247,390	675	3,443	-	3,251,508
Commercial	899,552	-	-	-	899,552
Consumer	10,024	-	-	40	10,064
Nondepository financial institutions	549,851	-	-	-	549,851
Lease financing receivables	<u>383</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>383</u>
	<u>\$ 4,707,200</u>	<u>\$ 675</u>	<u>\$ 3,443</u>	<u>\$ 40</u>	<u>\$ 4,711,358</u>
December 31, 2017:					
Real estate:					
Construction, land development, land	\$ 100,124	\$ -	\$ -	\$ -	\$ 100,124
1-4 family residential properties	2,465,115	-	1,694	-	2,466,809
Multi-family residential	509,521	-	-	-	509,521
Nonfarm nonresidential owner occupied	25,311	-	-	-	25,311
Nonfarm nonresidential other	<u>449,858</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>449,858</u>
Total real estate	3,549,929	-	1,694	-	3,551,623
Commercial	461,876	3,918	-	-	465,794
Consumer	21,262	-	-	-	21,262
Nondepository financial institutions	652,517	-	-	-	652,517
Lease financing receivables	<u>565</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>565</u>
	<u>\$ 4,686,149</u>	<u>\$ 3,918</u>	<u>\$ 1,694</u>	<u>\$ -</u>	<u>\$ 4,691,761</u>

**NEXBANK CAPITAL, INC. AND SUBSIDIARIES**

Notes to Consolidated Financial Statements

December 31, 2018 and 2017

**6. Loan Pool Purchases**

During the years ended December 31, 2018 and 2017, the Company purchased individual loans as well as various pools of residential 1-4 family loans. The Company has applied the provisions of FASB ASC 310-20, "Nonrefundable Fees and Other Costs" to loans and loan pools acquired with no evidence of deterioration of credit quality since origination at the purchase date. Management believes that the discount was solely attributable to interest rate movements, and, thus, non-credit related. Accordingly, the entire discount was deemed to be accretable by management. The purchase price of these loans is included in the accompanying consolidated balance sheet as loans receivable at December 31, 2018 and 2017. A summary of the unpaid principal balances of the loans acquired and the related purchase price is as follows (in thousands):

	<u>2018</u>	<u>2017</u>
Loans purchased at a premium:		
Purchase price	\$ 256,944	\$ 2,127,535
Unpaid principal balance at acquisition	<u>251,986</u>	<u>2,106,618</u>
Premium paid	<u>\$ 4,958</u>	<u>\$ 20,917</u>
Loans purchased at a discount or par:		
Purchase price	\$ 43,468	\$ 268,779
Unpaid principal balance at acquisition	<u>51,813</u>	<u>274,942</u>
Discount	<u>\$ (8,345)</u>	<u>\$ (6,163)</u>

The premium and discount have been included as a component of the carrying value of the purchased loans and are being recognized as an adjustment of yield over the life of the relating loans under methods which approximate the interest method.

The Company has applied the provisions of FASB ASC 310-30, "Purchased Loans with Deteriorated Credit Quality" to loans and loan pools acquired with evidence of deterioration of credit quality since origination at the purchase date (in thousands).

	<u>2018</u>	<u>2017</u>
Purchased with deterioration of credit quality (ASC 310-30)		
Purchase Price	\$ 22,369	\$ -
Unpaid principal balance at acquisition	<u>26,072</u>	<u>-</u>
Discount	<u>\$ (3,703)</u>	<u>\$ -</u>

**7. Premises and Equipment**

Premises and equipment at December 31, 2018 and 2017 are summarized as follows (in thousands):

	<u>2018</u>	<u>2017</u>
Land	\$ -	\$ 1,551
Building and improvements	8,504	8,066
Furniture fixtures and equipment	<u>6,723</u>	<u>4,273</u>
	15,227	13,890
Accumulated depreciation	<u>(6,610)</u>	<u>(6,624)</u>
	<u>\$ 8,617</u>	<u>\$ 7,266</u>

Depreciation expense was \$681,000 and \$563,000 for the years ending December 31, 2018 and 2017, respectively.



**NEXBANK CAPITAL, INC. AND SUBSIDIARIES**

Notes to Consolidated Financial Statements

December 31, 2018 and 2017

**8. Mortgage Banking Activities**

Mortgage loans serviced for others are not included in the accompanying consolidated balance sheet. The unpaid principal balance of mortgage loans serviced for others was as follows at December 31, 2018 and 2017 (in thousands):

	2018	2017
Mortgage loan portfolios serviced for:		
FNMA	\$ 3,402,870	\$ 3,619,560
FHLMC	399,355	364,074
GNMA	151,125	181,558
FHLB	563,050	375,569
	\$ 4,516,400	\$ 4,540,761

Custodial escrow balances maintained in connection with serviced loans were approximately \$60,503,000 and \$45,465,000 at December 31, 2018 and 2017, respectively. These balances are included in noninterest bearing deposits in the accompanying consolidated balance sheets at December 31, 2018 and 2017.

*Mortgage Servicing Rights*

An analysis of net mortgage servicing rights for the years ended December 31, 2018 and 2017 is as follows (in thousands):

	2018	2017
Balance, January 1	\$ 53,843	\$ 52,228
Originations	7,641	9,890
Purchases	-	-
Change in fair value	(3,635)	(8,275)
Balance, December 31	\$ 57,849	\$ 53,843

As previously discussed in Note 1 to the accompanying consolidated financial statements, the Company has elected the fair value option for accounting for its mortgage servicing rights.

Key economic assumptions used in measuring the initial servicing rights resulting from sales and securitizations of residential mortgage loans during the year include expected prepayment speed, weighted average life, and discount rate. Management uses current prepayment speed assumptions of Bloomberg consensus broker opinions as of the month of sale or securitization. Weighted average lives are based on contractual terms and prepayment speeds for the respective residential mortgage loans as of the date of sale or securitization.

Key economic assumptions are as follows as of December 31, 2018 and 2017 (dollar amounts in thousands):

	Residential Mortgage Loans	
	2018	2017
Fair value of servicing rights	\$ 57,849	\$ 53,843
Weighted-average life (in years)	7.57	6.99
Prepayment speed assumption/Constant prepayment rate	131%/7.9%	139%/9.4%
Residual cash flows discount rate (annual)	9.50%	9.50%

## NEXBANK CAPITAL, INC. AND SUBSIDIARIES

### Notes to Consolidated Financial Statements

December 31, 2018 and 2017

The fair value of servicing rights is estimated by management. The susceptibility to movements in interest rates affect the cash flows generated from the mortgage servicing rights. Interest rate risk is a significant market risk which could potentially have a significant effect on the financial statements. Changes in fair value based on various assumptions generally cannot be extrapolated because the relationship of the change in assumption to the change in fair value may not be linear. Changes in one factor may result in changes in another (for example, increases in market interest rates may result in lower prepayments and increased credit losses), which might magnify or counteract the sensitivities.

#### *Liability for Mortgage Loan Repurchase Losses*

Included in accrued expenses and other liabilities in the accompanying consolidated balance sheet is the liability for mortgage loan repurchase losses. Because the level of mortgage loan repurchase losses depends upon economic factors, investor demand strategies, and other external conditions that may change over the life of the underlying loans, the level of the liability for mortgage loan repurchase losses is difficult to estimate and requires considerable management judgment. Management maintains regular contact with the GSEs, the FHFA, and other significant investors to monitor their repurchase demand practices and issues as part of its process to update the repurchase liability estimate as new information becomes available. Because of the uncertainty in the various estimates underlying the mortgage repurchase liability, there is a range of losses in excess of the recorded mortgage repurchase liability that is reasonably possible. The estimate of the range of possible loss for representations and warranties does not represent a probable loss, and is based on currently available information, significant judgment, and a number of assumptions that are subject to change. The liability for mortgage loan repurchase losses for the years ended December 31, 2018 and 2017 was \$413,000 and \$224,000, respectively.

#### **9. Other Assets**

Other assets at December 31, 2018 and 2017 consisted of the following (in thousands):

	2018	2017
Federal Home Loan Bank and other stock	\$ 107,288	\$ 78,054
Accrued interest receivable	43,414	36,299
Mortgage and other receivables	14,632	17,599
Software	1,141	1,096
Unrealized gain on interest rate swap	-	36,344
Prepaid expenses and other assets	14,498	5,942
	<u>\$ 180,973</u>	<u>\$ 175,334</u>

#### **10. Investment in Special Purpose Entity and Junior Subordinated Debentures**

Junior subordinated debentures of \$15,464,000 at both December 31, 2018 and 2017 represent amounts payable to a Special Purpose Entity (SPE) in conjunction with the Company's sponsorship of the SPE. The SPE has one issuance outstanding totaling \$15,000,000 in trust preferred securities and \$464,000 in common stock (wholly-owned by NCI) at December 31, 2018 and 2017, respectively. Both the junior subordinated debentures and the related trust preferred securities yield annual distribution rates at the 90 day LIBOR rate plus 1.75% (4.54% at December 31, 2018), became redeemable beginning March 15, 2012 (without penalty) and mature March 2037.

The trust preferred securities are tax-advantaged issues that currently qualify as Tier 1 Capital for the Company. Distributions on these securities are included as interest expense on other borrowings. The underlying trust is a statutory business trust organized for the sole purpose of issuing trust preferred securities and investing the proceeds thereof in junior subordinated debentures of the Company, the sole asset of the trust. The trust preferred securities of the trust represent preferred beneficial interests in the assets of the trust and are subject to mandatory redemption upon payment of the junior subordinated debentures held by the trust. The common securities of the trust are wholly-owned by the Company. The trust's ability to pay amounts due on the trust preferred securities is solely dependent upon the Company making payment on the related junior subordinated debentures. The Company's obligations under the junior subordinated debentures and other relevant trust agreements, in aggregate, constitute a full and unconditional guarantee by the Company of the trust's obligations under the trust securities issued by the trust.

**NEXBANK CAPITAL, INC. AND SUBSIDIARIES**

Notes to Consolidated Financial Statements

December 31, 2018 and 2017

The Dodd-Frank Act eliminated the use of trust preferred securities issued after May 19, 2010 as a component of Tier 1 capital for depository institution holding companies, such as the Company. However, because the Company had less than \$15 billion of consolidated assets as June 30, 2011, the Company will be permitted to include any trust preferred securities issued before May 19, 2010 as an element of Tier 1 capital, but not be able to include any trust preferred securities issued after May 19, 2010 as a component of Tier 1 capital. Further, the Board of Governors of the Federal Reserve System (Board) has determined that trust preferred securities are restrictive core capital elements in computing Tier I capital of bank holding companies. The Board has limited restricted core capital elements (as defined) to 25% of core capital elements. Accordingly, the Company is limited on the trust preferred securities which it can include in its Tier I capital.

Under the revised BASEL III guidelines effective January 1, 2015, these borrowings qualified for Tier 1 Capital Ratio purposes up to 25%, but did not qualify for Common Equity Tier 1 Capital Ratio purposes.

**11. Deposits**

Deposits at December 31, 2018 and 2017 are summarized as follows (in thousands):

	2018		2017	
	Amount	Percent	Amount	Percent
Noninterest bearing demand accounts	\$ 2,667,992	52.2	\$ 2,818,972	47.5
Interest bearing demand accounts	90,270	1.8	2,737,708	46.2
Savings accounts	1,825,221	35.7	46,090	0.8
Certificates of deposit, \$250,000 and greater	26,647	0.5	31,879	0.5
Certificates of deposit, less than \$250,000	500,099	9.8	296,413	5.0
	<u>\$ 5,110,229</u>	<u>100.0</u>	<u>\$ 5,931,062</u>	<u>100.0</u>

At December 31, 2018 and 2017, the Company held approximately \$1,103,501,000 and \$235,574,000, respectively, in brokered deposits.

At December 31, 2018, scheduled maturities of certificates of deposit accounts are as follows (in thousands):

	Amount
Less than 1 year	\$ 444,480
1 to 3 years	59,744
Over 3 years	22,522
	<u>\$ 526,746</u>

Included in certificates of deposit at December 31, 2018 are CollegeSure and InvestorSure CDs in the approximate amounts of \$156,394,000 and \$24,944,000, respectively. Included in certificates of deposit at December 31, 2017 are CollegeSure and InvestorSure CDs in the approximate amounts of \$75,488,000 and \$12,204,000, respectively.

**NEXBANK CAPITAL, INC. AND SUBSIDIARIES**

Notes to Consolidated Financial Statements

December 31, 2018 and 2017

**12. Advances From Federal Home Loan Bank**

Advances from the Federal Home Loan Bank amounted to \$2,428,000,000 and \$1,775,000,000 at December 31, 2018 and 2017, respectively. The borrowings are collateralized by a security agreement, which requires the Company to maintain a certain level of qualified first mortgage collateral and investment securities in relation to the amount of outstanding debt. Borrowings at December 31, 2018 in the amount of \$1,853,000,000 mature in January 2019 with all unpaid principal and interest due at maturity, and bear interest at 2.40% to 2.65%. There are two fifteen year advances where the Federal Home Loan Bank has a quarterly call option. These advances are in the amounts of \$325,000,000 and \$250,000,000 with rates of 1.62% and 1.50% respectively. They mature in November and December of 2033. The Company has additional borrowing capacity under this line of credit of approximately \$241,252,000 at December 31, 2018.

The borrowings which mature in January 2019 were renewed for one-day periods.

The Company has letters of credit (LOC's) outstanding for the benefit of Fannie Mae and certain public fund depositors in the aggregate amount of \$219,310,000 at December 31, 2018. These LOC's mature at various dates beginning January 4, 2019 through June 3, 2019. As of December 31, 2018, no amounts had been drawn under these LOC's.

**13. Other Borrowings**

Other borrowings consist of the following at December 31, 2018 and 2017 (in thousands):

	December 31, 2018			December 31, 2017		
	Unamortized Debt			Unamortized Debt		
	Principal	Issuance Costs	Net Amount	Principal	Issuance Costs	Net Amount
Senior unsecured notes payable	\$ 144,500	\$ 2,282	\$ 142,218	\$ 144,500	\$ 2,598	\$ 141,902
Subordinated notes	54,000	1,008	52,992	54,000	1,146	52,854
Revolving line of credit - unaffiliated commercial bank	-	-	-	-	-	-
	\$ 198,500	\$ 3,290	\$ 195,210	\$ 198,500	\$ 3,744	\$ 194,756

*Senior Unsecured Notes Payable*

On March 15, 2016, the Company completed a senior unsecured notes offering in the amount of \$50,000,000 effectively refinancing its existing other borrowings with an unpaid principal balance of approximately \$59,909,000 at December 31, 2015. Additionally, the Company reopened its senior unsecured notes offering on September 1, 2016, and increased them by \$25,000,000. On February 15, 2017, the Company reopened its senior unsecured notes offering, increasing them by \$80 million with identical terms. Finally, on September 19, 2017, the Company repurchased \$10,500,000 of its senior notes. The senior unsecured notes aggregate \$144,500,000 as of December 31, 2018.

The senior unsecured notes call for quarterly interest only payments beginning June 15, 2016 at a fixed rate of 5.50% through March 15, 2021; and are redeemable beginning on March 15, 2021 (at which time they convert to a floating rate of three-month LIBOR plus 435.5 basis points). The notes mature March 15, 2026.

*Subordinated Notes*

In September of 2017, the Company completed a subordinated notes offering in the amount of \$54 million. The subordinated notes call for quarterly interest only payments beginning December 30, 2017 at a fixed rate of 6.375% through September 30, 2022; are redeemable beginning September 30, 2022 (at which time they convert to a floating rate of three-month LIBOR plus 458.5 basis points). The notes mature September 30, 2027.

# NEXBANK CAPITAL, INC. AND SUBSIDIARIES

## Notes to Consolidated Financial Statements

December 31, 2018 and 2017

### *Revolving Line of Credit – Unaffiliated Commercial Bank*

The Company has a revolving line of credit with an unaffiliated commercial bank with a borrowing capacity of \$30,000,000. The revolving line of credit calls for monthly interest payments only at a floating rate of prime (5.50% at December 31, 2018); contains a maturity date of March 15, 2020, is collateralized by substantially all assets of the Company, including the stock of its wholly-owned subsidiaries, and contains compliance requirements with certain financial covenants, all of which the Company was in compliance with as of and for the years ended December 31, 2018 and 2017. The company has borrowing capacity under this revolving line of credit of \$30,000,000 at December 31, 2018.

### **14. Income Taxes**

Income tax expense (benefit) was as follows (in thousands):

Tax Expense	
Current tax expense	\$ 43,607
Deferred tax expense	<u>(7,471)</u>
Total	<u>\$ 36,136</u>

Effective tax rates differ from the Federal statutory rate of 21% for 2018 applied to income before income taxes due to the following (in thousands):

Federal statutory rate times pretax income	\$ 30,612
Initial deferred tax liability upon conversion to C Corp	5,763
Tax-exempt interest	(664)
Bank-owned life insurance	401
Other	<u>24</u>
Total	<u>\$ 36,136</u>

Year-end deferred tax assets and liabilities were due to the following (in thousands):

Deferred tax assets	
Interest rate swaps	\$ 5,948
Allowance for loan lossess	6,656
Accrued compensation	2,776
Available for sale securities	10,664
Other	<u>323</u>
Total deferred tax assets	26,367
Deferred tax liabilities	
Mortgage Servicing Rights	\$ (7,075)
Accrual to cash	(4,205)
Furniture, fixtures and equipment	(870)
Other	<u>(983)</u>
Total deferred tax liabilities	<u>(13,133)</u>
Net deferred tax asset	<u>\$ 13,234</u>

Deferred tax assets are recognized when their benefit is more likely than not to be realized. No valuation allowance for deferred tax assets was recorded at December 31, 2018 as management believes it is more likely than not that all of the deferred tax assets will be realized.

## **NEXBANK CAPITAL, INC. AND SUBSIDIARIES**

### Notes to Consolidated Financial Statements

December 31, 2018 and 2017

The Company converted from a Subchapter S corporation to a C corporation effective January 1, 2018. Upon conversion the Company recorded a deferred tax liability and recognized tax expense of \$5,763,000.

The Company does not have any uncertain tax positions and does not have any interest and penalties recorded in the income statement for the year ended December 31, 2018. The Company is no longer subject to examination by the US Federal tax jurisdiction for the years prior to 2015.

#### **15. Related Party Transactions**

In the ordinary course of business, the Company has and may continue to have transactions, including borrowings, with its executive officers, directors and their affiliates. At December 31, 2018 and 2017, the aggregate amounts of such loans were approximately \$77,233,000 and \$46,828,000, respectively. During the year ended December 31, 2018, new loans funded amounted to approximately \$67,709,000 and repayments totaled approximately \$37,304,000. During the year ended December 31, 2017, new loans funded amounted to approximately \$15,680,000 and repayments totaled approximately \$5,821,000.

NSI derives a significant portion of its income on products, marketing, and management services it performs for and on behalf of Highland Capital Management, L.P. (HCMLP) and its affiliates. HCMLP is an affiliate through common ownership. Approximately \$2,434,000 (20% of NSI's total revenue) and \$1,477,000 (30% of NSI's total revenue) was derived from transactions involving HCMLP and/or various other affiliated entities during 2018 and 2017, respectively.

Certain expenses incurred by HCMLP or other Company affiliates are allocated to NSI pursuant to the terms of a management agreement between these entities. Total expenses allocated to NSI and expensed by NSI during 2018 amounted to approximately \$740,000, including rent allocation of approximately \$114,000, as discussed in Note 19. Total expenses allocated to NSI and expensed by NSI during 2017 amounted to approximately \$390,000, including rent allocation of approximately \$129,000, as discussed in Note 19.

NSI had total payables to affiliates of approximately \$22,000 and \$22,000 at December 31, 2018 and 2017, respectively.

At December 31, 2018 and 2017, the Company had approximately \$66,570,000 and \$65,100,000, respectively, in deposits from related parties, including directors, stockholders, and their related affiliates.

#### **16. Preferred Stock**

In 2018 the Company amended the Articles of Incorporation to authorize 500,000 of the company's shares to be issued as preferred stock. On December 1, 2018, the Board of Directors authorized a dividend of preferred stock shares to each of the Company's common stockholders. The dividend was equal to .07394 shares of Series A preferred stock for every one share of common stock. The Company issued 99,987 shares of Series A preferred stock and paid \$13,000 in cash to shareholders for cash in lieu of whole shares.

The Series A preferred stock is noncumulative perpetual preferred stock designed to qualify as Tier 1 capital of NCI under applicable regulations. The preferred stock dividend rate is 7.5% fixed for five years and then reverts to a floating rate or a fixed rate of three month LIBOR plus 500 basis points. The preferred stock is not redeemable prior to January 1, 2024, at which date the stock become redeemable at any time at the option of the Company at a redemption price of \$1,000 per share plus the per share amount of any authorized, declared but unpaid dividends.

#### **17. Financial Instruments**

The Company is a party to financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments include commitments to extend credit and standby letters of credit. Those instruments involve, to varying degrees, elements of credit and interest rate risk in excess of the amount recognized in the consolidated balance sheet.

## NEXBANK CAPITAL, INC. AND SUBSIDIARIES

### Notes to Consolidated Financial Statements

December 31, 2018 and 2017

The Company's exposure to credit loss in the event of nonperformance by the other party to the financial instrument for commitments to extend credit is represented by the contractual amount of these instruments. The Company uses the same credit policies in making commitments and conditional obligations as it does for on-balance-sheet instruments. At December 31, 2018 and 2017, the approximate amounts of these financial instruments were as follows (in thousands):

	<u>2018</u>	<u>2017</u>
Financial instruments whose contract amounts represent credit risk:		
Commitments to extend credit	\$ 691,134	\$ 375,081
Standby letters of credit	<u>685</u>	<u>655</u>
	<u>\$ 691,819</u>	<u>\$ 375,736</u>

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since many of the commitments are expected to expire without being fully drawn upon, the total commitment amounts do not necessarily represent future cash requirements. In addition, the majority of the commitments are secured by cash deposits at the Company. The Company evaluates each customer's creditworthiness on a case-by-case basis. The amount and type of collateral obtained if deemed necessary by the Company upon extension of credit, varies and is based on management's credit evaluation of the borrower.

Standby letters of credit are conditional commitments issued by the Company to guarantee the performance of a customer to a third party. Standby letters of credit generally have fixed expiration dates or other termination clauses and may require payment of a fee. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loan facilities to customers. The Company's policy for obtaining collateral and the nature of such collateral is essentially the same as that involved in making commitments to extend credit.

Although the maximum exposure to loss is the amount of such commitments, management currently anticipates no material losses from such activities.

#### **18. Employee Benefits**

The Company has a noncontributory profit sharing plan integrated with a contributory 401(k) employee benefit plan (Plan) covering substantially all employees. Employees generally become eligible in the Plan upon attainment of the age of 21, with entry dates of January 1 and July 1 of each year. Under the Plan, the Board of Directors may contribute, at their discretion and subject to annual limitations, certain amounts in the form of matching, profit sharing and/or qualified non-elective contributions. Plan expense for the years ended December 31, 2018 and 2017 amounted to approximately \$2,138,000 and \$864,000, respectively.

During 2015, the company amended its stock award plan providing for up to 300,000 shares of Company stock that is administered by the board of directors. Prior to the amendment, the stock award plan provided for up to 100,000 shares of Company stock. It is a performance based plan that is dependent on the results of operations, but involves judgment on the part of the board. Stock awards for any given year are generally granted shortly after year end. Stock compensation expense is recognized over the requisite service period. A portion of the awards are typically vested on the grant date in order to reflect the prior year service (service inception date). An accrual is necessary to recognize the expense when the service inception date is prior to the grant date and that accrual is carried in accrued expenses and other liabilities on the balance sheet. In some cases, the Company has paid additional bonuses in amounts necessary to cover the participant's income tax burden. At December 31, 2018 and 2017 approximately \$4,142,000 and \$2,297,000, respectively, was accrued related to stock awards and related bonuses to cover the participant's tax burden. At December 31, 2018, there are 198,848 shares available for grant under the stock award plan. Included in shares granted are shares that vest over a four year period for which the awardees elected to be taxed at the time of the grant under special provisions of the Internal Revenue Code, and, accordingly contain all rights associated with ownership of the stock during the vesting period.

**NEXBANK CAPITAL, INC. AND SUBSIDIARIES**

Notes to Consolidated Financial Statements

December 31, 2018 and 2017

A summary of the status of the Company's nonvested shares at December 31, 2018 and 2017 is as follows:

	2018		2017	
	Shares	Weighted Average	Shares	Weighted Average
		Grant Date Fair Value		Grant Date Fair Value
Nonvested at January 1	19,903	\$ 137.45	19,668	\$ 83.69
Granted during the year	13,462	\$ 208.50	16,038	\$ 168.00
Vested during the year	(13,489)	\$ 141.81	(15,803)	\$ 101.56
Forfeited during the year	(291)	\$ (65.00)	-	\$ -
Nonvested at December 31	<u>19,585</u>	\$ 183.47	<u>19,903</u>	\$ 137.45

Total stock compensation expense (included in salaries and benefits in the accompanying consolidated financial statements) for the years ended December 31, 2018 and 2017 amounted to approximately \$2,498,000 and \$1,198,000, respectively.

As of December 31, 2018, there was approximately \$3,647,000 of total unrecognized compensation cost related to nonvested stock awards. The cost is expected to be recognized over a weighted average period of 2.5 years.

The Company is the beneficiary of whole life insurance policies covering certain key executives and officers. The recorded values of the related policies at December 31, 2018 and 2017 were approximately \$104,037,000 and \$92,176,000, respectively. Management has classified certain investments within its separate account company owned life insurance as substandard. At December 31, 2018 and 2017, investments classified substandard amounted to approximately \$2,029,000 and \$3,009,000, respectively. Gains (losses) recognized on these policies amounted to approximately (\$1,910,000) and \$1,327,000 for the years ended December 31, 2018 and 2017, respectively. The Company's policies are in separate account insurance policies.

**19. Commitments and Contingencies**

*Contingencies:*

The Company was named as a co-defendant in a lawsuit that alleged, among other things: (1) the Company and other co-defendants fraudulently induced the plaintiffs into participating in a loan by failing to fully disclose the borrower's financial condition; and (2) the Company negligently performed certain financial advisory services for the borrower. Based upon the Company's internal investigation, as well as a review of information learned in the early stages of discovery, the Company concluded that the plaintiffs' allegations were meritless. The Company vigorously defended itself against all of the claims, and filed a motion for sanctions (including for the recovery of attorneys' fees and costs) against the plaintiffs for filing a suit in bad faith and without a factual basis. The parties involved in such lawsuit reached a settlement agreement in July 2017 and the case was dismissed. The Company accrued and paid \$4,000,000 in legal fees and settlement costs related to this case in 2017.

During 2016, the Company entered the Federal Home Loan Bank's Mortgage Partnership Finance Program (MPF Program) whereby it agrees to sell certain 1-4 family residential loans to the Federal Home Loan Bank (FHLB) and, in turn, commits to indemnify the FHLB for a portion of future losses incurred should one or more of the sold loans default. At December 31, 2018, the Company had sold approximately \$565,799,000 in such loans, resulting in a maximum indemnification contingent liability of approximately \$19,860,000. The company believes that its liability for mortgage loan repurchase losses (as more fully discussed in note 8) is sufficient to absorb any potential losses inherent in its participation in the MPF Program.

From time to time, the Company is involved in various other legal actions arising from normal business activities.



## NEXBANK CAPITAL, INC. AND SUBSIDIARIES

### Notes to Consolidated Financial Statements

December 31, 2018 and 2017

#### *Lease Commitments:*

The Company leases portions of its facilities from unaffiliated third parties under operating lease agreements which expire at various dates through 2022. These leases require minimum annual rentals in the approximate following amounts (in thousands):

<u>Year</u>	<u>Amount</u>
2019	982
2020	1,007
2021	896
2022	600
Thereafter	-
	<u>\$ 3,485</u>

Total lease expense under the above lease agreements was approximately \$702,000 and \$956,000 for the years ended December 31, 2018 and 2017, respectively.

Included in lease expense are amounts paid by related parties of approximately \$114,000 and \$129,000 for the years ended December 31, 2018 and 2017 (see also Note 15). The rent expense incurred during 2018 and 2017 was allocated to NSI by the Bank.

#### **20. Derivatives**

The Company utilizes interest rate swap agreements as part of its asset liability management strategy to help manage its interest rate risk position. The notional amount of the interest rate swaps does not represent amounts exchanged by the parties. The amount exchanged is determined by reference to the notional amount and the other terms of the individual interest rate swap agreements.

##### *Interest Rate Swaps Designated as Cash Flow Hedges*

Interest rate swaps with notional amount totaling \$1.5 billion and \$1.6 billion as of December 31, 2018 and 2017, respectively, were designated as cash flow hedges of certain floating rate deposit liabilities. The Company adopted the provision of ASU 2017-12 "Derivatives & Hedging; Targeted Improvements to Accounting for Hedging Activities" in 2017 which eliminates the requirement to record hedge ineffectiveness in earnings. Consequently, the fair value of the swaps is recorded in other assets or other liabilities with the full change in fair value of the interest rate swaps recorded in other comprehensive income. If the hedged swaps are terminated or no longer meet the requirements for hedged accounting treatment, the unrealized gain or loss on the interest rate swap is retained in other comprehensive income and is amortized to interest income/expense over the remaining life of the swap. If the hedged transaction is no longer forecasted to occur within the original timeframe, the unrealized gain/loss is immediately recognized in earnings. The Company expects the hedges to remain fully effective during the remaining term of the swaps.

**NEXBANK CAPITAL, INC. AND SUBSIDIARIES**

Notes to Consolidated Financial Statements

December 31, 2018 and 2017

Summary information about the interest rate swaps designated as cash flow hedges as of December 31, 2018 and 2017, respectively is as follows:

	<u>2018</u>	<u>2017</u>
Notional amount	\$1.5 billion	\$1.6 billion
Pay rates	2.7900% to 3.1025%	2.023% to 2.4149%
Receive rates	3 Month LIBOR	3 Month LIBOR
Maturity	May 2028 to December 2028	April 2022 to September 2027
Fair value of cash flow swaps	\$ (28,321,000)	\$ 13,527,000

Interest expense recorded on swap transactions totaled \$4,132,000 in 2018 and \$2,852,000 during 2017 and is reported as a component of other interest expense.

Interest rate swaps designated as cash flow hedges with a total notional amount of \$1.6 billion were terminated during 2018. Following is a roll forward of the deferred gains from swaps included in other comprehensive income (in thousands):

	<u>2018</u>	<u>2017</u>
Balance of deferred gains in accumulated other comprehensive income	\$ -	\$ -
Gains deferred on termination of hedge	87,477	-
Gain recognized upon termination of forecasted transaction	(30,644)	-
Gains amortized to earnings	(4,555)	-
	<u>\$ 52,278</u>	<u>\$ -</u>

*Other Interest Rate Swaps*

During 2018, the Company terminated various non-hedged interest rate swap agreements acquired in 2017 with a combined notional amount of \$1.6 billion, and a realized net gains of approximately \$41,000,000. These interest rate swap agreements were not classified as hedges and therefore the gains were reported in current year earnings. At December 31, 2018, the company did not have any rate swap agreements that did not qualify for hedge accounting treatment.

During 2017, the Company entered into various rate swap agreements with a combined notional amount of \$1.6 billion. These interest rate swap agreements were not classified as hedged for accounting purposes, and therefore changes in fair value were reported in current year earnings. At December 31, 2017, summary information about these interest rate swaps is as follows:

National amounts:	\$1.6 billion
Pay rates	1.846% - 2.300%
Receive rates	3 month LIBOR
Maturity	April 2022 to June 2027
Fair value of cash flow swaps	\$22,817,000

The fair value of the combined interest rate swaps at December 31, 2017 is reflected in other assets with a corresponding credit to income recorded in non-interest income.

## NEXBANK CAPITAL, INC. AND SUBSIDIARIES

### Notes to Consolidated Financial Statements

December 31, 2018 and 2017

The liability associated with unrealized losses on interest rate swaps at December 31, 2018 was recorded in other liabilities in the accompanying consolidated balance sheet. Following is a summary of unrealized and realized interest rate swap gains and losses associated with the non-hedged interest rate swaps for the years ended December 31, 2018 and 2017 (in thousands):

	<u>2018</u>	<u>2017</u>
Unrealized gains recorded in consolidated statement of income	\$ -	\$ 22,817
Realized gains recorded in consolidated statement of income	<u>40,949</u>	<u>8,702</u>
	<u>\$ 40,949</u>	<u>\$ 31,519</u>

#### *Mortgage Banking Derivatives*

As of December 31, 2018 and 2017, the Company had short-term rate commitments amounting to approximately \$155,134,000 and \$44,744,000, respectively, to fund mortgage loan applications in process (the Committed Pipeline). Substantially all of these commitments are for periods of 60 days or less.

In order to mitigate the risk that a change in interest rates will result in a decline in the value of the Committed Pipeline, the Company enters into derivative transactions. The Committed Pipeline is hedged with forward contracts for the sale of mortgage backed securities (MBS).

Due to the variability of closings in the Committed Pipeline, which is driven primarily by interest rates, the Company hedges a substantial portion of the Committed Pipeline. As of December 31, 2018 and 2017, the Company had net forward contracts to sell MBS with aggregate notional amounts of approximately \$392,500,000 and \$119,000,000, respectively. These forward contracts are short-term in nature, generally with expiration dates of less than 90 days.

All derivatives are recognized on the balance sheet at their fair value, with changes in fair value recognized through earnings. As of December 31, 2018 the Company recorded a liability for the fair value of forward contracts of \$5,846,000, and in December 31, 2017, the Company recorded an asset for the fair value of forward contracts of approximately \$264,000 in the accompanying consolidated balance sheets. Changes in the fair value of the forward contracts are recorded in current period earnings. The Company recognized net losses on the mark to market of the forward commitments of \$4,069,000 for the year ended December 31, 2018. The Company recognized net losses on the mark to market of forward sale commitments and interest rate lock commitments of approximately \$24,000 for the year ended December 31, 2017. The net recognized gains for the years ended December 31, 2018 and 2017 have been included as a component of the net gain on sale of loans in the accompanying consolidated statement of income.

By using derivative instruments, the Company exposes itself to credit and market risk. If a counterparty fails to fulfill its performance obligations under a derivative contract, the Company's credit risk will equal the fair-value gain in a derivative. The Company minimizes the credit (or repayment) risk in derivative instruments by entering into transactions with high-quality counterparties that are reviewed periodically by the Company's risk management department. The Company's derivative activities are monitored by its investment committee as part of that committee's oversight of the Company's asset/liability and treasury functions.

The Company enters into interest rate lock commitments to fund loans at specified rates within specified time frames. These products are not linked to specific assets and liabilities that appear on the balance sheet or to a forecasted transaction and, therefore, interest rate locks are marked to market in the consolidated statement of operations. The Company is exposed to the risk that the actual closings in the Committed Pipeline may deviate from the estimated closings due to a change in interest rates. Although interest rates are the primary determinant, the actual loan closings from the Committed Pipeline are influenced by many factors, including the composition of the Committed Pipeline and remaining commitment periods.

The Company's estimated closings are based on historical data of loan closings as influenced by recent developments. As of December 31, 2018 and 2017, the fair values of interest rate lock commitments of approximately \$2,414,000 and \$373,000, respectively, have been included in other assets in the accompanying consolidated financial statements.

The Company does not expect to incur significant losses nor does it expect to realize significant gains related to its Committed Pipeline due to changes in interest rates, net of gains or losses on associated hedge positions.

## NEXBANK CAPITAL, INC. AND SUBSIDIARIES

### Notes to Consolidated Financial Statements

December 31, 2018 and 2017

#### *InvestorSure CD Option Contracts*

A summary of InvestorSure CD option contracts at December 31, 2018 and 2017 is as follows:

	2018	2017
Notional amounts	\$ 6,474,000	\$ 8,653,000
S&P call option	\$ 1,339,000	\$ 2,173,000
Embedded derivative	\$ (1,339,000)	\$ (2,173,000)
Maturity	February 2019 to August 2021	February 2018 to August 2021

Generally, the above CD option contracts are comprised of 5-year S&P 500 index call option trades. The S&P call option (included in other assets) and InvestorSure CD embedded derivative (included as a component of deposits) are marked to market with unrealized gains or losses reflected in current earnings.

#### **Fair Value Disclosures**

The fair value of an asset or liability is the price that would be received to sell that asset or paid to transfer that liability (exit price) in an orderly transaction occurring in the principal market (or most advantageous market in the absence of a principal market) for such asset or liability. In estimating fair value, the Company utilizes valuation techniques that are consistent with the market approach, the income approach and/or the cost approach. Such valuation techniques are consistently applied. Inputs to valuation techniques include the assumptions that market participants would use in pricing an asset or liability. ASC Topic 820, "Fair Value Measurements and Disclosures," establishes a fair value hierarchy for valuation inputs that gives the highest priority to quoted prices in active markets for identical assets or liabilities and the lowest priority to unobservable inputs. The fair value hierarchy is as follows:

- *Level 1 Inputs* - Unadjusted quoted prices in active markets for identical assets or liabilities that the reporting entity has the ability to access at the measurement date.
- *Level 2 Inputs* - Inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly or indirectly. These might include quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in markets that are not active, inputs other than quoted prices that are observable for the asset or liability (such as interest rates, volatilities, prepayment speeds, credit risks, etc.) or inputs that are derived principally from or corroborated by market data by correlation or other means.
- *Level 3 Inputs* - Unobservable inputs for determining the fair values of assets or liabilities that reflect an entity's own assumptions about the assumptions that market participants would use in pricing the assets or liabilities.

In general, fair value is based upon quoted market prices, where available. If such quoted market prices are not available, fair value is based upon internally developed models that primarily use, as inputs, observable market-based parameters. Valuation adjustments may be made to ensure that financial instruments are recorded at fair value. These adjustments may include amounts to reflect counterparty credit quality and the Company's creditworthiness, among other things, as well as unobservable parameters. Any such valuation adjustments are applied consistently over time. The Company's valuation methodologies may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. While management believes the Company's valuation methodologies are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different estimate of fair value at the reporting date. Furthermore, the reported fair value amounts have not been comprehensively revalued since the presentation dates, and therefore, estimates of fair value after the balance sheet date may differ significantly from the amounts presented herein.

**NEXBANK CAPITAL, INC. AND SUBSIDIARIES**

Notes to Consolidated Financial Statements

December 31, 2018 and 2017

Assets and liabilities measured at fair value at December 31, 2018 and 2017 are as follows (in thousands):

	Fair Value Measurements Using		
	Level 1	Level 2	Level 3
December 31, 2018:			
Asset (liability):			
Securities available for sale (1)	\$ -	\$ 1,926,925	\$ -
Loans held for sale (2)	-	335,605	-
Mortgage servicing rights (3)	-	57,849	-
Interest rate swaps (4)	-	(28,321)	-
Interest rate locks (5)	-	2,414	-
Forward sale commitments (5)	-	(5,846)	-
Hedging derivative instrument (S&P call option) (6)	-	1,339	-
Embedded derivative (6)	-	(1,339)	-
December 31, 2017:			
Asset (liability):			
Securities available for sale (1)	\$ -	\$ 1,781,541	\$ -
Loans held for sale (2)	-	484,028	-
Mortgage servicing rights (3)	-	53,843	-
Interest rate swaps (4)	-	36,344	-
Interest rate locks (5)	-	373	-
Forward sale commitments (5)	-	264	-
Hedging derivative instrument (S&P call option) (6)	-	2,173	-
Embedded derivative (6)	-	(2,173)	-

- (1) Securities available for sale are measured at fair value on a recurring basis, generally monthly.
- (2) Fair value of loans held for sale is based on contract prices at which the loans will be sold and is measured on a recurring basis, generally monthly.
- (3) Fair value of mortgage servicing rights is measured on a recurring basis, generally quarterly, utilizing various market inputs.
- (4) Fair value of the interest rate swap is measured daily, utilizing observable market input data.
- (5) Rate locks and forward sale commitments are measured at fair value generally monthly using significant observable market inputs and assumptions.
- (6) The hedging derivative instrument (S&P call option) and relating embedded derivative are measured at fair value generally monthly using significant observable market inputs and assumptions.

Certain non-financial assets measured at fair value include other real estate owned and repossessed assets (upon initial acquisition and subsequent impairment). Other real estate owned, repossessed assets, and lots held for residential development upon initial acquisition, are remeasured and reported at fair value through a charge to the allowance for loan losses and certain other real estate owned, repossessed assets, and lots held for residential development, subsequent to their initial recognition, are remeasured at fair value through a write-down included in other non-interest expense. The fair values of other real estate owned, repossessed assets, and lots held for residential development are estimated using Level 3 inputs based on observable market data.

The following table presents other real estate owned, repossessed assets, and lots held for residential development that were remeasured and reported at fair value on a non-recurring basis during the years ended December 31, 2018 and 2017 (in thousands):

**NEXBANK CAPITAL, INC. AND SUBSIDIARIES**

Notes to Consolidated Financial Statements

December 31, 2018 and 2017

	<u>2018</u>	<u>2017</u>
<i>Other Real Estate Owned:</i>		
Remeasured subsequent to initial acquisition:		
Carrying value prior to measurement	\$ 1,222	\$ 1,653
Write-downs included in other non-interest income	<u>(9)</u>	<u>(360)</u>
	<u>\$ 1,213</u>	<u>\$ 1,293</u>
<i>Reposessed Assets:</i>		
Remeasured subsequent to initial acquisition:		
Carrying value prior to measurement	\$ -	\$ 5,965
Write-downs included in other non-interest expense	<u>-</u>	<u>(360)</u>
	<u>\$ -</u>	<u>\$ 5,605</u>
<i>Lots Held for Residential Development:</i>		
Remeasured subsequent to initial acquisition:		
Carrying value prior to measurement	\$ -	\$ 573
Write-downs included in other non-interest expense	<u>-</u>	<u>-</u>
	<u>\$ -</u>	<u>\$ 573</u>

The following table presents quantitative information about level 3 fair value measurements for assets measured at fair value on a non-recurring basis at December 31, 2018 and 2017 (in thousands):

	<u>Fair Value</u>	<u>Valuation Technique</u>	<u>Unobservable Inputs</u>
<u>December 31, 2018</u>			
Other real estate owned	\$ 1,213	Sales comparison approach	Adjustment for differences between the comparable sales
<u>December 31, 2017</u>			
Other real estate owned	\$ 1,293	Sales comparison approach	Adjustment for differences between the comparable sales

At December 31, 2018 and 2017, the Company also had approximately \$40,000 and \$113,000, respectively, of impaired loans measured at fair value on a nonrecurring basis. Management believes that impaired loans are immaterial to the consolidated financial statements to merit disclosure relating to quantitative information about level 3 fair value measurements.

**NEXBANK CAPITAL, INC. AND SUBSIDIARIES**

Notes to Consolidated Financial Statements

December 31, 2018 and 2017

The estimated fair values of the Company's financial instruments at December 31, 2018 and 2017 were as follows (in thousands):

		2018		2017	
		Carrying Amount	Fair Value	Carrying Amount	Fair Value
<b>Financial assets:</b>					
Cash and cash equivalents	(1)	\$ 1,023,372	\$ 1,023,372	\$ 888,998	\$ 888,998
Interest bearing deposits with banks	(2)	465	465	424	424
Securities available for sale	(2)	1,926,925	1,926,925	2,004,417	2,004,417
Loans held for sale	(2)	335,605	335,605	484,028	484,028
Loans, net	(3)	4,679,664	4,562,801	4,660,499	4,430,470
Accrued interest receivable - Securities	(2)	25,493	25,493	18,465	18,465
Accrued interest receivable - Loans	(3)	17,921	17,921	17,834	17,834
Federal Home Loan Bank and other stock		107,288	n/a	78,054	n/a
Interest rate swaps	(2)	-	-	36,344	36,344
Interest rate locks	(2)	2,414	2,414	373	373
Forward sale commitments	(2)	-	-	264	264
S&P call option	(2)	1,339	1,339	2,173	2,173
<b>Financial liabilities:</b>					
Deposits	(2)	5,110,229	4,989,173	5,931,062	5,696,419
FHLB borrowings	(1)	2,428,000	2,428,000	1,775,000	1,775,000
Junior subordinated debentures	(2)	15,464	15,464	15,464	15,464
Other borrowings	(2)	195,210	195,210	194,756	194,756
Accrued interest payable	(1)	2,472	2,472	1,910	1,910
Interest rate swaps	(2)	28,321	28,321	-	-
Embedded derivatives	(2)	1,339	1,339	2,173	2,173
Forward sale commitments	(2)	5,846	5,846	-	-

(1) Level 1 Fair value estimation as of December 31, 2018 and 2017

(2) Level 2 Fair value estimation as of December 31, 2018 and 2017

(3) Level 3 Fair value estimation as of December 31, 2018 and 2017

The following methods and assumptions were used by the Company in estimating the fair values of financial instruments as disclosed herein:

***Cash and cash equivalents and interest bearing time deposits in other banks***

The carrying amounts of cash and cash equivalents and interest bearing time deposits in other banks approximate their fair value.

***Securities available for sale***

Fair values for securities, excluding restricted equity securities, are based on quoted market prices or analysis by third parties. The carrying values of restricted equity securities approximate fair values.

***Loans held for sale***

Fair values of loans held for sale are based on the contract prices at which the underlying mortgage loans will be sold, or, if the loans are not committed for sale, the current market price.

## **NEXBANK CAPITAL, INC. AND SUBSIDIARIES**

### Notes to Consolidated Financial Statements

December 31, 2018 and 2017

#### ***Loans***

For variable-rate loans that reprice frequently and have no significant changes in credit risk, fair values are based on carrying values. Fair values for certain mortgage loans (for example, one-to-four family residential) and other consumer loans are based on quoted market prices of similar loans sold in conjunction with securitization transactions, adjusted for differences in loan characteristics. Fair values for commercial real estate and commercial loans, in accordance with ASU 2016-01, which was adopted effective January 1, 2018, the discount rates used to determine the fair value of loans at December 31, 2018 use interest rate spreads that reflect factors such as liquidity, credit, and nonperformance risk of the loans. The discount rates used to determine the fair value of loans at December 31, 2017 were based on interest rates currently being offered for loans with similar terms to borrowers of similar credit quality. Fair values for impaired loans are estimated using discounted cash flow analyses or underlying collateral values, where applicable.

#### ***Interest rate locks and forward sale commitments***

Interest rate locks and forward sale commitments are carried at fair value on the consolidated balance sheet. Fair values of interest rate lock commitments are primarily based on quoted market prices for the sale of individual loans with similar terms as those represented by the rate locks. Fair values of forward sale commitments are based on quoted market prices for mortgage backed securities with similar terms as those represented by the forward contract.

#### ***S&P call option and embedded derivative***

S&P call options and embedded derivatives are carried at fair value on the consolidated balance sheet. Fair values are determined using quantitative models that utilized multiple market inputs. The majority of market inputs are actively quoted and can be validated through external sources, including brokers, market transactions, and third-party pricing services.

#### ***Interest rate swaps***

Interest rate swaps are carried at fair value on the consolidated balance sheet. Fair values are calculated by discounting the future cash flows of both the fixed rate and variable rate interest payments using discount rates appropriate with consideration given to the Company's non-performance risk. The inputs used in determining fair value fall within Level 2 of the fair value hierarchy.

#### ***Deposits***

The fair values disclosed for demand deposits are, by definition, equal to the amount payable on demand at the reporting date (that is, their carrying amounts). The carrying amounts of variable-rate, fixed term money market accounts and certificates of deposit (CD's) approximate their fair values at the reporting date. Fair values for fixed-rate CD's are estimated using a discounted cash flow calculation that applies interest rates currently being offered on certificates to a schedule of aggregated expected monthly maturities on time deposits.

Included in CD's are the CollegeSure CD and the InvestorSure CD. CollegeSure CD pricing depends on market and other factors existing at the time of the deposit. Such factors include, but are not limited to, the current value of the IC 500, the historical rate spread between college inflation and market interest (e.g. Treasury) rates, and the length of time to maturity date. InvestorSure CD valuation depends on the current rate offered for similar deposits with the same remaining maturities as well as fair value of the S&P embedded derivatives within the InvestorSure CD offerings, which equate the S&P 500 index call option fair value due to effective economic hedging. Management's overall intent is to identify a wholesale rate, a rate at which unlimited dollars could be obtained for a given rate, in addition to consideration of the above factors. Management feels that the Federal Home Loan Bank advance rates are a supportable alternative, and, thus, uses these rates as a significant component of its fair value estimate.

#### ***FHLB borrowings***

The carrying amounts of short-term FHLB borrowings approximate their fair values. Fair values for fixed-rate long-term FHLB borrowings are estimated using a discounted cash flow calculation that applies interest rates currently being offered on similar borrowings to a schedule of aggregated expected monthly maturities.

#### ***Junior subordinated debentures***

The carrying amounts of variable-rate, fixed term junior subordinated debentures approximate their fair values at the reporting date.



## **NEXBANK CAPITAL, INC. AND SUBSIDIARIES**

Notes to Consolidated Financial Statements

December 31, 2018 and 2017

### ***Other borrowings***

The carrying amounts of variable-rate and fixed-rate other borrowings approximate their fair values at the reporting date.

### ***Accrued interest***

The carrying amounts of accrued interest approximate their fair values.

### ***Off-balance sheet instruments***

Fair values for off-balance sheet lending commitments are based on fees currently charged to enter into similar agreements taking into account the remaining terms of the agreements and the counterparties' credit standings.

## **22. Regulatory Matters**

Under banking law, there are legal restrictions limiting the amount of dividends that the Bank can declare. Approval of the regulatory authorities is required if the effect of dividends declared would cause the regulatory capital of the Bank to fall below specified minimum levels.

Banks and bank holding companies are subject to regulatory capital requirements administered by federal banking agencies. Capital adequacy guidelines and, additionally for banks, prompt corrective action regulations, involve quantitative measures of assets, liabilities, and certain off-balance-sheet items calculated under regulatory accounting practices. Capital amounts and classifications are also subject to qualitative judgments by regulators. Failure to meet capital requirements can initiate regulatory action. The final rules implementing Basel Committee on Banking Supervision's capital guidelines for U.S. banks (Basel III rules) became effective for the Company on January 1, 2015 with full compliance with all of the requirements being phased in over a multi-year schedule, and fully phased in by January 1, 2019. Basel III added a 2.5% "capital conservation buffer" which was designed for banking institutions to absorb losses during periods of economic stress. The implementation of the capital conservation buffer began on January 1, 2016 at the 0.625% level and was 1.875% and 1.25% for 2018 and 2017, respectively. Banking institutions with capital ratios below the minimum for capital adequacy purposes plus the capital conservation buffer will face constraints on dividends, equity repurchases, and executive compensation relative to the amount of the shortfall. Management believes as of December 31, 2018, the Company and Bank meet all capital adequacy requirements to which they are subject. The capital adequacy requirements below do not include consideration of the capital conservation buffer.

Prompt corrective action regulations provide five classifications: well capitalized, adequately capitalized, undercapitalized, significantly undercapitalized, and critically undercapitalized, although these terms are not used to represent overall financial condition. If adequately capitalized, regulatory approval is required to accept brokered deposits. If undercapitalized, capital distributions are limited, as is asset growth and expansion, and capital restoration plans are required. At year end 2018 and 2017, the most recent regulatory notifications categorized the Bank as well capitalized under the regulatory framework for prompt corrective action. There are no conditions or events since that notification that management believes have changed the Bank's category.

Unrealized gains or losses on available for sale securities and hedged interest rate swaps are not included in computing regulatory capital.

**NEXBANK CAPITAL, INC. AND SUBSIDIARIES**

Notes to Consolidated Financial Statements

December 31, 2018 and 2017

The Company's actual and required capital amounts and ratios are as follows at December 31, 2018 and 2017 (dollar amounts in thousands):

	Actual		Required for Capital Adequacy Purposes		To Be Well Capitalized Under Prompt Corrective Action Provisions	
	Amount	Ratio	Amount	Ratio	Amount	Ratio
<b>Company:</b>						
As of December 31, 2018:						
Common equity tier 1 (to risk-weighted assets)	\$ 390,828	7.7%	\$ 228,939	4.5%	n/a	n/a
Tier 1 capital (to risk weighted assets)	\$ 506,292	10.0%	\$ 305,252	6.0%	n/a	n/a
Total capital (to risk weighted assets)	\$ 590,979	11.6%	\$ 407,003	8.0%	n/a	n/a
Tier I capital (to total assets)	\$ 506,292	6.9%	\$ 291,425	4.0%	n/a	n/a
As of December 31, 2017:						
Common equity tier 1 (to risk-weighted assets)	\$ 377,774	7.5%	\$ 226,290	4.5%	n/a	n/a
Tier 1 capital (to risk weighted assets)	\$ 393,238	7.8%	\$ 301,270	6.0%	n/a	n/a
Total capital (to risk weighted assets)	\$ 477,354	9.5%	\$ 402,293	8.0%	n/a	n/a
Tier I capital (to total assets)	\$ 393,238	4.9%	\$ 292,501	4.0%	n/a	n/a

**NEXBANK CAPITAL, INC. AND SUBSIDIARIES**

Notes to Consolidated Financial Statements

December 31, 2018 and 2017

The Bank's actual capital amounts and ratios along with the capital requirements under the framework for prompt corrective action are as follows at December 31, 2018 and 2017 (dollar amounts in thousands):

	Actual		Required for Capital Adequacy Purposes		To Be Well Capitalized Under Prompt Corrective Action Provisions	
	Amount	Ratio	Amount	Ratio	Amount	Ratio
<b>Bank:</b>						
As of December 31, 2018:						
Common equity tier 1 (to risk-weighted assets)	\$ 686,847	13.5%	\$ 228,812	4.5%	\$ 330,506	6.5%
Tier I capital (to risk weighted assets)	\$ 686,847	13.5%	\$ 305,082	6.0%	\$ 406,776	8.0%
Total capital (to risk weighted assets)	\$ 718,541	14.1%	\$ 406,776	8.0%	\$ 508,470	10.0%
Tier I capital (to average total assets)	\$ 686,847	9.5%	\$ 290,690	4.0%	\$ 363,363	5.0%
As of December 31, 2017:						
Common equity tier 1 (to risk-weighted assets)	\$ 549,013	10.9%	\$ 225,763	4.5%	\$ 326,103	6.5%
Tier I capital (to risk weighted assets)	\$ 549,013	10.9%	\$ 301,018	6.0%	\$ 401,357	8.0%
Total capital (to risk weighted assets)	\$ 590,275	11.8%	\$ 401,357	8.0%	\$ 501,696	10.0%
Tier I capital (to average total assets)	\$ 549,013	6.8%	\$ 321,788	4.0%	\$ 402,236	5.0%

The Qualified Thrift Lender test requires at least 65% of assets be maintained in housing-related finance and other specified areas. If this test is not met, limits are placed on growth, branching, new investments, FHLB advances, and dividends, or the Bank must convert to a commercial bank charter. Management believes that this test is met.

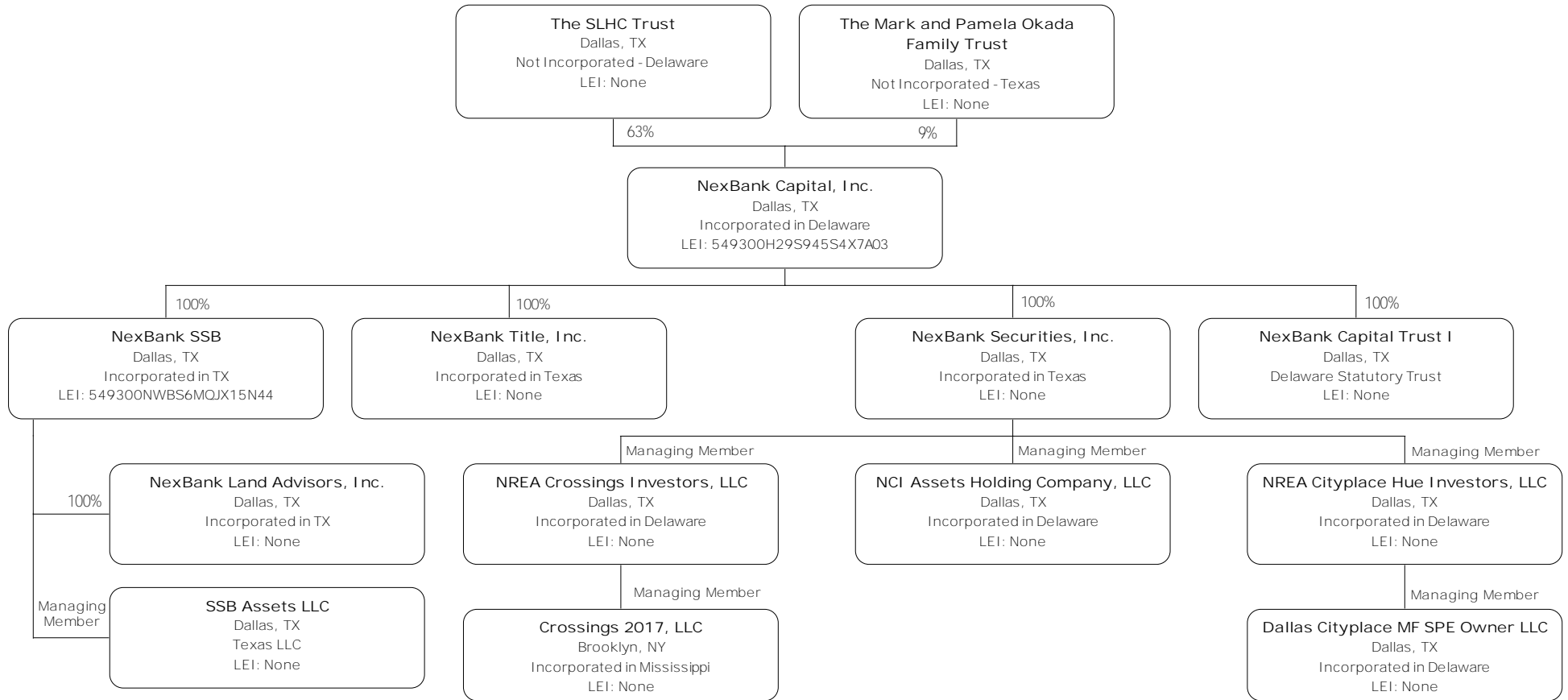
**NSI:**

NSI is required by Rule 15c3-3(k)(2)(i) of the Securities Exchange Act of 1934 to maintain minimum net capital as defined, which is the greater of \$5,000 or 6 2/3 % of total aggregate indebtedness.

At December 31, 2018, NSI had total net capital and total aggregate indebtedness, as defined, of approximately \$4,847,000 and \$4,281,000, respectively, resulting in a ratio of aggregate indebtedness to net capital of .88% to 1.00%. Total net capital was approximately \$4,561,000 above the minimum required net capital of approximately \$286,000.

At December 31, 2017, NSI had total net capital and total aggregate indebtedness, as defined, of approximately \$6,862,000 and \$4,306,000, respectively, resulting in a ratio of aggregate indebtedness to net capital of .63 to 1.00. Total net capital was approximately \$6,575,000 above the minimum required net capital of approximately \$287,000.

Appendix A: NexBank Capital, Inc. Organization Chart



**Results:** A list of branches for your depository institution: **NEXBANK, SSB (ID\_RSSD: 652874)**.

This depository institution is held by **NEXBANK CAPITAL, INC. (3823844)** of **DALLAS, TX**.

The data are as of **12/31/2018**. Data reflects information that was received and processed through **01/06/2019**.

**Reconciliation and Verification Steps**

1. In the **Data Action** column of each branch row, enter one or more of the actions specified below
2. If required, enter the date in the **Effective Date** column

**Actions**

**OK:** If the branch information is correct, enter 'OK' in the **Data Action** column.

**Change:** If the branch information is incorrect or incomplete, revise the data, enter 'Change' in the **Data Action** column and the date when this information first became valid in the **Effective Date** column.

**Close:** If a branch listed was sold or closed, enter 'Close' in the **Data Action** column and the sale or closure date in the **Effective Date** column.

**Delete:** If a branch listed was never owned by this depository institution, enter 'Delete' in the **Data Action** column.

**Add:** If a reportable branch is missing, insert a row, add the branch data, and enter 'Add' in the **Data Action** column and the opening or acquisition date in the **Effective Date** column.

If printing this list, you may need to adjust your page setup in MS Excel. Try using landscape orientation, page scaling, and/or legal sized paper.

**Submission Procedure**

When you are finished, send a saved copy to your FRB contact. See the detailed instructions on this site for more information.

If you are e-mailing this to your FRB contact, put your institution name, city and state in the subject line of the e-mail.

Note:

To satisfy the **FR Y-10 reporting requirements**, you must also submit FR Y-10 Domestic Branch Schedules for each branch with a **Data Action** of **Change, Close, Delete, or Add**.

The FR Y-10 report may be submitted in a hardcopy format or via the FR Y-10 Online application - <https://y10online.federalreserve.gov>.

\* FDIC UNINUM, Office Number, and ID\_RSSD columns are for reference only. Verification of these values is not required.

Data Action	Effective Date	Branch Service Type	Branch ID_RSSD*	Popular Name	Street Address	City	State	Zip Code	County	Country	FDIC UNINUM*	Office Number*	Head Office	Head Office ID_RSSD*	Comments
OK		Full Service (Head Office)	652874	NEXBANK, SSB	2515 MCKINNEY AVENUE, 11TH FLOOR	DALLAS	TX	75201	DALLAS	UNITED STATES	Not Required	Not Required	NEXBANK, SSB	652874	
OK		Full Service	4367644	PRESTON CENTER BRANCH	6121 LUTHER LANE	DALLAS	TX	75225	DALLAS	UNITED STATES	Not Required	Not Required	NEXBANK, SSB	652874	

Form FR Y-6

NexBank Capital, Inc.  
Dallas, TX  
Fiscal Year Ending December 31, 2018

**Report Item 3: Securities Holders**

Current Securities Holders with ownership, control or holdings of 5% or more with power to vote as of fiscal year ending 12-31-2018			Securities Holders not listed in 3(1)(a) through (3)(1)(c) that had ownership, control or holdings of 5% or more with power to vote during the fiscal year ending 12-31-2018		
(1)(a) Name & Address (City, State, Country)	(1)(b) Country of Citizenship or Incorporation	(1)(c) Number and Percentage of Each Class of Voting Securities	(2)(a) Name & Address (City, State, Country)	(2)(b) Country of Citizenship or Incorporation	(2)(c) Number and Percentage of Each Class of Voting Securities
Grant James Scott, Individual and Trustee of The SLHC Trust Raleigh, NC	USA	858,083 Shares 63.45% (common stock)	N/A		
Mark Okada Dallas, TX	USA	122,228 Shares 9.04% (common stock)	N/A		
Lawrence Tonomura, Individual and Trustee of The Mark and Pamela Okada Family Trust Dallas, TX	USA	119,935 Shares 8.87% (common stock)	N/A		

Form FR Y-6

The Mark and Pamela Okada Family Trust  
 Dallas, TX  
 Fiscal Year Ending December 31, 2018

**Report Item 3: Securities Holders**

Current Securities Holders with ownership, control or holdings of 5% or more with power to vote as of fiscal year ending 12-31-2018			Securities Holders not listed in 3(1)(a) through (3)(1)(c) that had ownership, control or holdings of 5% or more with power to vote during the fiscal year ending 12-31-2018		
(1)(a) Name & Address (City, State, Country)	(1)(b) Country of Citizenship or Incorporation	(1)(c) Number and Percentage of Each Class of Voting Securities	(2)(a) Name & Address (City, State, Country)	(2)(b) Country of Citizenship or Incorporation	(2)(c) Number and Percentage of Each Class of Voting Securities
Lawrence Tonomura, Trustee Dallas, TX	USA	Trustee of The Mark and Pamela Okada Family Trust; controls 100% of The Mark and Pamela Okada Family Trust			N/A

Form FR Y-6

The SLHC Trust  
Dallas, TX

Fiscal Year Ending December 31, 2018

**Report Item 3: Securities Holders**

Current Securities Holders with ownership, control or holdings of 5% or more with power to vote as of fiscal year ending 12-31-2018			Securities Holders not listed in 3(1)(a) through (3)(1)(c) that had ownership, control or holdings of 5% or more with power to vote during the fiscal year ending 12-31-2018		
(1)(a) Name & Address (City, State, Country)	(1)(b) Country of Citizenship or Incorporation	(1)(c) Number and Percentage of Each Class of Voting Securities	(2)(a) Name & Address (City, State, Country)	(2)(b) Country of Citizenship or Incorporation	(2)(c) Number and Percentage of Each Class of Voting Securities
Grant James Scott, Trustee Raleigh, NC	USA	Trustee of The SLHC Trust; controls 100% of The SLHC Trust	N/A		



Form FR Y-6

NexBank Capital, Inc.  
Dallas, TX  
Fiscal Year Ending December 31, 2018

Report Item 4: Insiders  
(1)(a)(b)(c) and (2)(a)(b)(c)

(1)	(2)	(3)(a)	(3)(b)	(3)(c)	(4)(a)	(4)(b)	(4)(c)
Names & Address (City, State, Country)	Principal Occupation if other than with Bank Holding Company	Title & Position with Bank Holding Company	Title & Position with Subsidiaries (include names of subsidiaries)	Title & Position with Other Businesses (include names of other businesses)	Percentage of Voting Securities in Bank Holding Company	Percentage of Voting Securities in Subsidiaries (include names of subsidiaries)	List names of other companies (includes partnerships) if 25% or more of voting securities are held (List names of companies and percentage of voting securities held)
James Dondero Dallas, TX	Investor	Director/Chairman	Director (NexBank SSB)	Refer to confidential volume	4.58%	N/A	Refer to confidential volume
Donald Luskin Chicago, IL	CIO	Director	Director (NexBank SSB)	CIO TrendMacro	N/A	N/A	N/A
John Holt Tyler, TX	N/A	Director/President/ CEO	Chairman/President /CEO (NexBank SSB)	Member, Holt, Logan and Associates, LLC	4.06%	N/A	Holt, Logan and Associates, LLC 50%
Mark Okada Dallas, TX	Investor	Director	Director (NexBank SSB)	Refer to confidential volume	9.04%	N/A	Refer to confidential volume
Matt Siekielski Dallas, TX	N/A	Director/COO	Director/COO (NexBank SSB)	N/A	2.54%	N/A	N/A
Grant James Scott Raleigh, NC	Attorney	N/A	N/A	N/A	63.45%	N/A	N/A
Ken Hanks Dallas, TX	N/A	Director	Director (NexBank SSB)	N/A	0.17%	N/A	N/A
Brice Tarzwell Dallas, TX	N/A	Director	Director (NexBank SSB)	N/A	0.08%	N/A	N/A
Stacy Hodges Dallas, TX	N/A	Officer/CFO	Officer/CFO (NexBank SSB)	N/A	N/A	N/A	N/A
Rhett Miller Dallas, TX	N/A	Officer/CCO	Officer/CCO (NexBank SSB)	N/A	N/A	N/A	N/A

Form FR Y-6

The Mark and Pamela Okada Family Trust  
 Dallas, TX  
 Fiscal Year Ending December 31, 2018

**Report Item 4: Insiders**

(1)(a)(b)(c) and (2)(a)(b)(c)

(1)	(2)	(3)(a)	(3)(b)	(3)(c)	(4)(a)	(4)(b)	(4)(c)
Names & Address (City, State, Country)	Principal Occupation if other than with Bank Holding Company	Title & Position with Bank Holding Company	Title & Position with Subsidiaries (include names of subsidiaries)	Title & Position with Other Businesses (include names of other businesses)	Percentage of Voting Securities in Bank Holding Company	Percentage of Voting Securities in Subsidiaries (include names of subsidiaries)	List names of other companies (includes partnerships) if 25% or more of voting securities are held (List names of companies and percentage of voting securities held)
Lawrence Tonomura, Trustee Dallas, TX	N/A	Shareholder	N/A	N/A	100%	N/A	N/A

Form FR Y-6

The SLHC Trust  
 Dallas, TX  
 Fiscal Year Ending December 31, 2018

**Report Item 4: Insiders**  
 (1)(a)(b)(c) and (2)(a)(b)(c)

(1)	(2)	(3)(a)	(3)(b)	(3)(c)	(4)(a)	(4)(b)	(4)(c)
Names & Address (City, State, Country)	Principal Occupation if other than with Bank Holding Company	Title & Position with Bank Holding Company	Title & Position with Subsidiaries (include names of subsidiaries)	Title & Position with Other Businesses (include names of other businesses)	Percentage of Voting Securities in Bank Holding Company	Percentage of Voting Securities in Subsidiaries (include names of subsidiaries)	List names of other companies (includes partnerships) if 25% or more of voting securities are held (List names of companies and percentage of voting securities held)
Grant James Scott, Trustee Raleigh, NC	N/A	Principal securities holder	N/A	N/A	100%	N/A	N/A