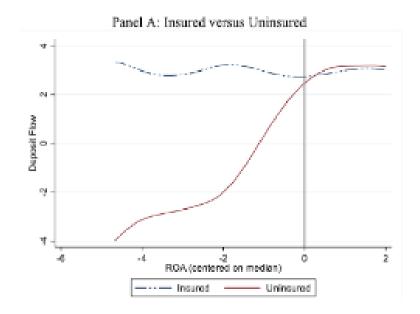
## PANEL - "DEPOSITORS: RELIABLE OR FLIGHTY?"

DALLAS-ATLANTA-CLEVELAND FED CONFERENCE: "THE EVOLVING LANDSCAPE OF BANK FUNDING"

**Itay Goldstein (Wharton)** 

# ARE DEPOSITORS WITHDRAWING IN RESPONSE TO PROBLEMS IN THE BANK?

- Chen, Goldstein, Huang, and Vashishtha (2024) analyze recent bank data in the US
- As the figure shows:
  - Uninsured depositors respond strongly to bad bank performance and withdraw their money
  - Insured depositors do not behave in that way
- Results are consistent with various theories of banks and rational depositors
  - But is it pure fundamentalsbased or is there panic involved?



## FUNDAMENTAL-BASED VS. PANIC-BASED WITHDRAWALS

- Fundamental-based runs happen when depositors withdraw just because of unfavorable news about banks' fundamentals
  - Chari and Jagannathan, 1988; Jacklin and Bhattacharya, 1988; Allen and Gale, 1998
- Panic-based runs happen when depositors withdraw because they believe others will withdraw
  - The belief can be self-fulfilling because banks do not hold enough liquid assets to cover liquid liabilities which create strategic complementarity among depositors (Diamond and Dybvig, 1983)
- Separating panic-based run from fundamental based run is important from a policy perspective
  - Many policies, such as deposit insurance, lender of last resort, suspension of convertibility, are premised on the idea that some bank runs are driven by panics
  - Many believe these policies distort banks' incentives and create more problems than they solve

## PANIC ACROSS EPISODES OVER TIME



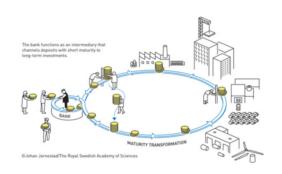
A run on American Union Bank, 1931



It's A Wonderful Life, 1946



Silicon Valley Bank, 2023



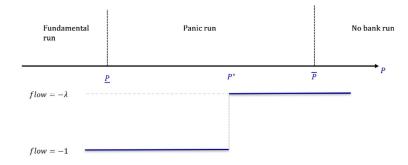


#### EMPIRICALLY TESTING FOR PANIC-BASED RUNS

- Long-standing evidence, going back to Gorton (1988), find strong association between bank runs and bank fundamentals
  - Such evidence was sometimes interpreted as supporting fundamental based runs and against panic-based runs
- However, this interpretation is incorrect (e.g., Goldstein, 2013):
  - Diamond and Dybvig's (1983) approach of multiple equilibria is essentially untestable
  - Global-games approach of Goldstein and Pauzner (2005) and Rochet and Vives (2004) can provide a framework for empirical testing:
    - Association between runs and bad fundamental does not rule out the existence of panic-based behaviors
    - Alternative tests can be designed to identify panic
    - This was recently applied for recent data of the universe of US banks by Chen, Goldstein, Huang, Vashishtha (2024)

#### IDENTIFYING PANIC

Panel A: Illustration of Run Regions



Panel B: Comparison of Banks with High and Low Liquidity Mismatch

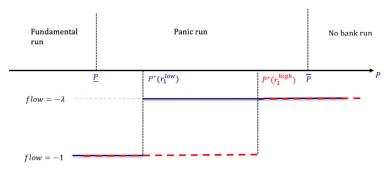


Figure 1. Illustration of the theoretical underpinning. This figure summarizes the main result from Goldstein and Pauzner (2005) on the withdrawal decisions of depositors in equilibrium. Panel A shows that impatient depositors always withdraw to meet their liquidity needs regardless of bank performance, resulting in an outflow of deposits at the level of  $-\lambda$ . Patient depositors, contributing portion  $1-\lambda$  of bank funding, withdraw when they observe a (noisy) signal that indicates the bank's performance is below a threshold of  $P^*$ . Panel B shows that the threshold for withdrawal is higher for banks with a greater degree of liquidity mismatch  $(r_1)$ . (Color figure can be viewed at wileyonlinelibrary.com)

- This figure from Chen, Goldstein, Huang, and Vashishtha (2024) illustrates the theoretical underpinnings
  - Depositors withdraw when their information falls below a threshold
  - Threshold is higher for banks with a greater degree of liquidity mismatch
  - This leads to two predictions:
    - Conditional on low fundamentals, banks with a greater degree of liquidity mismatch will have more outflows
    - Banks with a greater degree of liquidity mismatch will have stronger sensitivity of outflow to bad performance

## MEASURING LIQUIDITY WISWATCH

- Chen, Goldstein, Huang, and Vashishtha (2024) use two measures for the degree of liquidity mismatch:
  - The reliance on uninsured deposits
  - The illiquidity of the assets on the balance sheet (based on Berger and Bouwman, 2009)
- These measures capture liquidity mismatch from both sides of the balance sheet
- They both strengthen depositors' incentive to run even when bank is solvent, and just because of the fear that others will run
- Hence, when they amplify the response of depositors to fundamentals, this is evidence of panic at work
  - The balance sheets in the next slide illustrate this point

## LIQUIDITY MISMATCH AND PANIC: SIMPLE BALANCE-SHEET ILLUSTRATION

Assume that haircut on loans is 40%

No reason to run since liquidation value of assets is higher than value of uninsured deposits

Assets		Liabilities and Equity	
Cash	50	Uninsured Deposits	75
		Insured Deposits	15
Loans	50	Equity	10
Total	100	Total	100

Assets		Liabilities and Equity	
Cash	20	Uninsured Dep	75
		Insured Dep	15
Loans	80	Equity	10
Total	100	Total	100

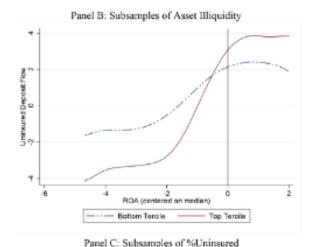
Here, illiquid assets create a reason to run even though bank is solvent

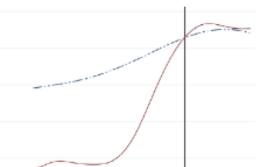
Assets		Liabilities and Equity	
Cash	50	Uninsured Dep	90
		Insured Dep	0
Loans	50	Equity	10
Total	100	Total	100

Here, uninsured dep create a reason to run even though bank is solvent

### EVIDENCE OF PANIC

- Results from Chen, Goldstein, Huang, and Vashishtha (2024) provide support for the presence of panic in withdrawals
- Among the uninsured, the response to negative performance is stronger when
  - There is greater reliance on uninsured deposits
  - The assets are less liquid
- Aside from the graphic nonparametric illustration here, the paper provides many regression analyses digging into the mechanism and exploring various tests as robustness and extensions





-2 ROA (centered on median)

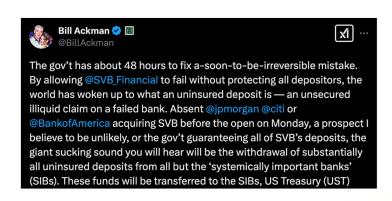
Top Tercile

Bottom Tercile

### EXTENDING RESEARCH TO CONTACION

- In current work (Chen, Goldstein, Vashishtha, and Yin, 2025), we extend the research to study contagion
- Spillovers across financial institutions have been crucial for understanding crises and responding to them
  - The 2008 Global Financial Crisis led to major introspection, as part of the regulatory effort that followed the crisis, about the role of interbank connections
  - The failure of Silicon Valley Bank in 2023 generated fears of a market-wide loss of depositor confidence leading regulators to respond with unusual force





### PANIC AND CONTAGION

- Extending the empirical framework in Chen,
  Goldstein, Huang, and Vashishtha (2024) to a cross-bank setting, we show
  - Contagion exists in that depositors in one bank respond to negative performance in peer banks
  - Panic works in a richer setting
    - Amplifying not only own-bank shock but also contagion
  - Multi-dimensional liquidity mismatch matters
    - Amplification happens due to focal bank mismatch, peer bank mismatch, and interaction of the two
  - Panic interacts with other channels for contagion
    - Asset correlation and fire-sale pressure

#### CONCLUSION

- Uninsured depositors withdraw in response to bad performance
- Pattern is stronger when the degree of liquidity mismatch is higher, indicating that withdrawals are not purely fundamental-based but also reflect panic
- Spillovers across banks interact with liquidity mismatch and create further amplification
- These negative externalities justify various measures such as deposit insurance, liquidity injections, and bank regulation