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  - The lack of clarity regarding E&P capital expenditure plans is creating uncertainty about fiscal year 2019 activity for upstream E&P spending.
  - The Fed is hurting our outlook. Increased interest rates are hurting or defeating any expansion and/or drilling plans.
  - We're still busy and thankful! Experienced landmen are working. East Texas is doing well, so I have moved operations to East Texas.
  - The blow to confidence is due to the recent dramatic fall in crude oil prices, which will have a negative impact on E&P spending in 2019.
  - The fourth-quarter activity decrease is expected to reverse by the end of first quarter 2019 and is driven by E&P company spending.
  - Exploration companies dialed back at the end of the year due to the significant drop in oil prices. Several seismic deals with private equity funding have been pushed into 2019 as this commodity price uncertainty has slowed (but hopefully not killed) investment and has forced delays in spending until our customers have more clarity in the direction of oil prices. This is a classic example of why budgeting is very tricky in the oil services sector.
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