

Economic & Housing Market Overview

Room to Grow: Housing for a New Economy

FRB of Dallas-Texas A&M

Frank Nothaft CoreLogic Chief Economist February 21, 2020



Housing and Credit Update

- Economic growth continues, recession risk low but rises over time
- No national price bubble but overvaluation risk & price declines in select areas
- Shelter costs up & housing inventory low, especially for lower-priced homes
- Areas hit by Natural Disasters see delinquency spike, faster price & rent growth



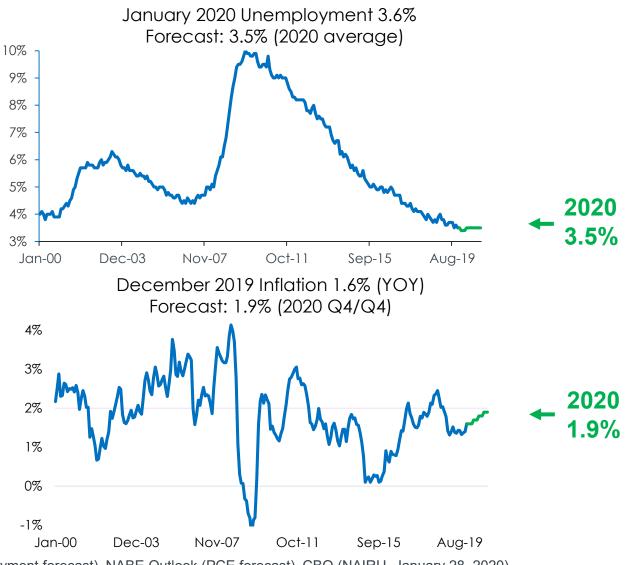
Coronavirus (COVID-19) Lowers Economic Growth Forecast

- U.S. growth in 2020 lower by 0.1 to 0.4 percentage points
- Less U.S. exports as global growth slows
- Supply-chain disruption slows U.S. production (electronics, durable goods)
- Less commercial travel, less Chinese tourism/visitors in U.S.
- Uncertainty over severity and length of viral outbreak leads to wide estimate of impact
- On the other hand....
- Oil, fuel prices are lower, inflation remains below Fed target
- 10-year Treasury yields and Mortgage rates remain low(er)



Fed Focus Shifts Between Job Creation and Inflation Risk

- Congressional dual mandate:
 - Maximum employment
 - Price stability
- U.S. Unemployment rate 3.6% (Jan.)
 - Dallas-Ft. Worth 3.1% (Dec.)
 - 2019 U.S.: 50-year low
 - "Full employment": 4.3-4.4%
- Fed's "price stability" definition:
 - 2% annual (PCE)
 - Avg. inflation 1.8% since 2000
- Fed funds target now 1.50-1.75%
 - Another quarter-point cut?



Source: BLS (unemployment rate), BEA (PCE price index), IHS Market (unemployment forecast), NABE Outlook (PCE forecast), CBO (NAIRU, January 28, 2020)



Long-Term Rates Lower than A Year Ago, Expect Slow Rise

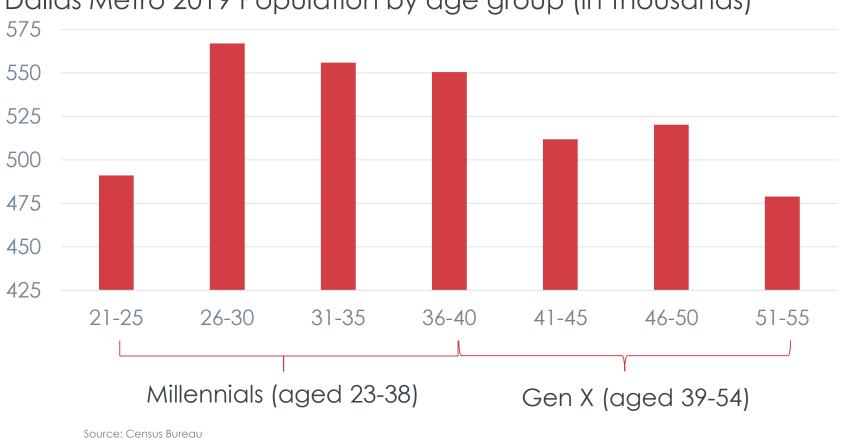
30-year Fixed-Rate Home Mortgage today at 3.5%, 10-year Treasury at 1.6%





Millennials Add to Renter and Home-Buyer Demand

Millennials exceed Gen X's by more than 112,000 in Dallas Metro

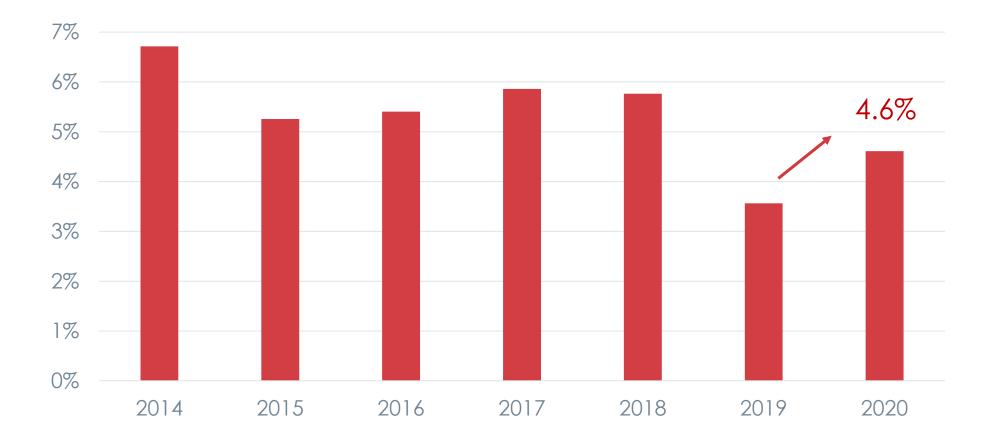


Dallas Metro 2019 Population by age group (in thousands)



U.S. Home Price Growth Projected to Rise....

Price growth: 3.6% in 2019; forecast 4.6% in 2020 (annual average)

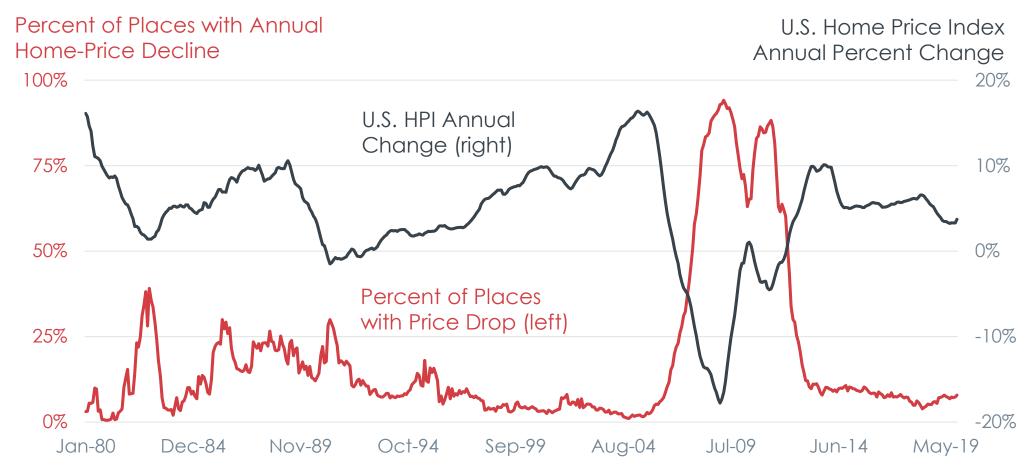


Source: CoreLogic Home Price Index and HPI Forecast for U.S., February 4, 2020 release



...But Home Prices Fall in Some Metros

Prices fell in about 5-7% of urban places each year since 2014



Source: CoreLogic Home Price Index for U.S. and 954 Core-Based Statistical Areas.

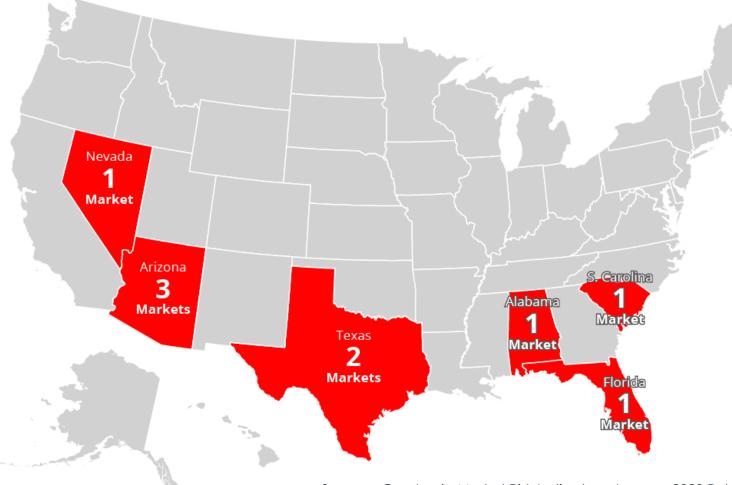


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Predictions: Riskiest Metros

Home Price Declines over the next 12 months through December 2020



Market Risk Indicator gives 12-month probability of price decline for two severities:

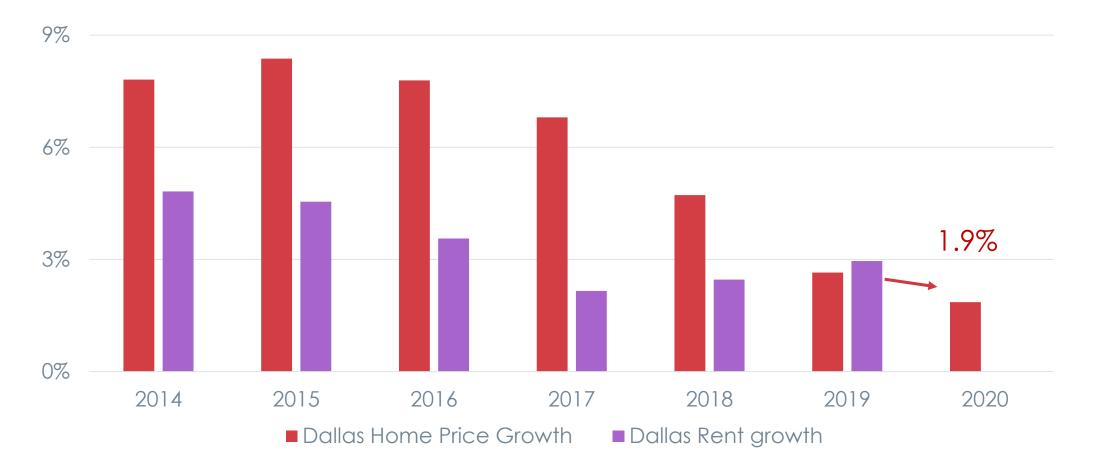
- Price decline <10%
- Price decline \geq 10%

Source: CoreLogic Market Risk Indicators, January 2020 Release Predictions for next 12 month period. CoreLogic Home Price Index (February 4, 2020 release) December 2018 to December 2019 change



Dallas Home Price & Rent Gain Outpace Inflation Since 2014

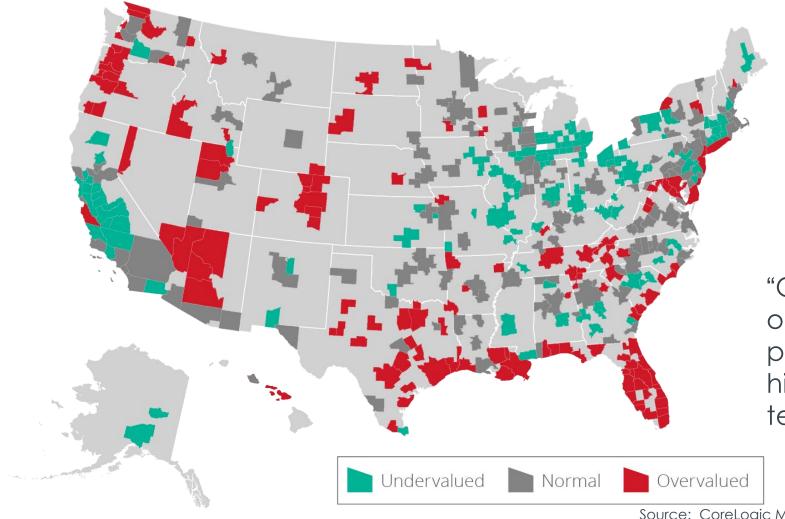
Average Annual growth 6.8% (home prices), 3.5% (rent) and 1.3% (inflation) since 2014



Source: CoreLogic Home Price Index and HPI Forecast for U.S. (February 4, 2020 release), Single-Family Rent Index; BEA PCE



Price-to-Income is High in 32% of Metros MCI compares current ratio relative to 1976-2003 level by metro



"Overvalued" metro is one in which home prices are at least 10% higher than the longterm, sustainable level

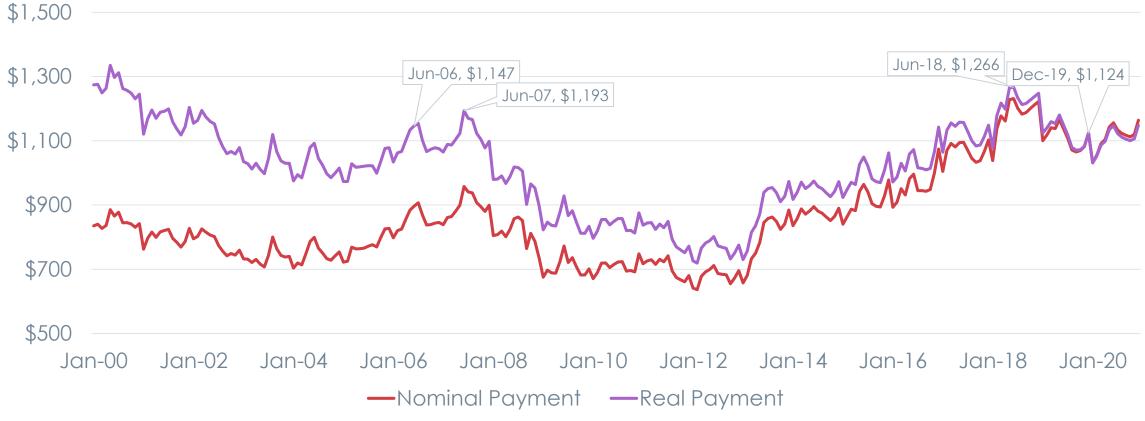
Source: CoreLogic Market Condition Indicators, February 4, 2020



'Real' Mortgage P&I Less Than 20 years Ago

Lower Rates Have Kept "Mortgage Payment" to buy median-priced home low in Dallas metro

Nominal and 'Real' Monthly Mortgage Payment To Buy Dallas median-priced home



Source: CoreLogic, IHS Markit, Freddie Mac, Fannie Mae; and IHS, National Association of Home Builders, Mortgage Bankers Association and National Association of Realtors for averaging mortgage rate forecasts. Chart forecast period begins Dec-19.



Bubbles? Market Conditions Indicator, Market Risk Indicator, Price-to-Rent, and Payment-to-Rent, by Metro

Metro Area	Market Conditions Indicator: 2019Q1	Probability of a Home Price Decline in 12 months	Price-to-Rent: Growth 2001Q1 to 2019Q1 Above or Below 65%	Payment-to-Rent: Growth 2001Q1 to 2019Q1
Los Angeles, CA	Normal	8%	Above	32%
Jacksonville, FL	Overvalued	25%	Above	17%
Seattle, WA	Normal	17%	Above	16%
New York, NY	Overvalued	9%	Below	11%
San Francisco, CA	Normal	7%	Above	11%
Washington, DC	Overvalued	15%	Above	10%
Raleigh, NC	Normal	10%	Below	6%
Phoenix, AZ	Overvalued	23%	Above	4%
Dallas, TX*	Overvalued	24%	Below	3%
Tucson, AZ	Normal	19%	Below	-1%
Houston, TX	Overvalued	27%	Below	-11%
U.S.*	Normal	Not Available	Below	-18%

* Dallas metro price-to-rent and payment-to-rent analysis begin 2003Q1; U.S. price-to-rent and payment-to-rent analysis begins 2004Q1 Source: CoreLogic MCI, MRI, HPI (low price tier), median sales price, Single-Family Rent Index; Freddie Mac PMMS for 30-year FRM

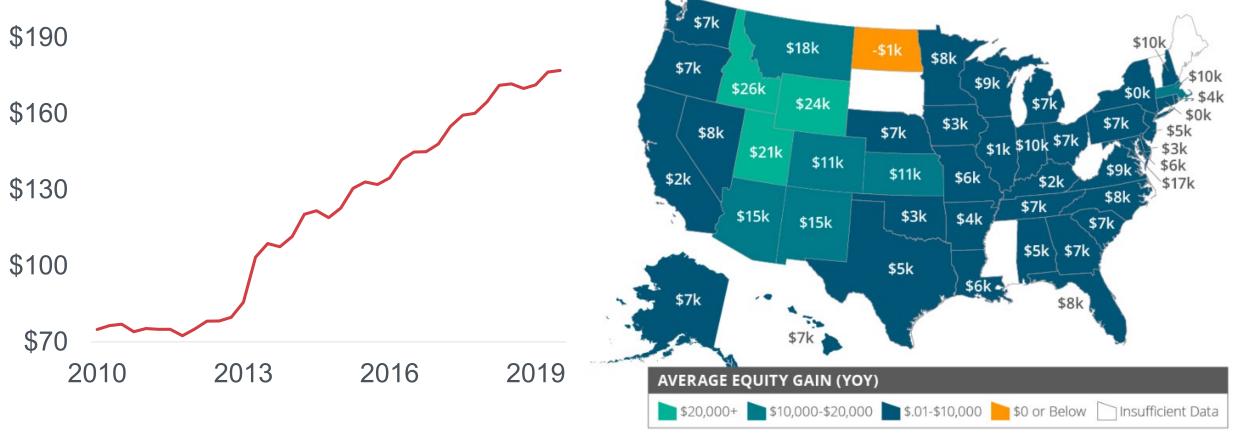


Equity Gain Supports Spending, Especially on the Home

Record \$327 billion spent on home improvement & repair in 2019

Home Equity per Borrower (thousands of \$)

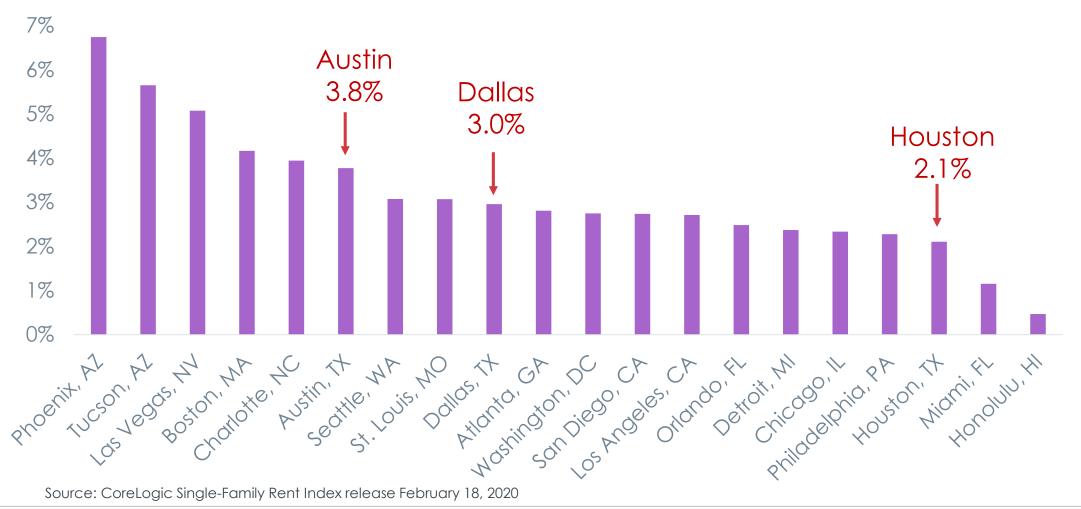
Dallas metro: \$5k avg. gain (Sep. 2019, YOY)



Source: CoreLogic Home Equity Report & Public Records; Joint Center for Housing Studies Leading Indicator of Remodeling Activity

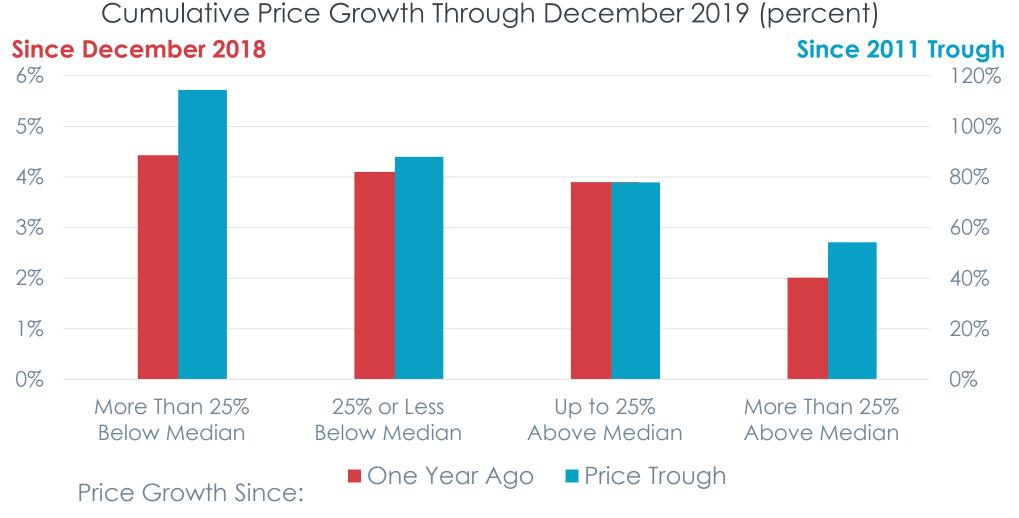


Single-Family Rent Growth (annual percent change, December 2019)





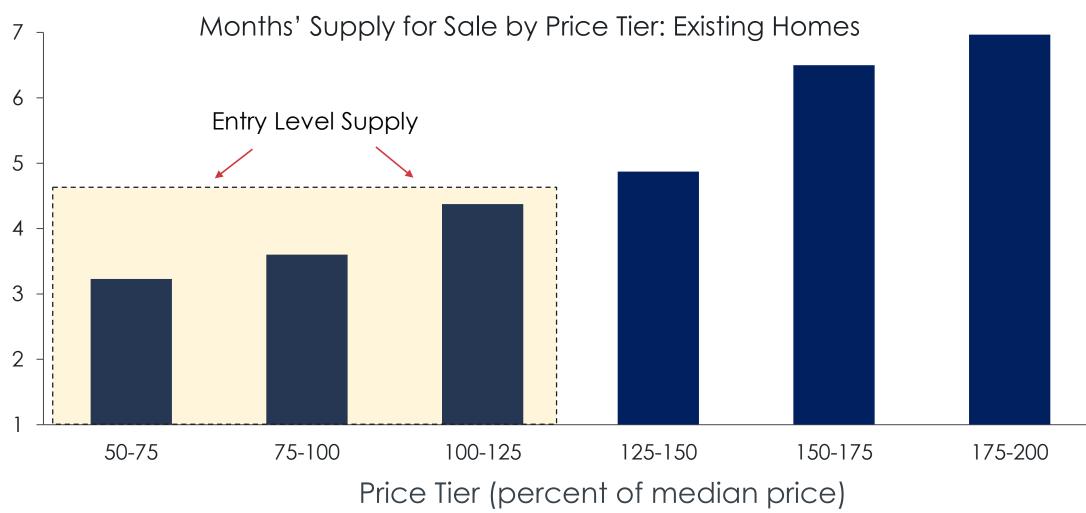
Price Growth Strongest For Lowest-Priced Dallas Houses



Source: CoreLogic HPI, Single-family Detached (February 4, 2020 release); Dallas HPI trough occurred March 2011.



Dallas Inventory Tighter for Entry-Level Buyers

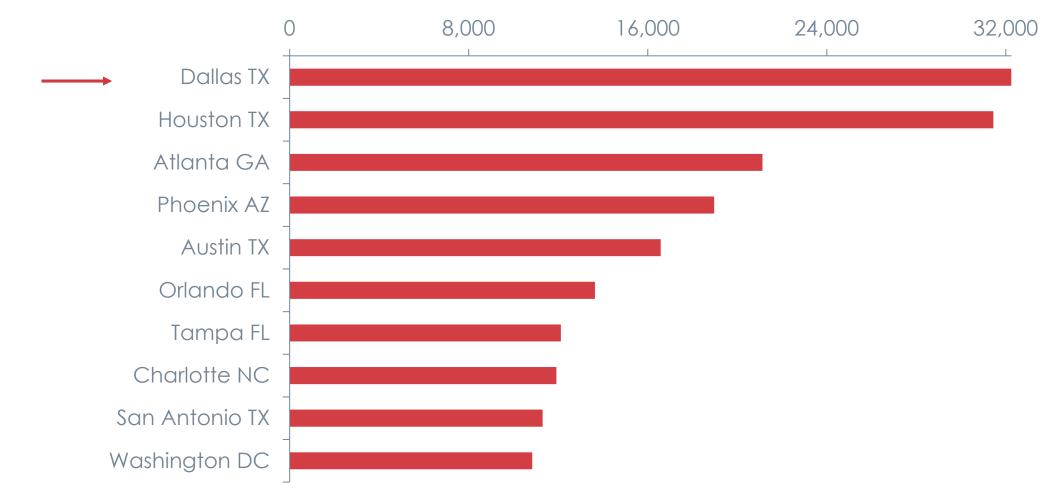


Source: CoreLogic MLS data, November 2019, months' supply was 4.7 months across all price tiers



New-Home Sales Levels Highest in the South

Annual Number of New Home Sales (October 2018 to September 2019)

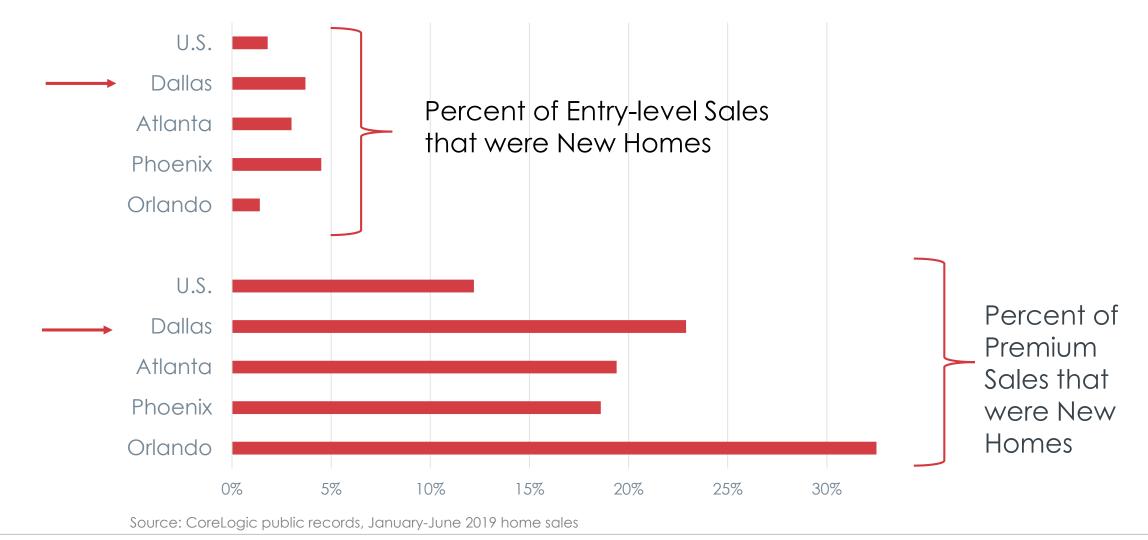


Source: CoreLogic, new homes sold October 2018 through September 2019 by Metropolitan Statistical Area (label reflects primary city of MSA).



New Construction Adds More to Supply of Premium Homes

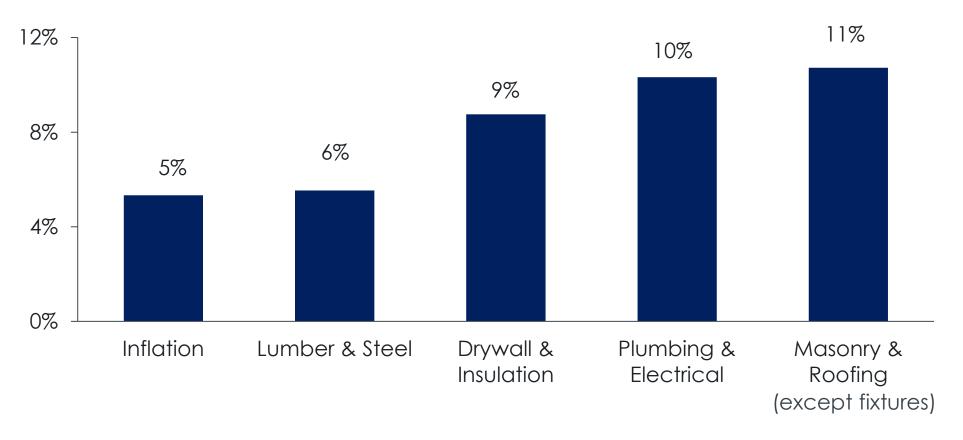
Nationally, 2% of Entry sales were new homes, 12% of Premium sales





Cost of Building Materials Up More than Inflation

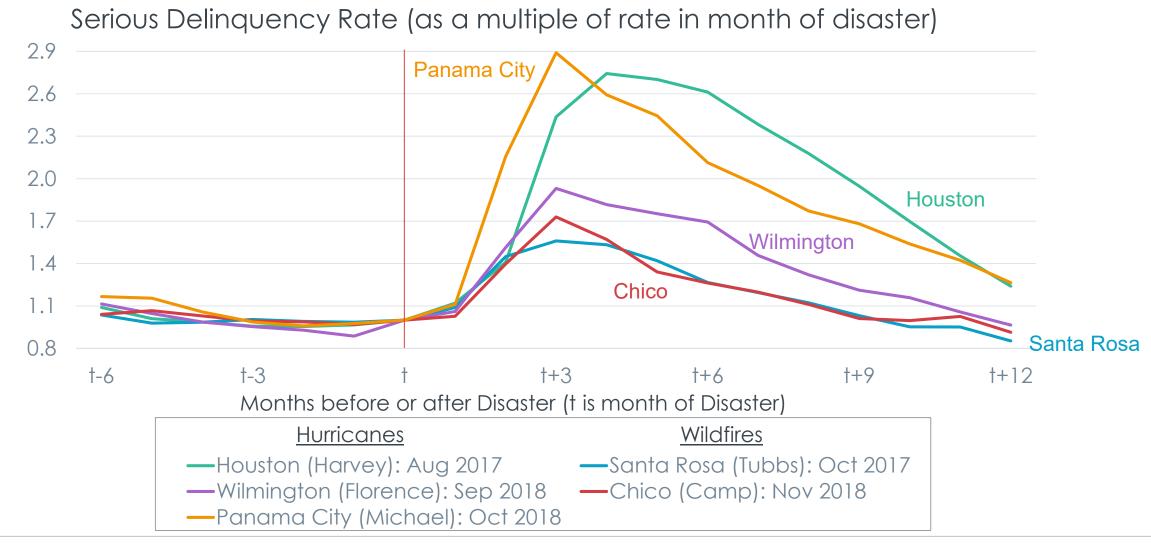
Percent Increase, December 2016 to December 2019



Source: Bureau of Economic Analysis (PCE all items), CoreLogic construction cost indexes



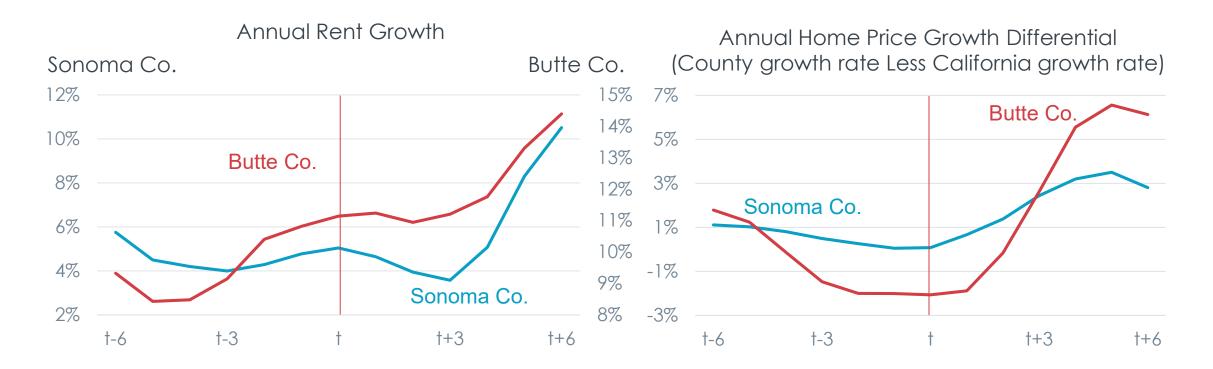
Delinquency Rates Jump After a Disaster



Source: CoreLogic TrueStandings; serious delinquency rate is the percent of loans 90-or-more days delinquent or in foreclosure



Rent & Price Growth Quicken After a Disaster

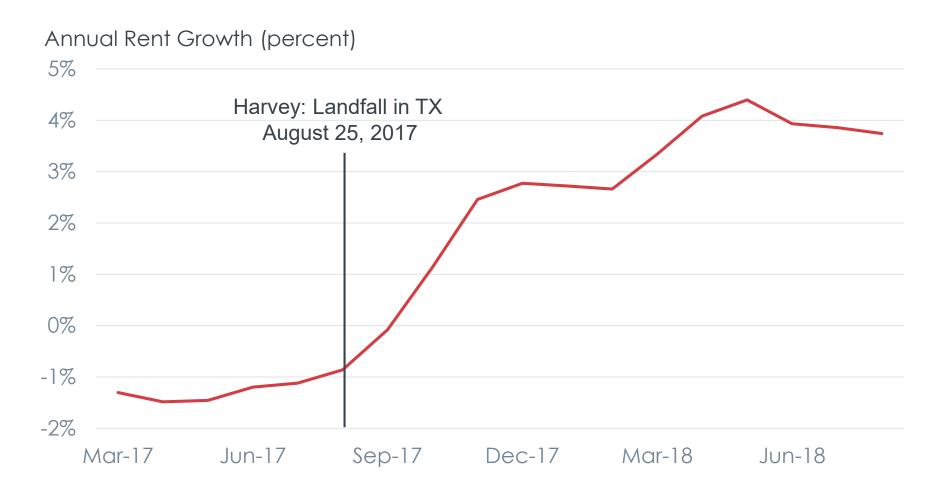


Months before or after Wildfire (t is month of Wildfire)

Source: CoreLogic Rental Trends (2-bedroom median rent, 3-month moving average) and Home Price Index (3-month moving average)



Houston: Rent Growth Quickened After Hurricane Harvey



Source: CoreLogic Single-Family Rent Index for Houston-The Woodlands-Sugar Land, TX metro



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- Areas hit by Natural Disasters see delinquency spike, faster price & rent growth



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