



FEDERAL RESERVE BANK
OF DALLAS

DALLAS, TEXAS
75265-5906

August 25, 1999

Notice 99-65

TO: The Chief Executive Officer of each
financial institution and others concerned
in the Eleventh Federal Reserve District

SUBJECT

**Availability of Data on Small Business,
Small Farm, and Community
Development Lending**

DETAILS

The Federal Financial Institutions Examination Council (FFIEC) has announced the availability of data on small business, small farm, and community development lending reported by commercial banks and savings associations subject to the Community Reinvestment Act. These institutions include independent commercial banks and savings associations with total assets of \$250 million or more and institutions of any size if owned by a holding company with assets of \$1 billion or more.

The FFIEC has distributed aggregate disclosure statements to central depositories throughout the nation, where they are available for public inspection. Central depository locations and an order form for other available data can be found at the following Internet address:

<http://www.ffiec.gov/cra>

ATTACHMENTS

The FFIEC's press release, fact sheet, and order forms describing the various reports and formats available are attached.

MORE INFORMATION

For more information, please contact Eugene Coy in the Banking Supervision Department at (214) 922-6201. For additional copies of this Bank's notice, contact the Public Affairs Department at (214) 922-5254.



Press Release

For Immediate Release

July 29, 1999

The Federal Financial Institutions Examination Council (FFIEC) today announced the availability of data on small business, small farm, and community development lending reported by commercial banks and savings associations (including savings banks and savings and loan associations) under the Community Reinvestment Act regulations.

As revised in 1995, the regulations that implement the CRA generally require the reporting of data on these types of lending by independent commercial banks and savings associations having total assets of \$250 million or more, and by commercial banks and savings associations of any size if owned by a holding company having assets of \$1 billion or more. Analysis of Call Report data indicates that reporting institutions account for about two-thirds of the small business loans and one-fifth of the small farm loans extended by all commercial banks and savings associations.

From the data reported, the FFIEC prepares a disclosure statement, in electronic form, for each reporting commercial bank and savings association. The FFIEC also prepares aggregate reports for each of the metropolitan statistical areas and each of the nonmetropolitan counties in the United States and its territories.

The small business and small farm lending data reported under the CRA regulations are more limited than the data reported on home mortgage lending under the Home Mortgage Disclosure Act (HMDA). The CRA data include information only on loans originated or purchased, not on applications that are turned down or withdrawn by the customer. Unlike HMDA data, the CRA data do not include information about applicant income, sex, or racial or ethnic background, although the CRA data do indicate whether a loan is extended to a borrower with revenues of \$1 million or less. The CRA data are not reported application-by-application as HMDA data are, but rather, are aggregated into three loan size categories and then reported at the census tract level.

The 1998 CRA data reflect originations and purchases of small business and small farm loans from 1,866 institutions, including 1,576 commercial banks and 290 savings associations. (See attached fact sheet and related tables). A total of 2.6 million small business loans, totaling \$161 billion, and 208,000 small farm loans, totaling \$11 billion, were reported for 1998. Measured by number of loans, 58 percent of the reported small business loans and 91 percent of small farm loans were extended to borrowers with revenues of \$1 million or less. For small business loans, this proportion has increased 8 percentage points from the 50 percent reported for 1997. The vast majority (about 86 percent, by number of loans) of small business and small farm loans were for amounts

under \$100,000. Small business loans are heavily concentrated in central city and suburban areas, as are both the U.S. population and U.S. businesses.

The variation in small business lending among census tracts grouped into income categories generally parallels the distribution of the population and businesses among these categories. Most small farm loans are made in rural areas regardless of income.

For 1998, lending to small businesses in low- and moderate-income areas declined by about 3 percent in both number and dollar amount from 1997, and the number of small business loans in high income areas dropped slightly from 1997. This decline is due in part to a change in reporting requirements. To reduce burden and the erroneous identification of the census tracts associated with reported loans, reporting institutions may report loans made in 1998 or later without a census tract identifier if the specific location of the business cannot be determined. For 1998, 40,000 of the reported small business loans, or about 1.5 percent of the total of such loans, were reported without a census tract identifier. In earlier years, these loans would have been distributed among the four census tract income groupings.

For 1998, commercial banks and savings associations reported community development lending that totaled \$16 billion, down 13 percent from 1997. Compared with small business and small farm lending, the typical community development loan was relatively large (\$744,000).

A community development loan has as its primary purpose affordable housing for low- or moderate-income individuals, community services targeted to these individuals, activities that promote economic development by financing small businesses or small farms, or activities that revitalize or stabilize low- or moderate-income neighborhoods. In general, community development loans are not reported for CRA purposes as consumer, home-mortgage, small business, or small farm loans (except for multifamily dwelling loans reported under the Home Mortgage Disclosure Act).

The FFIEC has distributed aggregated disclosure statements to central depositories throughout the nation, where they are available for public inspection. An order form for CRA data and related items, with descriptions of the various reports and formats available, is attached to this release. Central depository locations, and an order form for other data available from the FFIEC (including data on home mortgage loans, reported under HMDA), can be found at the FFIEC Web site (www.ffiec.gov/cra).

**Findings from Analysis of Nationwide Summary Statistics
for 1998 Community Reinvestment Act Data
Fact Sheet (July 1999)**

(Note: Tables are in PDF 3.0)

The following analysis of nationwide summary statistics is based on data compiled by the Federal Financial Institutions Examination Council (FFIEC) for institutions reporting under Community Reinvestment Act (CRA) regulations.

Background

The CRA is intended to encourage federally insured commercial banks and savings associations to help meet the credit needs of the local communities in which they are chartered. The 1995 revisions to the CRA regulations require larger commercial banks and savings associations to report data on their small business, small farm, and community development lending. The institutions subject to these requirements generally include independent institutions with total assets of \$250 million or more and institutions of any size if owned by a holding company that has assets of \$1 billion or more. Analysis of Call Report data on small business and small farm loans outstanding indicates that lenders reporting under the CRA account for about two-thirds of the small business loans and one-fifth of the small farm loans extended by all commercial banks and savings associations. The small business and small farm lending data, when coupled with information reported about the geographic locations that constitute each reporting institution's local CRA assessment area(s), make it possible to better evaluate the performance of reporting institutions under the CRA lending test.¹

The small business and small farm lending data reported under the CRA regulations are more limited than the data reported on home mortgage lending under the Home Mortgage Disclosure Act (HMDA). In particular, the CRA data include information only on loans originated or purchased, not on applications that are turned down or withdrawn by the customer. Unlike HMDA data, the CRA data do not include information about applicant income, sex, or racial or ethnic background, although the CRA data do indicate whether a loan is extended to a borrower with revenues of \$1 million or less. Finally, the CRA data are not reported application-by-application as HMDA data are, but rather are aggregated into three loan size categories and then reported at the census tract level.

CRA data furnish a valuable tool for many different types of analyses. At the same time, the analysis of CRA data poses challenges--for example, while CRA data provide information on extensions of credit in an area, they do not indicate the amount or nature of the overall demand for credit there. Thus, caution should be used in drawing conclusions from analyses using only CRA data, as differences in local loan volume may reflect differences in local demand, among other things.

General Description of the 1998 CRA Data

As shown in [table 1](#), 1,866 lenders reported data on small business and small farm lending in 1998, including 1,576 commercial banks and 290 savings associations. Most of the reporting institutions (75 percent) had assets under \$1 billion, including 20 percent that had assets under \$250 million (derived from [table 3](#)). (As indicated above, independent institutions with assets under \$250 million are not required to report these data.) Compared with 1997, the number of reporters has changed very little.

A total of 2,578,218 small business loans, totaling \$161 billion, and 207,784 small farm loans, totaling \$11 billion, were reported for 1998. Reported loans include both originations during 1998 and purchases of loans during the year. A well-developed secondary market for small business loans does not exist, and the CRA data reflect this.² Most reported small business and small farm loans were originations; less than 1 percent of the loans of either type were reported as purchases from another institution (derived from [table 2](#)).

The CRA data provide information about the size of small business and small farm loans. For small business loans, the maximum loan size reported is \$1 million; for small farm loans the maximum is \$500,000. In 1998, the average small business loan was for about \$62,500, and the average small farm loan was for about \$55,100 (derived from [table 2](#)). Measured by number of loans, 86 percent of the small business loans and 85 percent of the small farm loans were for amounts under \$100,000 ([table 2](#)). Measured by dollars the distribution differs: only 28 percent of the small business loans and 41 percent of the small farm loans fell in the under-\$100,000 loan size category.

The CRA data include information on how many of the reported loans were extended to borrowers with gross annual revenues of \$1 million or less. Such borrowers fall within generally accepted definitions of a small business, although many somewhat larger firms also are often categorized as being a small business or small farm. For 1998, 58 percent of the reported small business loans and 91 percent of the small farm loans (measured by number of loans) were extended to firms with revenues of \$1 million or less. The data show that, on average, loans to firms with revenues under \$1 million are smaller than loans to larger firms. For example, the average small business loan to these small firms is about \$51,000 while the average loan amount to larger businesses is roughly \$78,000.

The vast majority of the reported loans (about 98 percent measured by number of loans) was either originated or purchased by commercial banks (data not shown). This preponderance of commercial banks in small business lending is consistent with data provided by other sources, including the Federal Reserve's 1987 and 1993 National Surveys of Small Business Finances, which show that commercial banks are the predominant source of credit for small businesses.³

Larger commercial banks and savings associations (those with assets of \$1 billion or more) originated or purchased about three-quarters of the small business loans (table 3). These larger banks and savings associations represent a minority of the number of institutions reporting such loans. No significant differences between commercial banks and savings associations were observed in this regard, as larger institutions did the majority of small business lending within their institutional categories. The overall pattern differs for small farm loans, where larger institutions accounted for only about half of the loans. These patterns are little changed from previous years.

The Geographic Distribution of Small Business and Small Farm Lending

The availability of information about the geographic location of businesses and farms receiving credit provides an opportunity to examine the distribution of small business and small farm lending across areas grouped by their socio-demographic and economic characteristics. Because the CRA data do not include the lending of all commercial banks and savings associations, the data do not fully represent all small business and small farm lending by these types of institutions. Nonetheless, reporting institutions account for a significant portion of small business lending.

CRA performance assessments include an analysis of the distribution of small business and small farm loans (of all types) across census tracts grouped into four neighborhood income categories: low, moderate, middle, and upper income.⁴ Overall, the distribution of the number and the dollar amounts of small business loans across these categories parallels the distribution of population and businesses across these four income groups (tables 4.1 and 4.2). For example, low-income areas include about 4.9 percent of the population and 5.3 percent of the businesses, and received 4.4 percent of the number and 5.2 percent of the total dollar amount of newly originated small business loans.⁵

Small business lending activity in low- and moderate-income areas declined about 3 percent from 1997 to 1998. Small business lending in higher income areas also dropped in number, but with little change in the dollar amount, from 1997 to 1998. Some of the changes in lending across neighborhood income categories are due to a change in reporting requirements. Specifically, in order to reduce burden and the erroneous identification of the census tracts associated with reported loans, reporting institutions may now report loans without a census tract identifier that are made to borrowers whose specific locations are not known. For 1998, nearly 40,000 loans, or about 1.5 percent, of all loans were reported without a census tract identifier. In earlier years, these loans would have been distributed among the four census tract income groupings.

Small business loans are heavily concentrated in central city and suburban areas (about 81 percent of all small business loans), as are the bulk of the U.S. population and the number of businesses. In contrast, most small farm loans are in rural areas (about 70 percent, tables 4.3 and 4.4). In lower-income areas, most small business loans (about 90 percent) occur in central city census tracts; in higher-income areas, small business loans are most frequently made in suburban areas. This income-urbanization pattern is not generally observed for small farm loans, however. Most small farm loans are made in rural areas regardless of income.

Community Development Lending

In addition to information about small business and small farm lending, institutions covered by the CRA data reporting requirements also disclose the number and dollar amount of their community development lending. For 1998, 21,743 community development loans totaling \$16.2 billion were reported (table 5). On average, community development loans are much larger (\$744,000) than the typical small business loan (\$62,500) reported in the CRA data. Both the number of loans and the dollar amount for 1998 reflect decreases from the activity reported in 1997 (13 percent by both number of loans and by dollar amount). Large lenders extended the bulk of community development loans measured both in numbers of loans and dollar terms.

A community development loan has as its primary purpose affordable housing for low- or moderate-income individuals, community services targeted to these individuals, activities that promote economic development by financing small businesses or small farms, or activities that revitalize or stabilize low- or moderate-income neighborhoods.

Footnotes

1. In general, the regulations that implement the CRA specify three performance tests for larger institutions: a lending test, an investment test, and a service test.

2. The one exception is for small business loans guaranteed by the Small Business Administration. See "Report to the Congress on Markets for Small Business and Commercial Mortgage Related Securities," the Board of Governors of the Federal Reserve System and the U.S. Securities and Exchange Commission (September 1996).

3. See Rebel A. Cole, John D. Wolken, and R. Louise Woodburn, "Bank and Nonbank Competition for Small Business Credit: Evidence from the 1987 and 1993 National Surveys of Small Business Finances," Federal Reserve Bulletin, vol. 82, no. 11 (November 1996), pp. 983-995.

4. For purposes of the regulations a low-income census tract has a median family income that is less than 50 percent of the broader area (either MSA or nonmetropolitan portion of a state) median family income; a moderate income tract, 50 percent to less than 80 percent; a middle income tract, 80 percent to less than 120 percent; and an upper income tract, 120 percent or more.

5. Data on the share of businesses across neighborhood income categories is derived from information provided by the Office of the Comptroller of the Currency and pertains to the distribution of businesses in 1997 (the most current information available).

1. Small loans to businesses and farms, 1996-98

| Item | Year | | |
|---|-------------|-------------|-------------|
| | 1996 | 1997 | 1998 |
| Total business loans | | | |
| number | 2,424,966 | 2,560,795 | 2,578,218 |
| dollar (thousands of dollars)..... | 149,718,193 | 159,401,302 | 161,343,498 |
| Percent to small firms ¹ | | | |
| by number | 55.9 | 50.0 | 58.1 |
| by dollars | 43.1 | 42.1 | 47.5 |
| Total farm loans | | | |
| number | 217,356 | 212,822 | 207,784 |
| dollar (thousands of dollars)..... | 10,480,989 | 11,192,400 | 11,453,284 |
| Percent to small farms ¹ | | | |
| by number | 88.4 | 89.5 | 90.7 |
| by dollars | 81.4 | 81.3 | 83.5 |
| Activity of CRA reporters as a percentage of² | | | |
| All small loans to businesses | | | |
| by number of loans | 64.6 | 67.9 | 66.2 |
| by amount of loans..... | 65.9 | 66.2 | 65.8 |
| All small loans to farms | | | |
| by number of loans | 21.6 | 22.2 | 22.3 |
| by amount of loans..... | 27.5 | 27.8 | 27.4 |
| Distribution of business loans by asset size of lender | | | |
| by number of loans (percent) | | | |
| less than 100..... | 3.7 | 1.2 | 2.0 |
| 100 to 249..... | 19.7 | 6.5 | 5.9 |
| 250 to 999..... | 16.1 | 15.7 | 15.5 |
| 1,000 or more | 60.6 | 76.6 | 76.7 |
| Total | 100 | 100 | 100 |
| by amount of loans (percent) | | | |
| less than 100..... | 1.6 | 1.4 | 0.8 |
| 100 to 249..... | 5.7 | 3.5 | 3.2 |
| 250 to 999..... | 22.4 | 20.9 | 22.6 |
| 1,000 or more | 70.3 | 74.2 | 73.4 |
| Total | 100 | 100 | 100 |

1. Continued

| Item | Year | | |
|---|------|------|------|
| | 1996 | 1997 | 1998 |
| Distribution of farm loans by asset size of lender | | | |
| by number of loans (percent) | | | |
| less than 100..... | 9.8 | 6.4 | 4.8 |
| 100 to 249..... | 14.2 | 10.4 | 8.2 |
| 250 to 999..... | 34.5 | 37.4 | 39.0 |
| 1,000 or more | 41.5 | 45.8 | 48.0 |
| Total | 100 | 100 | 100 |
| by amount of loans (percent) | | | |
| less than 100..... | 6.4 | 5.1 | 3.5 |
| 100 to 249..... | 11.5 | 8.2 | 6.6 |
| 250 to 999..... | 31.7 | 34.2 | 36.4 |
| 1,000 or more | 50.4 | 52.5 | 53.5 |
| Total | 100 | 100 | 100 |
| Distribution of business loans by income of census tract ³ | | | |
| by number of loans | | | |
| low | 4.7 | 4.6 | 4.4 |
| moderate | 15.9 | 16.0 | 15.6 |
| middle..... | 49.4 | 49.1 | 49.5 |
| upper | 29.5 | 29.8 | 30.0 |
| income not reported..... | .5 | .5 | .5 |
| Total | 100 | 100 | 100 |
| by amount of loans | | | |
| low | 5.6 | 5.4 | 5.2 |
| moderate | 16.0 | 16.0 | 15.7 |
| middle..... | 46.8 | 46.5 | 46.8 |
| upper | 30.9 | 31.4 | 31.6 |
| income not reported..... | .7 | .7 | .7 |
| Total | 100 | 100 | 100 |
| Memo: | | | |
| Number of reporters | | | |
| commercial banks..... | 1583 | 1421 | 1576 |
| savings associations | 496 | 475 | 290 |
| Total | 2079 | 1896 | 1866 |

1. Business and farms with revenues of \$1 million or less.

2. Percentages reflect the ratio of activity by CRA reporters to activity by all lenders. Calculations based on information reported in the June 1996, 1997, and 1998 Call Reports for commercial banks and the Thrift

Financial Reports.

3. *low income*: census tract median family income less than 50 percent of MSA median family income or nonmetropolitan portion of state median family income; *moderate income*: 50-79 percent; *middle income*: 80-120 percent; *upper income*: 120 percent or more. Excludes loans where census tract or block number area was not reported.

Source. FFIEC

2. Originations and purchases of small loans to businesses and farms, by size of loan, 1998

| Type of Borrower and Loan | Size of loan (dollars) | | | | | | All loans | | MEMO Loans to firms with revenues of \$1 million or less | |
|---------------------------|--|---------|--------------------|---------|-------------------|---------|-------------|---------|--|---------|
| | 100,000 or less | | 100,001 to 250,000 | | More than 250,000 | | | | | |
| | Total | Percent | Total | Percent | Total | Percent | Total | Percent | Total | Percent |
| | Number of Loans | | | | | | | | | |
| Business | | | | | | | | | | |
| Originations | 2,209,430 | 86.4 | 188,938 | 7.4 | 157,661 | 6.2 | 2,556,029 | 100 | 1,492,741 | 58.4 |
| Purchases | 18,838 | 84.9 | 1,428 | 6.4 | 1,923 | 8.7 | 22,189 | 100 | 5,240 | 23.6 |
| Total | 2,228,268 | 86.4 | 190,366 | 7.4 | 159,584 | 6.2 | 2,578,218 | 100 | 1,497,981 | 58.1 |
| Farm | | | | | | | | | | |
| Originations | 175,643 | 85.2 | 22,239 | 10.8 | 8,331 | 4.0 | 206,213 | 100 | 187,621 | 91.0 |
| Purchases | 1,126 | 71.7 | 311 | 19.8 | 134 | 8.5 | 1,571 | 100 | 737 | 46.9 |
| Total | 176,769 | 85.1 | 22,550 | 10.9 | 8,465 | 4.1 | 207,784 | 100 | 188,358 | 90.7 |
| All | | | | | | | | | | |
| Originations | 2,385,073 | 86.3 | 211,177 | 7.6 | 165,992 | 6.0 | 2,762,242 | 100 | 1,680,362 | 60.8 |
| Purchases | 19,964 | 84.0 | 1,739 | 7.3 | 2,057 | 8.7 | 23,760 | 100 | 5,977 | 25.2 |
| Total | 2,405,037 | 86.3 | 212,916 | 7.6 | 168,049 | 6.0 | 2,786,002 | 100 | 1,686,339 | 60.5 |
| | Amount of loans: (thousands of dollars) | | | | | | | | | |
| Business | | | | | | | | | | |
| Originations | 45,262,974 | 28.4 | 32,655,468 | 20.5 | 81,640,813 | 51.2 | 159,559,255 | 100 | 76,006,536 | 47.6 |
| Purchases | 494,928 | 27.7 | 243,099 | 13.6 | 1,046,216 | 58.6 | 1,784,243 | 100 | 603,189 | 33.8 |
| Total | 45,757,902 | 28.4 | 32,898,567 | 20.4 | 82,687,029 | 51.2 | 161,343,498 | 100 | 76,609,725 | 47.5 |
| Farm | | | | | | | | | | |
| Originations | 4,663,086 | 41.2 | 3,660,212 | 32.3 | 2,992,107 | 26.4 | 11,315,405 | 100 | 9,496,216 | 83.9 |
| Purchases | 37,208 | 27.0 | 52,125 | 37.8 | 48,546 | 35.2 | 137,879 | 100 | 65,214 | 47.3 |
| Total | 4,700,294 | 41.0 | 3,712,337 | 32.4 | 3,040,653 | 26.5 | 11,453,284 | 100 | 9,561,430 | 83.5 |
| All | | | | | | | | | | |
| Originations | 49,926,060 | 29.2 | 36,315,680 | 21.3 | 84,632,920 | 49.5 | 170,874,660 | 100 | 85,502,752 | 50.0 |
| Purchases | 532,136 | 27.7 | 295,224 | 15.4 | 1,094,762 | 57.0 | 1,922,122 | 100 | 668,403 | 34.8 |
| Total | 50,458,196 | 29.2 | 36,610,904 | 21.2 | 85,727,682 | 49.6 | 172,796,782 | 100 | 86,171,155 | 49.9 |

3. Originations and purchases of small loans to businesses and farms, grouped by type of borrower and loan and distributed by type and size of lending institution, 1998

| Type of Borrower and Loan | Institutions, by asset size | | | | | | | | All institutions | |
|---|-----------------------------|------------|------------------|--------------|-------------------|-------------|--------------------|--------------|--------------------|--------------|
| | Less than 100 | | 100 to 249 | | 250 to 999 | | 1,000 or more | | | |
| | Total | Percent | Total | Percent | Total | Percent | Total | Percent | Total | Percent |
| Number of loans | | | | | | | | | | |
| <i>Business</i> | | | | | | | | | | |
| Originations | 51,194 | 2.0 | 150,834 | 5.9 | 395,555 | 15.5 | 1,958,446 | 76.6 | 2,556,029 | 100.0 |
| Purchases | 842 | 3.8 | 216 | 1.0 | 2,794 | 12.6 | 18,337 | 82.6 | 22,189 | 100.0 |
| Total | 52,036 | 2.0 | 151,050 | 5.9 | 398,349 | 15.5 | 1,976,783 | 76.7 | 2,578,218 | 100.0 |
| <i>Farm</i> | | | | | | | | | | |
| Originations | 9,731 | 4.7 | 16,923 | 8.2 | 80,410 | 39.0 | 99,149 | 48.1 | 206,213 | 100.0 |
| Purchases | 313 | 19.9 | 146 | 9.3 | 607 | 38.6 | 505 | 32.1 | 1,571 | 100.0 |
| Total | 10,044 | 4.8 | 17,069 | 8.2 | 81,017 | 39.0 | 99,654 | 48.0 | 207,784 | 100.0 |
| <i>All</i> | | | | | | | | | | |
| Originations | 60,925 | 2.2 | 167,757 | 6.1 | 475,965 | 17.2 | 2,057,595 | 74.5 | 2,762,242 | 100.0 |
| Purchases | 1,155 | 4.9 | 362 | 1.5 | 3,401 | 14.3 | 18,842 | 79.3 | 23,760 | 100.0 |
| Total | 62,080 | 2.2 | 168,119 | 6.0 | 479,366 | 17.2 | 2,076,437 | 74.5 | 2,786,002 | 100.0 |
| Amount of loans (thousands of dollars) | | | | | | | | | | |
| <i>Business</i> | | | | | | | | | | |
| Originations | 1,135,415 | 0.7 | 5,120,446 | 3.2 | 36,074,614 | 22.6 | 117,228,780 | 73.5 | 159,559,255 | 100.0 |
| Purchases | 117,559 | 6.6 | 74,661 | 4.2 | 434,598 | 24.4 | 1,157,425 | 64.9 | 1,784,243 | 100.0 |
| Total | 1,252,974 | 0.8 | 5,195,107 | 3.2 | 36,509,212 | 22.6 | 118,386,205 | 73.4 | 161,343,498 | 100.0 |
| <i>Farm</i> | | | | | | | | | | |
| Originations | 389,262 | 3.4 | 756,314 | 6.7 | 4,100,618 | 36.2 | 6,069,211 | 53.6 | 11,315,405 | 100.0 |
| Purchases | 10,310 | 7.5 | 4,043 | 2.9 | 66,449 | 48.2 | 57,077 | 41.4 | 137,879 | 100.0 |
| Total | 399,572 | 3.5 | 760,357 | 6.6 | 4,167,067 | 36.4 | 6,126,288 | 53.5 | 11,453,284 | 100.0 |
| <i>All</i> | | | | | | | | | | |
| Originations | 1,524,677 | 0.9 | 5,876,760 | 3.4 | 40,175,232 | 23.5 | 123,297,991 | 72.2 | 170,874,660 | 100.0 |
| Purchases | 127,869 | 6.7 | 78,704 | 4.1 | 501,047 | 26.1 | 1,214,502 | 63.2 | 1,922,122 | 100.0 |
| Total | 1,652,546 | 1.0 | 5,955,464 | 3.4 | 40,676,279 | 23.5 | 124,512,493 | 72.1 | 172,796,782 | 100.0 |
| MEMO | | | | | | | | | | |
| Number of institutions reporting | 140 | 230 | | 1,028 | | 468 | | 1,866 | | |
| Number of institutions extending loans | 131 | 223 | | 940 | | 420 | | 1,714 | | |

4.1. Number of small loans to businesses, grouped by neighborhood characteristics and distributed by amount of lending, 1998

| Characteristics of neighborhood | MEMO Distribution of U.S. businesses and population (percent) | | Number of loans, by size category (dollars) | | | | | | | | | MEMO Number of loans to firms with revenues of \$1 million or less | |
|--|---|-----------------|---|--|-----------------------|--|-------------------------|--|------------------|--------------|--|--|--|
| | Busi- nesses | Pop- ulation | 100,000 or less | | 100,001 to 250,000 | | 250,001 to 1 million | | All | | | Total | MEMO Percent of small business loans |
| | | | Per- cent | MEMO Percent of small business loans | Per- cent | MEMO Percent of small business loans | Per- cent | MEMO Percent of small business loans | Total | Per- cent | MEMO Percent of small business loans | | |
| Central City | 40.4 | 37.0 | 85.3 | 38.7 | 7.8 | 41.4 | 6.9 | 43.9 | 994,771 | 100.0 | 39.2 | 536,375 | 53.9 |
| Suburban | 41.8 | 42.7 | 86.6 | 42.0 | 7.2 | 40.6 | 6.2 | 42.0 | 1,062,667 | 100.0 | 41.9 | 599,113 | 56.4 |
| Rural | 17.7 | 20.3 | 88.4 | 19.4 | 7.0 | 18.0 | 4.6 | 14.1 | 481,425 | 100.0 | 19.0 | 345,027 | 71.7 |
| Subtotal | 100.0 | 100.0 | 86.4 | 100.0 | 7.4 | 100.0 | 6.2 | 100.0 | 2,538,863 | 100.0 | 100.0 | 1,480,515 | 58.3 |
| Tract not known | 0.0 | 0.0 | 85.6 | 1.5 | 7.4 | 1.5 | 7.0 | 1.7 | 39,355 | 100.0 | 1.5 | 17,466 | 44.4 |
| Total | 100.0 | 100.0 | 86.4 | --- | 7.4 | --- | 6.2 | --- | 2,578,218 | 100.0 | --- | 1,497,981 | 58.1 |
| Area Income | | | | | | | | | | | | | |
| Low (less than 50) | | | | | | | | | | | | | |
| Central City | 4.8 | 4.3 | 83.5 | 3.8 | 8.3 | 4.5 | 8.2 | 5.2 | 100,522 | 100.0 | 4.0 | 48,093 | 47.8 |
| Suburban | 0.4 | 0.4 | 87.9 | 0.3 | 6.2 | 0.2 | 5.8 | 0.3 | 7,393 | 100.0 | 0.3 | 3,575 | 48.4 |
| Rural | 0.1 | 0.2 | 89.3 | 0.1 | 6.2 | 0.1 | 4.5 | 0.1 | 2,964 | 100.0 | 0.1 | 2,044 | 69.0 |
| Total | 5.3 | 4.9 | 83.9 | 4.2 | 8.1 | 4.8 | 7.9 | 5.6 | 110,879 | 100.0 | 4.4 | 53,712 | 48.4 |
| Moderate (50 to 79) | | | | | | | | | | | | | |
| Central City | 10.3 | 9.8 | 85.1 | 8.6 | 7.8 | 9.3 | 7.1 | 10.0 | 222,654 | 100.0 | 8.8 | 112,407 | 50.5 |
| Suburban | 5.5 | 6.0 | 87.8 | 4.8 | 6.5 | 4.1 | 5.7 | 4.4 | 120,065 | 100.0 | 4.7 | 65,449 | 54.5 |
| Rural | 2.4 | 2.7 | 89.3 | 2.2 | 6.5 | 1.8 | 4.3 | 1.4 | 53,475 | 100.0 | 2.1 | 37,464 | 70.1 |
| Total | 18.2 | 18.5 | 86.5 | 15.6 | 7.2 | 15.2 | 6.3 | 15.9 | 396,194 | 100.0 | 15.6 | 215,320 | 54.3 |
| Middle (80 to 119) | | | | | | | | | | | | | |
| Central City | 14.9 | 14.8 | 86.1 | 14.3 | 7.5 | 14.6 | 6.4 | 14.9 | 365,267 | 100.0 | 14.4 | 199,836 | 54.7 |
| Suburban | 22.9 | 24.4 | 86.9 | 22.6 | 7.2 | 21.9 | 5.9 | 21.5 | 570,318 | 100.0 | 22.5 | 327,124 | 57.4 |
| Rural | 12.2 | 14.0 | 88.8 | 13.0 | 6.7 | 11.5 | 4.4 | 9.0 | 320,495 | 100.0 | 12.6 | 230,895 | 72.0 |
| Total | 49.9 | 53.2 | 87.2 | 49.9 | 7.2 | 48.0 | 5.7 | 45.4 | 1,256,080 | 100.0 | 49.5 | 757,855 | 60.3 |
| Upper (120 or more) | | | | | | | | | | | | | |
| Central City | 10.0 | 8.0 | 85.1 | 11.5 | 8.0 | 12.5 | 6.9 | 13.1 | 295,623 | 100.0 | 11.6 | 172,036 | 58.2 |
| Suburban | 13.0 | 12.0 | 85.8 | 14.2 | 7.4 | 14.3 | 6.8 | 15.8 | 363,809 | 100.0 | 14.3 | 202,594 | 55.7 |
| Rural | 3.0 | 3.3 | 86.6 | 4.1 | 8.2 | 4.5 | 5.3 | 3.5 | 102,895 | 100.0 | 4.1 | 73,725 | 71.7 |
| Total | 26.1 | 23.3 | 85.6 | 29.7 | 7.7 | 31.4 | 6.7 | 32.4 | 762,327 | 100.0 | 30.0 | 448,355 | 58.8 |
| Income not reported | | | | | | | | | | | | | |
| Central City | 0.4 | 0.1 | 81.9 | 0.4 | 8.5 | 0.5 | 9.6 | 0.7 | 10,705 | 100.0 | 0.4 | 4,003 | 37.4 |
| Suburban | 0.0 | 0.1 | 88.6 | 0.0 | 5.5 | 0.0 | 5.8 | 0.0 | 1,082 | 100.0 | 0.0 | 371 | 34.3 |
| Rural | 0.0 | 0.0 | 83.9 | 0.1 | 8.4 | 0.1 | 7.7 | 0.1 | 1,596 | 100.0 | 0.1 | 899 | 56.3 |
| Total | 0.4 | 0.2 | 82.7 | 0.5 | 8.3 | 0.6 | 9.1 | 0.8 | 13,383 | 100.0 | 0.5 | 5,273 | 39.4 |
| Subtotal | 100.0 | 100.0 | 86.4 | 100.0 | 7.4 | 100.0 | 6.2 | 100.0 | 2,538,863 | 100.0 | 100.0 | 1,480,515 | 58.3 |
| Tract not known | 0.0 | 0.0 | 85.6 | 1.5 | 7.4 | 1.5 | 7.0 | 1.7 | 39,355 | 100.0 | 1.5 | 17,466 | 44.4 |
| Total | 100.0 | 100.0 | 86.4 | --- | 7.4 | --- | 6.2 | --- | 2,578,218 | 100.0 | --- | 1,497,981 | 58.1 |
| Memo: | | | | | | | | | | | | | |
| Number of loans | | | | | | | | | | | | | |
| Subtotal | | | 2,194,568 | | 187,457 | | 156,838 | | | | | | |
| Tracts not known | | | 33,700 | | 2,909 | | 2,746 | | | | | | |
| Total | | | 2,228,268 | | 190,366 | | 159,584 | | | | | | |
| Number of businesses (millions) | 8.9 | | | | | | | | | | | | |
| Population (millions) | 252.2 | | | | | | | | | | | | |

4.2. Amount of small loans to businesses, grouped by neighborhood characteristics and distributed by amount of lending, 1998

| Characteristics of neighborhood | Amount of loans (thousands of dollars) | | | | | | | | | MEMO | |
|---------------------------------|--|--------------------------------------|--------------------|--------------------------------------|----------------------|--------------------------------------|--------------------|--------------|--------------------------------------|---|--------------------------------------|
| | 100,000 or less | | 100,001 to 250,000 | | 250,001 to 1 million | | All | | | Amount of loans to firms with revenues of | |
| | Per-cent | MEMO Percent of small business loans | Per-cent | MEMO Percent of small business loans | Per-cent | MEMO Percent of small business loans | Total | Per-cent | MEMO Percent of small business loans | Total | MEMO Percent of small business loans |
| Location | | | | | | | | | | | |
| Central City | 26.6 | 40.0 | 20.0 | 41.8 | 53.3 | 44.4 | 67,545,873 | 100.0 | 42.6 | 30,120,469 | 44.6 |
| Suburban | 27.7 | 40.4 | 20.2 | 40.8 | 52.2 | 42.1 | 65,589,639 | 100.0 | 41.4 | 29,859,182 | 45.5 |
| Rural | 34.6 | 19.6 | 22.2 | 17.4 | 43.2 | 13.5 | 25,435,029 | 100.0 | 16.0 | 15,484,674 | 60.9 |
| Subtotal | 28.3 | 100.0 | 20.4 | 100.0 | 51.2 | 100.0 | 158,570,541 | 100.0 | 100.0 | 75,464,325 | 47.6 |
| Tract not known | 29.5 | 1.8 | 18.3 | 1.5 | 52.3 | 1.8 | 2,772,957 | 100.0 | 1.7 | 1,145,400 | 41.3 |
| Total | 28.4 | --- | 20.4 | --- | 51.2 | --- | 161,343,498 | 100.0 | --- | 76,609,725 | 47.5 |
| Area Income | | | | | | | | | | | |
| Low (less than 50) | | | | | | | | | | | |
| Central City | 23.8 | 4.1 | 19.3 | 4.6 | 56.9 | 5.4 | 7,677,172 | 100.0 | 4.8 | 2,951,902 | 38.5 |
| Suburban | 29.1 | 0.3 | 18.0 | 0.2 | 52.9 | 0.3 | 448,818 | 100.0 | 0.3 | 166,252 | 37.0 |
| Rural | 34.8 | 0.1 | 21.3 | 0.1 | 43.9 | 0.1 | 145,275 | 100.0 | 0.1 | 88,504 | 60.9 |
| Total | 24.3 | 4.5 | 19.3 | 4.9 | 56.4 | 5.7 | 8,271,265 | 100.0 | 5.2 | 3,206,658 | 38.8 |
| Moderate (50 to 79) | | | | | | | | | | | |
| Central City | 26.3 | 8.9 | 20.0 | 9.4 | 53.7 | 10.1 | 15,235,408 | 100.0 | 9.6 | 6,158,001 | 40.4 |
| Suburban | 29.6 | 4.6 | 19.4 | 4.2 | 51.1 | 4.4 | 6,958,462 | 100.0 | 4.4 | 2,969,460 | 42.7 |
| Rural | 35.5 | 2.1 | 21.8 | 1.8 | 42.8 | 1.4 | 2,654,105 | 100.0 | 1.7 | 1,567,482 | 59.1 |
| Total | 28.2 | 15.6 | 20.0 | 15.3 | 51.8 | 15.8 | 24,847,975 | 100.0 | 15.7 | 10,694,943 | 43.0 |
| Middle (80 to 119) | | | | | | | | | | | |
| Central City | 27.6 | 14.4 | 20.2 | 14.6 | 52.1 | 15.0 | 23,412,785 | 100.0 | 14.8 | 10,682,361 | 45.6 |
| Suburban | 28.6 | 21.8 | 20.6 | 21.8 | 50.9 | 21.5 | 34,301,148 | 100.0 | 21.6 | 15,779,548 | 46.0 |
| Rural | 35.6 | 13.1 | 21.8 | 11.1 | 42.5 | 8.6 | 16,495,127 | 100.0 | 10.4 | 9,921,058 | 60.1 |
| Total | 29.8 | 49.3 | 20.8 | 47.5 | 49.4 | 45.1 | 74,209,060 | 100.0 | 46.8 | 36,382,967 | 49.0 |
| Upper (120 or more) | | | | | | | | | | | |
| Central City | 27.0 | 12.2 | 20.2 | 12.6 | 52.8 | 13.2 | 20,283,526 | 100.0 | 12.8 | 10,068,104 | 49.6 |
| Suburban | 25.8 | 13.7 | 19.8 | 14.6 | 54.4 | 15.9 | 23,824,173 | 100.0 | 15.0 | 10,928,408 | 45.9 |
| Rural | 31.7 | 4.2 | 23.4 | 4.3 | 44.9 | 3.3 | 6,020,860 | 100.0 | 3.8 | 3,853,349 | 64.0 |
| Total | 27.0 | 30.1 | 20.4 | 31.6 | 52.6 | 32.5 | 50,128,559 | 100.0 | 31.6 | 24,849,861 | 49.6 |
| Income not reported | | | | | | | | | | | |
| Central City | 21.1 | 0.4 | 17.7 | 0.5 | 61.3 | 0.7 | 936,982 | 100.0 | 0.6 | 260,101 | 27.8 |
| Suburban | 21.7 | 0.0 | 19.6 | 0.0 | 58.6 | 0.0 | 57,038 | 100.0 | 0.0 | 15,514 | 27.2 |
| Rural | 27.4 | 0.1 | 19.3 | 0.1 | 53.3 | 0.1 | 119,662 | 100.0 | 0.1 | 54,281 | 45.4 |
| Total | 21.8 | 0.5 | 17.9 | 0.6 | 60.3 | 0.8 | 1,113,682 | 100.0 | 0.7 | 329,896 | 29.6 |
| Subtotal | 28.3 | 100.0 | 20.4 | 100.0 | 51.2 | 100.0 | 158,570,541 | 100.0 | 100.0 | 75,464,325 | 47.6 |
| Tract not known | 29.5 | 1.8 | 18.3 | 1.5 | 52.3 | 1.8 | 2,772,957 | 100.0 | 1.7 | 1,145,400 | 41.3 |
| Total | 28.4 | --- | 20.4 | --- | 51.2 | --- | 161,343,498 | 100.0 | --- | 76,609,725 | 47.5 |
| Memo | | | | | | | | | | | |
| Amount of loans | | | | | | | | | | | |
| Subtotal | | 44,940,751 | | 32,392,389 | | 81,237,401 | | | | | |
| Tracts not known | | 817,151 | | 506,178 | | 1,449,628 | | | | | |
| Total | | 45,757,902 | | 32,898,567 | | 82,687,029 | | | | | |

4.4. Amount of small loans to farms, grouped by neighborhood characteristics and distributed by amount of lending, 1998

| Characteristics of neighborhood | Amount of loans (thousands of dollars) | | | | | | | | | MEMO Amount of loans to farms with revenues of \$1 million or less | |
|---------------------------------|--|-------------------------------------|--------------------|-------------------------------------|----------------------|-------------------------------------|-------------------|--------------|-------------------------------------|---|-------------------------------------|
| | 100,000 or less | | 100,001 to 250,000 | | 250,001 to 1 million | | All | | | Total | MEMO Percent of small farm loans |
| | Percent | MEMO Percent of small farm loans | Percent | MEMO Percent of small farm loans | Percent | MEMO Percent of small farm loans | Total | Percent | MEMO Percent of small farm loans | | |
| Location | | | | | | | | | | | |
| Central City | 31.8 | 7.3 | 32.6 | 9.5 | 35.6 | 12.6 | 1,024,622 | 100.0 | 9.4 | 741,460 | 72.4 |
| Suburban | 36.0 | 20.0 | 33.4 | 23.5 | 30.6 | 26.3 | 2,488,514 | 100.0 | 22.8 | 1,969,708 | 79.2 |
| Rural | 44.1 | 72.7 | 32.0 | 67.1 | 23.9 | 61.1 | 7,398,170 | 100.0 | 67.8 | 6,410,160 | 86.6 |
| Subtotal | 41.1 | 100.0 | 32.4 | 100.0 | 26.5 | 100.0 | 10,911,306 | 100.0 | 100.0 | 9,121,328 | 83.6 |
| Tract not known | 39.9 | 4.6 | 33.0 | 4.8 | 27.1 | 4.8 | 541,978 | 100.0 | 4.7 | 440,102 | 81.2 |
| Total | 41.0 | --- | 32.4 | --- | 26.5 | --- | 11,453,284 | 100.0 | --- | 9,561,430 | 83.5 |
| Area Income | | | | | | | | | | | |
| Low (less than 50) | | | | | | | | | | | |
| Central City | 26.9 | 0.2 | 35.4 | 0.4 | 37.7 | 0.5 | 39,806 | 100.0 | 0.4 | 23,010 | 57.8 |
| Suburban | 42.8 | 0.1 | 26.2 | 0.1 | 31.0 | 0.1 | 6,895 | 100.0 | 0.1 | 5,192 | 75.3 |
| Rural | 33.8 | 0.2 | 29.6 | 0.3 | 36.6 | 0.4 | 30,339 | 100.0 | 0.3 | 19,942 | 65.7 |
| Total | 31.0 | 0.5 | 32.3 | 0.7 | 36.7 | 1.0 | 77,040 | 100.0 | 0.7 | 48,144 | 62.5 |
| Moderate (50 to 79) | | | | | | | | | | | |
| Central City | 24.6 | 0.6 | 31.7 | 1.0 | 43.7 | 1.6 | 107,317 | 100.0 | 1.0 | 64,661 | 60.3 |
| Suburban | 33.1 | 2.8 | 29.9 | 3.2 | 37.0 | 4.8 | 377,387 | 100.0 | 3.5 | 274,198 | 72.7 |
| Rural | 40.9 | 7.0 | 31.8 | 6.9 | 27.3 | 7.3 | 769,739 | 100.0 | 7.1 | 655,848 | 85.2 |
| Total | 37.1 | 10.4 | 31.2 | 11.1 | 31.6 | 13.7 | 1,254,443 | 100.0 | 11.5 | 994,707 | 79.3 |
| Middle (80 to 119) | | | | | | | | | | | |
| Central City | 34.3 | 4.1 | 32.8 | 5.0 | 32.9 | 6.1 | 534,643 | 100.0 | 4.9 | 391,548 | 73.2 |
| Suburban | 37.3 | 15.8 | 34.1 | 18.3 | 28.6 | 18.7 | 1,896,601 | 100.0 | 17.4 | 1,543,066 | 81.4 |
| Rural | 44.5 | 57.6 | 32.0 | 52.5 | 23.5 | 47.1 | 5,799,550 | 100.0 | 53.2 | 5,044,542 | 87.0 |
| Total | 42.2 | 77.5 | 32.5 | 75.8 | 25.3 | 71.8 | 8,230,794 | 100.0 | 75.4 | 6,979,156 | 84.8 |
| Upper (120 or more) | | | | | | | | | | | |
| Central City | 30.9 | 2.4 | 32.3 | 3.1 | 36.8 | 4.3 | 341,175 | 100.0 | 3.1 | 261,520 | 76.7 |
| Suburban | 29.4 | 1.4 | 32.9 | 1.9 | 37.7 | 2.7 | 207,438 | 100.0 | 1.9 | 147,059 | 70.9 |
| Rural | 44.1 | 7.9 | 32.7 | 7.4 | 23.1 | 6.4 | 798,264 | 100.0 | 7.3 | 689,575 | 86.4 |
| Total | 38.5 | 11.6 | 32.6 | 12.4 | 28.8 | 13.4 | 1,346,877 | 100.0 | 12.3 | 1,098,154 | 81.5 |
| Income not reported | | | | | | | | | | | |
| Central City | 10.1 | 0.0 | 14.9 | 0.0 | 75.0 | 0.0 | 1,681 | 100.0 | 0.0 | 721 | 42.9 |
| Suburban | 100.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 193 | 100.0 | 0.0 | 193 | 100.0 |
| Rural | 100.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 278 | 100.0 | 0.0 | 253 | 91.0 |
| Total | 29.8 | 0.0 | 11.7 | 0.0 | 58.6 | 0.0 | 2,152 | 100.0 | 0.0 | 1,167 | 54.2 |
| Subtotal | 41.1 | 100.0 | 32.4 | 100.0 | 26.5 | 100.0 | 10,911,306 | 100.0 | 100.0 | 9,121,328 | 83.6 |
| Tract not known | 39.9 | 4.6 | 33.0 | 4.8 | 27.1 | 4.8 | 541,978 | 100.0 | 4.7 | 440,102 | 81.2 |
| Total | 41.0 | --- | 32.4 | --- | 26.5 | --- | 11,453,284 | 100.0 | --- | 9,561,430 | 83.5 |
| Memo: Amount of loans | | | | | | | | | | | |
| Subtotal | | 4,483,917 | | 3,533,541 | | 2,893,848 | | | | | |
| Tracts not known | | 216,377 | | 178,796 | | 146,805 | | | | | |
| Total | | 4,700,294 | | 3,712,337 | | 3,040,653 | | | | | |

5. Community development lending, 1998

| Asset size of lender (millions of dollars) | Number of loans | | Amount of loans (thousands of dollars) | | MEMO: CRA reporters | | | |
|---|-----------------|---------|---|---------|---------------------|---------|-----------------------------|-------------------|
| | Total | Percent | Total | Percent | Number | Percent | Community development loans | |
| | | | | | | | Number extending | Percent extending |
| Institution assets | | | | | | | | |
| Less than 100 | 146 | 0.7 | 49,406 | 0.3 | 140 | 7.5 | 37 | 3.6 |
| 100 to 249 | 509 | 2.3 | 122,955 | 0.8 | 230 | 12.3 | 82 | 8.0 |
| 250 to 999 | 6,730 | 31.0 | 2,142,522 | 13.2 | 1,028 | 55.1 | 540 | 52.7 |
| 1000 or more | 14,358 | 66.0 | 13,869,743 | 85.7 | 468 | 25.1 | 365 | 35.6 |
| All | 21,743 | 100.0 | 16,184,626 | 100.0 | 1,866 | 100.0 | 1,024 | 100.0 |
| MEMO: Lending by all affiliates | 872 | 4.0 | 890,830 | 5.5 | ... | ... | 36 | 3.5 |