10 Years of Prize Savings at Neighborhood Credit Union
Quick Facts About Neighborhood CU Prize Savings
First Annual Prize Winner
2009: Membership is Prize Savings

• Members like it, but growth has been minimal up to this point.

• Members required to open an additional savings account.

• Why not make the Prize Savings Account the membership share account?
2010: 100’s of Prizes Each Month

• Enhanced Prize Savings and added smaller cash prizes.

• 100 prizes ranging from $5 to $100.

• More chances and more winners.

• Growth at the end of 2010 was 18%
2012: Quarterly Cash Prizes of $10K
Growth of Prize Savings 2009 to 2012

Prize Savings Dollars (Millions)

<table>
<thead>
<tr>
<th>Year</th>
<th>2009</th>
<th>2010</th>
<th>2011</th>
<th>2012</th>
</tr>
</thead>
<tbody>
<tr>
<td>Series 1</td>
<td>39,751,515</td>
<td>47,027,582</td>
<td>51,799,087</td>
<td>63,801,618</td>
</tr>
</tbody>
</table>

- Minimal Growth
- 18% Growth
- 10% Growth
- 23% Growth
Growth of Prize Savings 2013 to 2016

<table>
<thead>
<tr>
<th>Year</th>
<th>Dollars</th>
<th>Growth</th>
</tr>
</thead>
<tbody>
<tr>
<td>2013</td>
<td>73,063,794</td>
<td>14%</td>
</tr>
<tr>
<td>2014</td>
<td>84,841,018</td>
<td>16%</td>
</tr>
<tr>
<td>2015</td>
<td>99,948,993</td>
<td>18%</td>
</tr>
<tr>
<td>2016</td>
<td>106,581,533</td>
<td>6% Growth* as of 4/30/16</td>
</tr>
</tbody>
</table>
2016, 2017: Cash and More Cash!

PRIZE SAVINGS ACCOUNT
JANUARY WINNERS

DIANA G. $1,000 CASH
MAYRA G. $300
SIDNEY R. $300
ANUPAMA D. $200
BONNIE B. $200
FREDDIE S. $200

Neighborhood CREDIT UNION

Gabrielle N. $9,999.99

Neighborhood CREDIT UNION
2018: 10 Years of Prize Savings
Growth of Prize Savings 2017, 2018

<table>
<thead>
<tr>
<th>Year</th>
<th>Prize Savings Dollars (Millions)</th>
</tr>
</thead>
<tbody>
<tr>
<td>2016</td>
<td>191,324,347</td>
</tr>
<tr>
<td>2017</td>
<td>183,901,204</td>
</tr>
<tr>
<td>2018</td>
<td>189,380,764</td>
</tr>
</tbody>
</table>

Merger: (3.88)% Growth
3.58% Growth Projected as of 10/31
OCT 2018 $10,000 Winner – Diane Reed
Resources

Questions? Thank You!