Brainstorm and write down what steps are needed to earn an “A” in class.

Now, sort your goals listed above into the following categories:

<table>
<thead>
<tr>
<th>Specific</th>
<th>General</th>
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</table>

SMART Goals: Fill in the blank:

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<tr>
<th>S</th>
<th>M</th>
<th>A</th>
<th>R</th>
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Rewrite the following goal into a SMART goal:

I want to do better at completing all my homework.

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Setting Goals

Write a goal to accomplish the up-front and ongoing cost for each purchase.

**Buy a new cellphone**
- a. Phone: $600
- b. Cellphone plan: $50/month

**Pay for community college**
- c. Tuition: $4,000/year
- d. Books: $600/year
- e. Bus pass: $50/month

**Pay for student competition trip**
- f. Plane ticket: $500
- g. Hotel: $400
- h. Food and souvenirs: $300

**Purchase a computer**
- i. Computer: $1,200
- j. Internet: $75/month
- k. Two-year warranty: $100

Need


Want


Marginal Decision-Making


