Financial Stability and the Mortgage Market:
Canada’s Policy Framework

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Outline

- Canada’s experience during the financial crisis
- Canada’s housing finance system
  - Factors contributing to resilience
- Policy responses (2008-2013)
  - Lessons learned
Canada’s experience during the financial crisis
Mortgage delinquencies lower than in the U.S. over history and rose much less in 2008-09

Mortgage balances in arrears 90 days or more as a per cent of total mortgage balances outstanding

Sources: U.S Mortgage Bankers Association, regulatory filings of Canadian banks and Bank of Canada

Last observation: 2013Q2
Canada’s housing finance system
Regulatory framework

- About 80% of mortgages are originated by federally-regulated lenders
  - Most other lenders are provincially regulated

- Risk-weighted capital requirements are supplemented by an unweighted leverage ratio

- System of early intervention
Government guaranteed mortgage insurance

- Lenders must have insurance for mortgages with LTV ratio > 80%
  - Premium depends on the LTV ratio

- Three mortgage insurers
  - Two private (about 25% market share)
  - One publicly owned: Canada Mortgage and Housing Corporation (CMHC)

- Provides an important policy lever for controlling risk
  - Qualifying rules set minimum underwriting standards
Other institutional features

- Mortgage lending is dominated by large nation-wide banks

- Funding
  - Less reliance on securitization
  - Securitization dominated by insured mortgages (which are subject to qualifying rules)

- Non-prime mortgages (Alt-A, near-prime and sub-prime) about 7% of outstanding mortgages in 2012
Other institutional features

- Legal framework
  - Recourse for almost all mortgages
  - Non-deductibility of mortgage interest payments
Mortgage debt decreases more rapidly with age in Canada.

Per cent of homeowners with mortgage (2010)

Sources: Survey of Consumer Finances and Canadian Financial Monitor
Policy responses (2008-2013)
Response to crisis: Bank of Canada lowered policy rate to “effective” lower bound

Source: Bank of Canada and ING Direct

Last observation: October 2013
Low interest rates stimulated domestic demand and led to higher household debt

Aggregate debt-to-income ratio

Sources: Statistics Canada (Canadian household credit market debt to disposable income ratio adjusted for U.S. concepts and definitions) and U.S. Federal Reserve

Last observation: 2013Q2
Policy actions

1. Tightened qualifying rules for mortgage insurance (2008-2012) to promote long-run stability of housing and mortgage markets

   - Maximum amortization of 25 years, and maximum LTV ratio of 95% for new purchases (reversed changes in 2006)
   - Maximum LTV ratios of 80% for mortgage refinancing and investor purchases
   - Limits on debt-service ratios
   - Minimum credit score
New mortgage rules contribute to trend decline of household credit growth

Year-over-year percentage change, monthly data

- **Consumer credit**
- **Residential mortgage credit**
- **Total household credit**
- **Average total household credit growth from 1992 to present**

Source: Bank of Canada

Last observation: August 2013
Policy actions (Cont’d)

2. Tightened supervisory guidelines for mortgage underwriting

3. Strengthened oversight of public mortgage insurer (CMHC)

4. Public communication of risks related to household debt and the housing market